



# Membership *Directory*

*plus*

A Complete Guide to  
Products & Services from  
Solution Partner Members

20  
24



The TSCA Title VI deadline for certification of laminated products is closer than you think.

# We can help.

**It's true.** The March 22, 2024 compliance deadline for laminated products is fast approaching. Beginning on this date, laminated products produced or imported to the USA must be TSCA Title VI-certified unless they meet the eligibility provisions for exemption from the certification requirement.

We can't move the deadline, but we can help you meet it by working with you to answer the following types of questions:

- ✓ Do my laminated products need to be certified or do my products qualify for the exemption?
- ✓ How much does certification cost and what is the process?
- ✓ Do my suppliers need to be certified and by when?
- ✓ How should I label my products to indicate compliance?
- ✓ What records do I need to demonstrate compliance?

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- TSCA Title VI/CARB ATCM 93120/CANFER Testing, Certification, and Compliance Consulting
- Volatile Organic Compound (VOC) Emissions Testing and Certification (CA 01350, ANSI/BIFMA M7.1)
- Composite Wood Sustainability Certification
- Lacey Act Compliance Management and Risk Assessment
- Uyghur Forced Labor Prevention Act (UFLPA) Compliance
- Quality Control Inspection Services
- Product Performance Testing and Certification
- California Proposition 65 Compliance
- PFAS/PFOS Assessment

Learn more about these and other services at [www.benchmark-intl.com](https://www.benchmark-intl.com)



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**Send directory updates to Nicholas Spino, [nspino@ahfa.us](mailto:nspino@ahfa.us).**  
**For advertising inquiries, email Patricia Bowling at [pbowling@ahfa.us](mailto:pbowling@ahfa.us).**

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# ahfa staff



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Association

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& Specialized  
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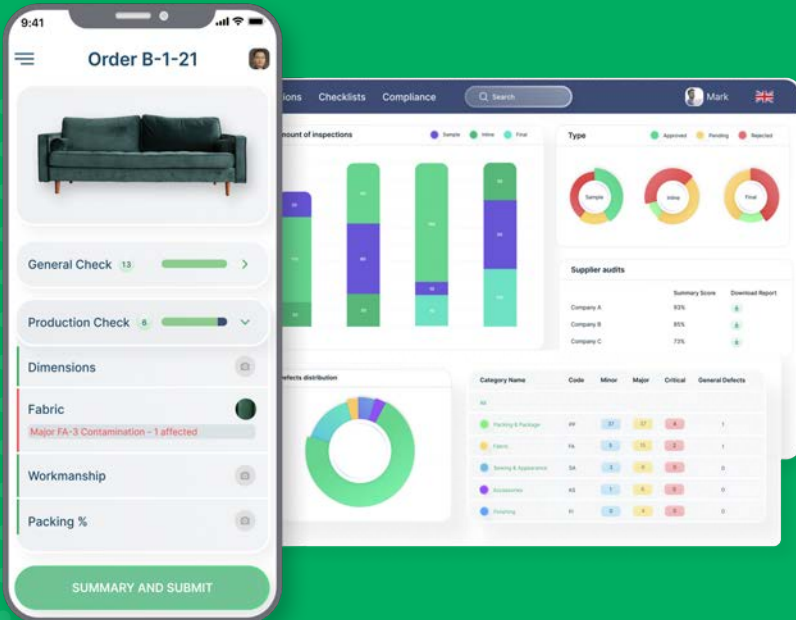
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## AHFA's Solution Partners Division

AHFA's Solution Partners members are dedicated to advancing the growth and global influence of our industry by supporting and strengthening the ties between home furnishings manufacturers and suppliers worldwide. The group strives to accomplish this by:

- Sponsoring and supporting programs that illuminate industry issues and trends and lead to greater understanding and more effective business strategies;
- Facilitating communications and networking between suppliers and manufacturers; and,
- Helping to plan and fund programs that result in increased knowledge and effective solutions to industry challenges.

Among the division's premier programs is the Annual Education Golf Tournament, which has endowed a Scholarship Fund that awards 12 \$2,500 scholarships each year to the children of industry workers.

AHFA's suppliers division was organized in 1964 to serve companies that market products and services to home furnishings manufacturers and importers. Over the years, the diverse membership of this division has played a key role in providing needed information, expertise and partnership on critical industry issues.



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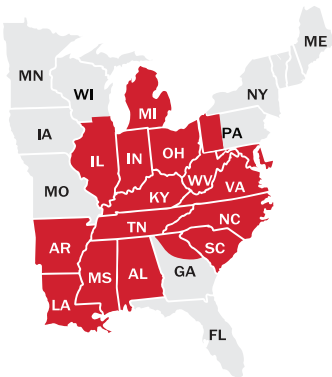
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## AHFA's Specialized Furniture Carriers

AHFA formed the Specialized Furniture Carriers division in 2009 to better serve and represent those transportation companies that have dedicated their resources to handling, transporting and warehousing residential furniture. With unique equipment and skills, their services are distinguished from general commodities carriers.

AHFA offers an exclusive Specialized Furniture Carriers directory on its website. Members can search the directory by state and province or by service category to find the specific services their business requires. Find the directory here: <https://ahfa.us/member-resources/sfc-directory>.

The Specialized Furniture Carriers division sponsors AHFA's annual transportation and logistics conference each June. Logistics professionals from all AHFA member companies are invited to join with the carriers in discussion of key issues and challenges facing the industry. The 2024 conference is June 17-19 at the Francis Marion Hotel in Charleston, S.C.


# distinguished service award

The American Home Furnishings Alliance traces its roots to one of the oldest trade associations in the United States, the North Carolina Case Workers Association, which was formed in 1905 with the help of James T. Ryan, who served as its director for 54 years. When Ryan retired in 1965, the Board of Directors of what was by then the Southern Furniture Manufacturers Association created an award in his honor. The coveted accolade was known as the James T. Ryan Award for 20 years. In 1986 it became the Distinguished Service Award. Its recipients are individuals who have contributed time and effort to improving the home furnishings industry and to advancing the mission and goals of the alliance. They are recognized leaders who have achieved excellence within their company and the industry while also contributing to their community.

2023 <b>Kevin Sauder</b> Industry Visionary	2008 <b>Robert Spilman</b> Industry Seer	1994 <b>Harley F. Shuford Jr.</b> Dedicated Industry Servant	1980 <b>Harry C. Gravely</b> Courageous Industrialist
2022 <b>Gat Caperton</b> Industry Environmentalist	2007 <b>Donald D. Dreher</b> Industry Problem-Solver	1993 <b>Wallace W. Epperson Jr.</b> Respected Industry Advisor	1979 <b>Tom A. Finch</b> Industrial Statesman
2021 <b>Wyatt Bassett</b> Manufacturing Leader	2006 <b>Jerome W. Bolick</b> Industry Conductor	1992 <b>Fount H. Rion Jr.</b> Valiant Advocate	1978 <b>Charles O. Gordon</b> Master Servant
2019 <b>Kevin O'Connor</b> Industry Patron	2005 <b>Steven M. Kincaid</b> Benevolent Leader	1991 <b>Bernard C. Wampler</b> Industry Leader	1977 <b>Charles S. Heyman</b> Industrialist-Innovator
2018 <b>George Revington</b> Industry Pioneer	2004 <b>M. Farooq Kathwari</b> Industry Reinventor	1990 <b>Douglas L. Brackett</b> Industry Guide	1975 <b>Stephen H. Millender</b> Industry Leader
2017 <b>Robert J. Maricich</b> Industry Consensus Builder	2003 <b>Albert L. Prillaman</b> Industry Intermediary	1989 <b>Lawrence K. Schnadig</b> Humanitarian Industrialist	1974 <b>Hampton O. Powell</b> Industrial Leader
2016 <b>John Bray</b> Industry Troubadour	2002 <b>Edward J. Gerken Jr.</b> Industry Authority	1988 <b>Don A. Hunziker</b> Corporate Architect	1973 <b>Leo J. Heer</b> Market Builder
2015 <b>Todd Wanek</b> Industry Accelerator	2001 <b>John D. Bassett III</b> A Manufacturer's Manufacturer	1987 <b>Jack Gerken</b> Master Builder	1972 <b>John Christian Bernhardt</b> Industrial Statesman
2014 <b>Patrick Laframboise</b> Master Diplomat	2000 <b>G. Alex Bernhardt Sr.</b> Unifying Statesman	1986 <b>Nathan S. Ancell</b> Pioneering Humanitarian	1971 <b>Don L. Jordan</b> Industrial Statesman
2013 <b>Kurt L. Darrow</b> Industry Forerunner	1999 <b>Joseph Gerard</b> Industry Advocate	1985 <b>J. Clyde Hooker</b> Industry Leader	1970 <b>J.e. "Ed" Bassett</b> Industrialist-Educator
2012 <b>Paul B. Toms Jr.</b> Industry Ombudsman	1998 <b>Joseph E. Richardson II</b> Conservator	1984 <b>Robert H. Spilman</b> Statesman of Commerce	1969 <b>R. Morgan Simmons</b> Business Statesman
2011 <b>Ronald Wanek</b> Industry Patriot	1997 <b>John K. Boardman Jr.</b> Industry Negotiator	1983 <b>J. Smith Young</b> Industrial Leader	1968 <b>Henry A. Foscue</b> Industrialist-Educator
2010 <b>John Bassett Vaughan</b> Civic-Minded Industrialist	1996 <b>Paul Hunt Broyhill</b> The Builder	1982 <b>J. Robert Philpott</b> Business Leader	1967 <b>J.e. "Ed" Broyhill</b> Business Statesman
2009 <b>Hassell Franklin</b> Industrialist-Philanthropist	1995 <b>Patrick H. Norton</b> Marketing Excellence	1981 <b>John S. Creech</b> Humanitarian Industrialist	1966 <b>A.W. "Cooney" Stamey</b> Journalist



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# *solution partners* industry scholarship program

AHFA and its Solution Partners division seek to support our industry in many ways, but no effort has a greater impact on individual industry workers than the Scholarship Program created more than three decades ago. Endowed by the Annual Education Golf Tournament, the Scholarship Program has awarded 172 scholarships since 2000. Eight \$2,500 scholarships are presented annually based on financial need and academic merit, and four are awarded based on academic merit alone.

Eligible students must be age 21 or under and planning to attend a college, university or technical school. Applicants must have a parent who has been working full-time at an AHFA member company for at least one year. This includes all ICFA manufacturer/importer members, as well as Solution Partner companies.

The deadline for applications is January 31 each year. Recipients are notified in May. The funds may be used for tuition, room and board or any other education expenses.

Recipients are encouraged to re-apply in subsequent years for additional scholarships, although only a handful have done so since 2000. Awards are granted for study leading to a first undergraduate degree only.

Materials for promoting the Scholarship Program are available to HR directors on the AHFA website, [www.ahfa.us](http://www.ahfa.us), under MEMBER RESOURCES. These materials include posters, tent cards for breakrooms and a flier that can be downloaded. Social media graphics for promoting the program on corporate social platforms also are available.

The 2024 Education Golf Tournament is scheduled for **Wednesday, September 29**, at Lake Hickory Country Club in Hickory, North Carolina. A full range of sponsorship opportunities are available and can be reserved by contacting Mike Padjen at [mpadjen@ahfa.us](mailto:mpadjen@ahfa.us)



*Miriam Matney is the daughter of Nathan Matney, an upholsterer at C.R. Laine in Hickory, North Carolina. Miriam had dual enrollment in college classes while in high school, was a member of the National Technical Honor Society, played soccer and volunteered with a local foster care program, all while working part-time in high school. Her 2023 Solution Partners scholarship helped fund her freshman year at Gaston College in Lincolnton, North Carolina.*

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# ahfa furniture foundation

Since 1990, AHFA's Furniture Foundation has awarded nearly \$4.5 million in grants to support education, research and innovation in the home furnishings industry. The largest recipient in 2023 was Catawba Valley Community College in Hickory, North Carolina, which received \$22,000 for scholarships to support students attending its two upholstered furniture training academies – one at the main campus in Hickory and a second at its Alexander County facility in Taylorsville. Over 500 students who have received certifications at these academies have been hired by North Carolina factories.

Nearby Caldwell Community College & Technical Institute (CCC&TI) received \$20,000 for equipment and program outreach for its Furniture Technology Institute in Hudson, North Carolina. CCC&TI trains workers for careers as industrial sewing machine operators and upholsterers. The institute used about half its grant to purchase a double needle sewing machine to offer more advance training and work readiness.

Altogether \$64,000 in grants were awarded in 2023. Additional recipients included the furniture design program at Appalachian State University, the annual WithIt Educational Conference, and the International Society of Furniture Designers for its Innovation+Design student design competition.

AHFA's Furniture Foundation seeks to fund fresh ideas, educational opportunities and research initiatives focused on building a stronger industry. Information on contributing to the foundation is at [www.ahfa.us/what-we-do/furniture-foundation](http://www.ahfa.us/what-we-do/furniture-foundation). The foundation is a 501(c)3 tax exempt organization, and 100 percent of any gift funds research, education and programming aimed at improving home furnishings management, manufacturing or marketing.

Organizations or individuals interested in applying for a grant should contact Andy Counts at [accounts@ahfa.us](mailto:accounts@ahfa.us).



*Preston Harper attended the CCC&TI Furniture Technology Institute and went on to work for a Lenoir, North Carolina, upholstery manufacturer.*





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Company names for all producers of outdoor home furnishings that are members of the International Casual Furnishings Association appear in **BLUE**.

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Bedroom, Beds (Upholstered Beds), Dining Room, Entertainment Center/Media Consoles, Occasional (Accent Tables, Bookcases, Cabinets/Chests, Curios, Desks, Etageres), Upholstery (Chairs, Ottomans/Benches, Sofas)

#### CONTACTS:

Roger Turnbow, *President*  
Jason Foy, *SVP Sales and Marketing*

### ACME FURNITURE INDUSTRY

18895 Arenth Avenue  
City of Industry, CA 91748  
(626) 617-7600  
www.acmecorp.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Bunk, Daybeds, Futons, Metal, Trundle, Upholstered), Dining Room, Home Office, Mattresses, Occasional (Accent Tables), Upholstery (Chairs, Loveseats, Sofas), Youth Furniture

#### CONTACTS:

George Chen, *CEO*  
James Y. Chen, *VP*

### AGIO USA

1337 Taylor Farm Road, Suite 100  
Virginia Beach, VA 23453  
(757) 468-4782 Fax: (757) 368-2534  
www.agio-usa.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Wicker/Woven. Outdoor Products: Dining/Seating, Fire Pits/Fire Tables, Shade Products

#### CONTACTS:

Doug Peppier, *President*  
Mike Gaylord, *VP*  
Todd Wingrove, *VP Sales*  
Jim Kemp, *VP Product Development*

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Pico Rivera, CA 90660  
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sales@amini.com  
www.amini.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Clocks, Mirrors, Softgoods/Textiles, Wall Décor), Bedroom, Beds (Upholstered), Dining Room, Entertainment/Media Cabinets, Fireplaces (Electric), Home Office, Lighting (Chandeliers), Occasional (Accent Tables, Bars/Bar Cabinets, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Sofas), Wall Units/Cabinets

#### CONTACTS:

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David Koehler, *President*  
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1000 Armand Hammer Boulevard  
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(610) 705-8808 Fax: (610) 705-8838  
sales@alfrescohome.com  
www.alfrescohome.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Wicker/Woven, Wood, Wrought Iron. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables, Stone Tabletops, Swings/Hanging Chairs. Commercial Outdoor Furniture

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Joseph Cilio, *President*  
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#### CONTACTS:

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## MANUFACTURER/IMPORTER MEMBERS

### AMERICAN DREW (La-Z-Boy, Inc.)

240 Pleasant Hill Road  
Hudson, NC 28638  
(828) 728-3261 Fax: (828) 728-6111  
www.americandrew.com

#### PRODUCT INFORMATION:

Bedroom, Dinette/Casual Dining, Dining Room,  
Entertainment/Media Cabinets, Occasional (Accent  
Tables, Bookcases, Chests/Cabinets)

#### CONTACTS:

TJ Linz, *President - La-Z-Boy Portfolio Brands*  
Drew Sweeney, *SVP Sales & Merchandising*  
Max Dyer, *VP Marketing*  
Tim Annas, *VP Casegoods Merchandising*  
Randy Huff, *VP Casegoods Merchandising*  
Lauri Locke, *VP Finance & Controller*  
Michael Hyatt, *VP Operations*  
Tim Solesbee, *VP Human Resources*

### AMERICAN ECO LIVING, INC.

6565 North MacArthur Boulevard, Suite 225  
Irving, TX 75039  
(214) 878-7756  
purchase@a-ecoliving.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast  
Combination, Fully Upholstered, Resin/PVC, Wicker/  
Woven, Wood. Outdoor Products: Accessories, Bars/Bar  
Stools, Beach Chairs, Dining/Seating, Cabanas/Gazebos,  
Outdoor Kitchens, Pillows, Rockers, Shade Products,  
Swings/Hanging Chairs. Commercial Outdoor Furniture

#### CONTACT:

Johnson Zhang, *General Manager*

### AMERICAN LEATHER

4501 Mountain Creek Parkway  
Dallas, TX 75236  
(972) 296-9599 Fax: (972) 296-8859  
info@americanleather.com  
www.americanleather.com

#### PRODUCT INFORMATION:

Beds (Upholstered), Contract (Hotels/Restaurants/  
Institutions), Upholstery (Chairs, Leather, Loveseats,  
Motion, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Bob Duncan, *Chairman*  
Brian Golden, *CEO*  
Phil Milazzo, *COO*  
Veronica Schnitzius, *President*

### AMERICAN SIGNATURE

4300 East Fifth Avenue  
Columbus, OH 43219  
(614) 449-6883 Fax: (614) 449-6893  
www.americansignaturefurniture.com

#### COMPANY INFORMATION:

Corporate owner of Kroehler Furniture Manufacturing  
Company, Inc. and more than 120 retail Value City and  
American Signature stores accross 18 states.

#### CONTACT:

Bill Kugel, *VP Risk Management*

### AMERICAN WOODCRAFTERS

1060 East Springfield Road  
High Point, NC 27263  
(336) 861-0003 Fax: (336) 861-0010  
www.american-woodcrafters.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Bunk, Trundle), Dinette/Casual Dining,  
Entertainment/Media Cabinets, Occasional (Bar Stools,  
Desks), Youth Furniture

#### CONTACTS:

Chuck Foster, *CEO/Owner*  
Chris Coggins, *CFO/COO*

### AMERICA'S BACKYARDS AND OUTDOOR LIVING

5002 Business Park Drive, Suite 110  
Richmond, TX 77469  
(281) 934-1143  
www.americasbackyards.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast  
Combination, Resin/PVC, Wicker/Woven. Outdoor  
Products: Pillows, Recliners, Stone Tabletops

#### CONTACT:

John Hunt, *President*

### AMISH COUNTRY POLY

6960 County Road 672  
Millersburg, OH 44654  
(330) 893-7659  
hello@amishcountry.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC. Outdoor  
Products: Accessories, Bars/Bar Stools, Rockers, Swings/  
Hanging Chairs

#### CONTACT:

Jared Coblentz, *Owner*

### AMERIWOOD HOME (Dorel Home)

410 East First Street South  
Wright City, MO 63390  
(636) 745-3351  
jonathan.wu@ameriwood.com  
www.ameriwoodhome.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Crib, Daybeds), Dinette/Casual Dining,  
Entertainment/Media Cabinets, Fireplaces (Electric),  
Occasional (Accent Tables, Bookcases, Desks, Kitchen  
Island), RTA/Self-Assembly Furniture, Youth Furniture

#### CONTACT:

Jonathan Wu, *Quality Manager*

### ARCHBOLD FURNITURE COMPANY

733 West Barre Road  
Archbold, OH 43502  
(567) 444-4666  
alex@archboldfurniture.com  
www.archboldfurniture.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Dinette/Casual Dining,  
Dining Room, Entertainment/Media Cabinets, Home  
Office, Occasional (Accent Tables, Bookcases, Cabinets/  
Chests, Desks)

#### CONTACT:

Alex Wheeler, *Controller*

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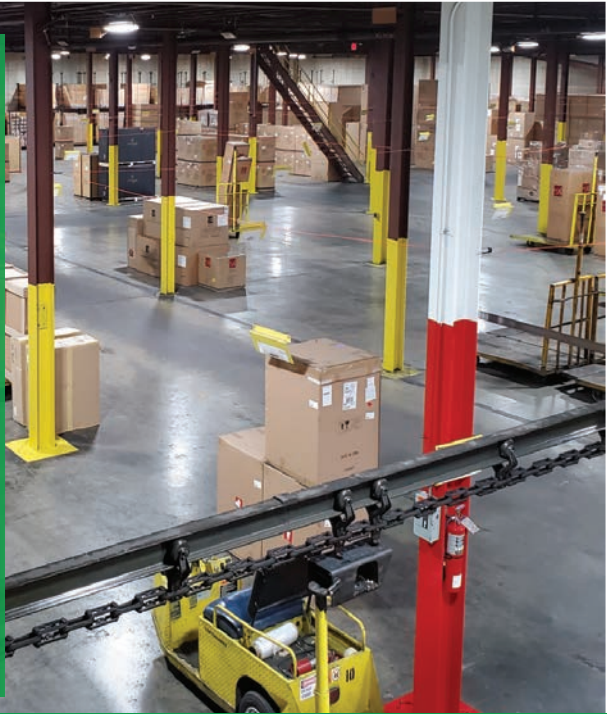
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## MANUFACTURER/IMPORTER MEMBERS

### ARMEN LIVING

28939 Avenue Williams  
Valencia, CA 91335  
(818) 767-6626  
info@armenliving.com  
www.armenliving.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Upholstered), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bar Stools, Cabinets/Chests, Desks), Upholstery (Chairs, Leather, Loveseats, Office Chairs, Ottomans/Benches, Recliners, Sofas). Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven, Wood. Outdoor Products: Bars/Bar Stools, Dining/Seating, Swing/Hanging Chairs

#### CONTACT:

Kevin Kevonian, *President*

### ASHLEY FURNITURE INDUSTRIES, LLC

One Ashley Way  
Arcadia, WI 54612  
(608) 323-3377 Fax: (608) 323-6026  
www.ashleyfurnitureindustriesLLC.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Baskets, Brassware, Ceramics, Clocks, Crystal/Glass, Mirrors, Wall Décor), Bedroom, Beds (Adjustable, Bunk, Cribs, Daybeds, Futons, Metal, Trundle, Upholstered), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Fireplaces (Electric), Home Office, Mattresses, Occasional (Accent Tables, Baker's Racks, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Game Tables, Kitchen Islands, Lift Cabinets, Secretaries), RTA/Self-Assembly Furniture, Upholstery (Assisted Living, Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Office Chairs, Recliners, Sleepers, Slipcovered, Sofas), Wall Units/Cabinets, Youth Furniture

#### CONTACTS:

Ron Wanek, *Founder & Chairman of the Board*  
Todd Wanek, *CEO/President*  
Travis Wagner, *SVP Global Manufacturing*  
Cole Bawek, *VP Public Relations & Communications*

### AUSTIN GROUP FURNITURE, LLC

441 North Chimney Rock Road  
Greensboro, NC 27410  
(336) 285-0199  
steve.austingroup@gmail.com  
www.austingroupfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Consoles

#### CONTACT:

Steven Lim, *VP Administration*

### AVALON FURNITURE

6900 Overmyer Drive  
Houston, TX 77008  
(713) 747-1167 Fax: (713) 747-9840  
www.avalonfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Bar Stools), Upholstery (Chairs, Loveseats, Ottomans/Benches, Sofas)

#### CONTACT:

Mike Bradshaw, *President*

### AZZURRO LIVING

1835 East Levee Street  
Dallas, TX 75207  
(308) 293-1242  
info@azzurroliving.com  
www.azzurroliving.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Accessories, Bars/Bar Stools, Fire Tables/Fire Pits, Swings/Hanging Chairs

#### CONTACT:

Brandon Kershner, *VP of Product Development & Design*

## B

### BAKER I MCGUIRE (Samson Holding, Ltd.)

One Baker Way  
Connelly Springs, NC 28612  
(828) 397-1440  
www.bakerfurniture.com

#### PRODUCT INFORMATION:

Accessories (Crystal/Glass), Bedroom, Beds (Metal, Upholstered), Contract (Hotel/Restaurant/Institutional), Dining Room, Entertainment/Media Cabinets, Home Office, Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Bar Stools, Bookcases, Cabinets/Chests, Desks, Etageres, Secretaries), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Slipcovered, Sofas). Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Resin/PVC, Wicker/Woven, Wood. Outdoor Products: Bars/Bar Stools, Beach Chairs, Dining/Seating

#### CONTACTS:

Mike Jolly, *CEO/President*  
Erica Wingo, *SVP Marketing & Merchandising*  
Jay Paschall, *SVP Sales*  
Debra Sommerville, *High Point Showroom Manager*

### BALCONISTA FURNITURE

8515 Surf Drive, Unit 3  
Panama City Beach, FL 32408  
(850) 730-4389  
scott@balconistafurniture.com  
https://balconista.net

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Stainless Steel, Wood. Outdoor Products: Accessories, Bars/Bar Stools, Tables

#### CONTACT:

Scott Allen, *Owner*

### BAMBRELLA USA

1649 Southwest First Way, Suite B3  
Deerfield Beach, FL 33441-6789  
(561) 288-8655  
ge@bambrellausa.com  
www.bambrellausa.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular. Outdoor Products: Shade Products

#### CONTACT:

Gary Ecoff, *President*

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### BARCALOUNGER

1103 West First North Street  
Morristown, TN 37814  
(423) 353-1289 or (423) 353-1290 Fax: (423) 353-1291  
lsmith@barcalounger.com  
www.barcalounger.com

#### PRODUCT INFORMATION:

Upholstery (Leather, Loveseats, Motion, Recliners, Sofas)

#### CONTACT:

Larry Smith, *CEO/President*

### BARLOW TYRIE, INC.

1263 Glen Avenue, Suite 230  
Moorestown, NJ 08057  
(856) 273-7878 or (800) 451-7467  
Fax: (856) 273-9199  
rich@teak.com  
www.teak.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Fully Upholstered Outdoor, Stainless Steel, Wood. Outdoor Products: Accessories, Dining/Seating, Rockers, Shade Products, Stone Tabletops

#### CONTACTS:

Peter Tyrie, *President*

Charles Hessler, *EVP*

Rich Wilde, *National Sales Manager*

### BASSETT FURNITURE INDUSTRIES, INC.

3525 Fairystone Park Highway  
Bassett, VA 24055  
(276) 629-6000 Fax: (276) 629-6332  
bassett@bassettfurniture.com  
www.bassettfurniture.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Mirrors, Softgoods/Textiles, Wall Décor), Bedroom, Beds (Metal, Upholstered), Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Baker's Racks, Bar Stools, Bookcases, Cabinets/Chests, Desks, Etagères), Upholstery (Assisted Living, Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Office Chairs, Ottomans/Benches, Recliners, Sleeper Sofas, Sofas), Wall Units. Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Fully Upholstered, Resin/PVC, Wicker/Woven, Wood. Other Outdoor Products: Bars/Bar Stools, Dining/Seating, Fire Tables/Fire Pits, Replacement Cushions, Rockers, Rugs. Commercial Outdoor Furniture

#### CONTACTS:

Robert Spilman, Jr., *Chairman/CEO*

Jeb Bassett, *SVP/COO*

Bruce Cohenour, *SVP/Chief Sales Officer*

Mike Daniel, *SVP/CFO*

Mike Kriedler, *VP Upholstery*

Brian Claspell, *VP/CIO*

Eddie White, *VP Human Resources*

### BASSETT MIRROR COMPANY, INC.

1290 Philpott Drive  
Bassett, VA 24055  
(276) 629-3341 Fax: (276) 629-3709  
garyturner@bassettmirror.com  
www.bassettmirror.com

#### PRODUCT INFORMATION:

Accessories (Mirrors, Wall Décor), Dining Room, Lighting (Indoor Lamps), Occasional (Accent Tables, Chests/Cabinets, Etagères)

#### CONTACTS:

Melissa A. Whitaker, *CEO/President*

Gary Turner, *EVP/Secretary/Treasurer*

### BASSETT UPHOLSTERY DIVISION (Bassett Furniture)

1111 East 20th Street  
Newton, NC 28658  
(828) 465-7700 Fax: (828) 465-7706  
www.bassettfurniture.com

#### PRODUCT INFORMATION:

Upholstery (Leather, Motion)

#### CONTACT:

Mike Kreidler, *VP Upholstery*

### BAUHAUS FURNITURE GROUP, LLC (SV International)

1 Bauhaus Drive  
Salttillo, MS 38866  
(662) 869-2664 Fax: (662) 869-5910  
www.bauhausfurnituregroup.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Gliders/Rockers/Swivel, Loveseats, Motion, Ottomans/Benches, Recliners, Sleeper Sofas, Slipcovered, Sofas)

#### CONTACTS:

Mark Schultz, *President*

Renee Bell, *Director of Human Resources*

### BECKER DESIGNED, INC.

14954 Bogle Drive  
Chantilly, VA 20151  
(703) 803-6900  
jbare@bdiusa.com  
www.bdiusa.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bars/Bar Cabinets, Desks), Upholstery (Office Chairs)

#### CONTACTS:

Hanna Hajjar, *VP Operations & Supply Chain*

David Stewart, *VP Sales*

Jeff Bare, *Product Development Manager*

### BERLIN GARDENS, LLC

5029 Township Road 359  
Millersburg, OH 44654  
(330) 893-3411 Fax: (330) 893-2698  
www.berlingardensLLC.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC. Outdoor Products: Accessories, Dining/Seating, Fire Pits/Fire Tables, Replacement Cushions, Rockers, Shade Products

#### CONTACTS:

Sam Yoder, *President*

Mark Cliffe, *Director of International & Commercial Sales*

Molly Lotut, *Marketing Manager*

Johnny Mullet, *Sales Manager*

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## MANUFACTURER/IMPORTER MEMBERS

### BERNHARDT EXTERIORS

1839 Morganton Boulevard  
Lenoir, NC 28645  
(828) 758-9811  
www.bernhardt.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Fully Upholstered, Stainless Steel, Wicker/Woven, Wood.  
Outdoor Products: Bars/Bar Stools, Dining/Seating, Pillows

#### CONTACT:

Matt Wiley, *Merchandise Manager*

### BEST HOME FURNISHINGS

One Best Drive  
Ferdinand, IN 47532  
(812) 367-1761 Fax: (812) 367-0117  
www.besthf.com

#### PRODUCT INFORMATION:

Contract (Hotel, Restaurant, Institutional), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Brian Lange, *President*  
Stuart C. Curtis, *VP Operations*  
Keith Sermersheim, *General Counsel*

### BOB'S DISCOUNT FURNITURE

434 Tolland Turnpike  
Manchester, CT 06042  
(860) 474-1381  
www.mybobs.com

#### COMPANY INFORMATION:

Retailer and importer with 173 stores in 24 states.

#### CONTACTS:

Kevin R. Prestage, *Director of Merchandise Compliance*  
Lucas S. Macedo, *VP Merchandise QA & Compliance*

### BRADBURN HOME

400 Kelly's Creek Road, #101  
Rabun Gap, GA 30568  
(404) 355-8624 Fax: (404) 351-1546  
www.bradburnhome.com

#### PRODUCT INFORMATION:

Accessories (Brass, Ceramics, Clocks, Crystal/Glass Mirrors, Wall Décor), Antique Reproductions, Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Cabinets/Chests)

#### CONTACT:

Bruce Bradburn, *CEO*

### BRADINGTON-YOUNG, LLC (Hooker Furnishings)

4040 Tenth Avenue Drive SW  
Hickory, NC 28602  
(704) 435-5881 Fax: (704) 435-4276  
www.bradington-young.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Office Chairs, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Craig Young, *President*  
Conrad Kerley, *VP*  
Cheryl Sigmon, *VP Merchandising*  
Doug England, *Director of Purchasing, Domestic Upholstery*

### BRENTWOOD CLASSICS

57 Adesso Drive  
Vaughan, ON, Canada L4K 3C7  
(905) 761-0195 Fax: (905) 761-0198  
www.brentwoodclassics.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Ottomans/Benches, Sleeper Sofas, Sofas)

#### CONTACTS:

Angela Sisto, *Owner*  
Guy Sisto, *President*  
Diana Sisto, *Creative Director*

### BRIARWOOD BEDS, LLC

15046 Navarre Road SW  
Wilmot, OH 44689  
(330) 359-5161 Fax: (330) 359-0457

#### PRODUCT INFORMATION:

Bedroom

#### CONTACT:

Eddie Troyer, *President*

### BROWN JORDAN (Brown Jordan, Inc.)

3323 Hyland Avenue, Suite K  
Costa Mesa, CA 92626  
(800) 743-4252  
www.brownjordan.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC, Wicker/Woven, Wood, Wrought Iron. Outdoor Products: Dining/Seating, Replacement Cushions, Shade Products

#### CONTACTS:

Ben Collins, *President*  
Stephen Elton, *Chief Brand Curator*  
Julie Daniel, *SVP Marketing*

### BROWN JORDAN, INC.

475 West Town Place, Suite 200  
St. Augustine, FL 32092  
(904) 495-0717 Fax: (904) 940-3347  
www.brownjordaninc.com

#### COMPANY INFORMATION:

Owens Brown Jordan, Castelle, Tropitone and Winston.

#### CONTACTS:

Jerome Griffith, *CEO/President*  
Gregory Taggart, *CFO*

### BUTLER SPECIALTY COMPANY

8200 S. South Chicago Avenue  
Chicago, IL 60617  
(773) 221-1200 Fax: (773) 221-5892  
www.butlerspecialty.net

#### PRODUCT INFORMATION:

Accessories (Clocks, Jewelry Chests, Mirrors), Bedroom, Contract (Hotels/Restaurants/Institutional), Entertainment/Media Cabinets, Home Office, Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Baker's Racks, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Game Tables, Secretaries, Sink Cabinets), Upholstery (Chairs, Leather, Ottomans/Benches). Outdoor Products: Bars/Bar Stools, Dining/Seating

#### CONTACTS:

David Bergman, *CEO*  
Monty Sihwell, *President*



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## MANUFACTURER/IMPORTER MEMBERS



### C.R. PLASTIC PRODUCTS, INC.

1172 Erie Street  
Stratford, ON, Canada N4Z 0A1  
(800) 490-1283 Fax: (519) 271-8544  
www.crproducts.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC

#### CONTACT:

Meaghan Robinson, *Director of Sales & Marketing*

### CABANACOAST

7429 Ninth Line  
Mississauga, ON, Canada L5N 7C3  
(905) 785-9988 or (855) 502-9988  
Fax: (905) 785-9977  
patio@cabanacoast.com  
www.cabanacoast.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum, Cast Combination, Cast Metal, Fully Upholstered, Resin/PVC, Stainless Steel, Wicker/Woven. Outdoor Products: Accessories, Beach Chairs, Cabanas/Gazebos, Dining/Seating, Fire Pits/Fire Tables, Outdoor Lamps, Pillows, Replacement Cushions, Shade Products. Outdoor Furniture for Hotels/Restaurants/Institutions

#### CONTACTS:

Catherine Peng, *Owner*  
Tripp Barrett, *National Sales Manager*

### CALIFORNIA UMBRELLA

4645 Troy Court  
Jurupa Valley, CA 92509  
(909) 622-4800 Fax: (909) 622-4822  
sales@californiaumbrella.com  
www.californiaumbrella.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Metal. Outdoor Products: Shade Products. Commercial Outdoor Furniture, Contract for Other Manufacturers

#### CONTACTS:

Abraham Ma, *President*  
Bryan Sanches, *SVP*  
Dan Gilbert, *Sales Director*

### CANE-LINE USA, LLC

126 College Street, Suite 305  
Burlington, VT 05402  
(913) 706-5544  
bd@cane-line.com; jes@cane-line.com  
www.cane-line.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs), Dinette/Casual Dining, Contract (Hotel/Restaurant/Institutional), Occasional (Accent Tables, Bar Stools). Outdoor Furniture by Material: Aluminum/Tubular, Fully Upholstered, Resin/PVC, Stainless Steel, Wicker/Woven, Wood. Outdoor Products: Accessories, Bar Stools/Bars, Dining/Seating, Lighting/Lamps/Lanterns, Outdoor Kitchens, Pillows, Replacement Cushions, Rockers, Rugs, Swings/Hanging Chairs

#### CONTACTS:

Brian Djernes, *President*  
Jesper Stockler, *Sales Director USA*

### CAPE UMBRELLAS USA

11202 Saint Johns Industrial Parkway North  
Jacksonville, FL 32246  
(954) 892-5207  
info@capeumbrellasusa.com  
www.capeumbrellasusa.com

#### PRODUCT INFORMATION:

Outdoor Products: Shade Products. Commercial Outdoor Furniture, Contract for Other Manufacturers

#### CONTACT:

Erhardt Van Zyl, *Owner/Manager*

### CAROLINA CASUAL, INC.

7359 Caratoke Highway  
Jarvisburg, NC 27947  
(252) 491-5171 Fax: (252) 491-5195  
wholesale@carolinacasual.com  
www.carolinacasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Wood. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Rockers, Swings/Hanging Chairs

#### CONTACT:

Amber McClanahan, *Sales Manager*

### CASIO AMERICA, INC.

570 Mount Pleasant Avenue  
Dover, NJ 07801  
(973) 361-5400 Fax: (973) 537-8905  
www.casio.com

#### PRODUCT INFORMATION:

Piano Benches

#### CONTACT:

Robert Shapiro, *General Manager - Legal Affairs/Compliance*

### CASTELLE FURNITURE COMPANY (Brown Jordan, Inc.)

475 West Town Place, Suite 200  
St. Augustine, FL 32092  
(855) 612-9800  
www.castellefurniture.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Cabanas/Gazebos, Fire Pits/Fire Tables, Pillows. Commercial Outdoor Furniture

#### CONTACTS:

Rory Rehmer, *SVP Sales*  
Julie Daniel, *SVP Marketing*

### CASUAL CUSHION

1686 Overview Drive  
Rock Hill, SC 29730-7469  
(803) 329-2932 Fax: (803) 329-3041  
www.casualcushion.com

#### PRODUCT INFORMATION:

Outdoor Products: Accessories, Pillows, Replacement Cushions, Shade Products. Commercial Outdoor Furniture

#### CONTACT:

Jason Siesel, *President*

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## MANUFACTURER/IMPORTER MEMBERS

### CASUAL LIVING UNLIMITED (Keter Company)

172 Orlan Road  
New Holland, PA 17557  
(717) 351-7177 Fax: (717) 351-7181  
CLUcustomerservice@keter.com  
www.breezesta.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC

#### CONTACTS:

Rick Brinton, *CEO*  
Renate Keares, *VP Sales & Marketing*

### CENTURY FURNITURE INDUSTRIES

(RHF Family of Brands)  
401 11th Street NW  
Hickory, NC 28601  
(828) 328-1851 Fax: (828) 326-8326  
www.centuryfurniture.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bars/Bar Stools, Bedroom, Contract (Conference Tables, Hotels/Restaurants/Institutions), Dining Room, Entertainment/Media Cabinets, Home Office, Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Benches, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Lift Cabinets, Secretaries), Upholstery (Chairs, Leather, Loveseats, Motion, Office Chairs, Recliners, Slipcovered, Sofa Sleepers, Sofas). Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Wood, Wrought Iron

#### CONTACTS:

A. Alex Shuford II, *Chairman*  
Alex Shuford III, *CEO/President*  
Brandon Hucks, *CFO*  
Guy Holbrook, *EVP Sales & Marketing*  
Comer Shuford Wear, *VP Marketing*  
Keith Nichols, *VP Manufacturing*  
Stacy Duncan, *VP Information Technology*  
Amy Guyer, *VP Human Resources*  
Darren McGlamery, *Distribution Plant Manager*

### CHADDOCK

100 Reep Drive  
Morganton, NC 28655  
(828) 584-0664 Fax: (828) 584-9640  
www.chaddockhome.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Home Office, Upholstery (Chairs, Leather, Ottomans/Benches, Sofas)

#### CONTACTS:

Andrew Crone, *CEO*  
Kevin Ward, *COO/President*  
Gene Bullis, *CFO*

### CITY FURNITURE

6701 North Hiatus Road  
Tamarac, FL 33321  
(954) 597-2200 Fax: (954) 718-3320  
www.cityfurniture.com

#### COMPANY INFORMATION:

Importer and retailer with 23 stores across Florida.

#### CONTACTS:

Keith Koenig, *Chairman*  
Andrew Koenig, *CEO*

### CLASSIC CUSHIONS & UMBRELLAS

410 Third Lane SW  
Vero Beach, FL 32962  
(772) 562-7894 Fax: (772) 778-6728  
www.classic-cushions.com

#### PRODUCT INFORMATION:

Outdoor Products: Replacement Cushions, Umbrellas/ Shade Products

#### CONTACTS:

Pamela Hiers-Butz, *President*  
Thomas Butz, *VP*  
Kelly Hiers, *Office Manager*  
Robert Fowler, *Production Manager*  
Christiana Butz, *General Manager*  
Andrew Butz, *General Manager*

### CLASSIC HOME

4505 Bandini Boulevard  
Vernon, CA 90058  
(323) 266-8993 Fax: (323) 526-3501  
www.classichome.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Mirrors, Softgoods/Textiles), Bedroom, Contract for Hotels/Restaurants, Dining Room, Entertainment/Media Cabinets, Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Cabinets/Chests, Desks, Kitchen Islands), Upholstery (Chairs, Leather, Ottomans/Benches, Sofas). Outdoor Products: Bars/Bar Stools, Dining/Seating, Pillows, Rugs

#### CONTACTS:

Marci Jones, *EVP*  
Annabelle Holmes, *VP Operations*  
Bill Gao, *VP Supply Chain & Product Assurance*

### CO9 DESIGN

1 Shalebrook Drive  
Morristown, NJ 07960  
(862) 812-4005  
sarah@co9design.com  
www.co9design.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/ Woven, Wood. Outdoor Products: Bars/Bar Stools, Lighting/Lamps/Lanterns, Pillows, Replacement Cushions, Stone Tabletops.

#### CONTACT:

Sarah Conine, *Founder/Owner*

### COAST2COAST HOME

1711 Latham Street  
Memphis, TN 38106  
(901) 946-8990 Fax: (901) 946-8997  
www.coast2coasthome.com

#### PRODUCT INFORMATION:

Entertainment/Media Cabinets, Occasional (Accent Tables, Bookcases, Cabinets/Chests, Desks, Etageres, Sink Cabinets), Upholstery (Chairs, Ottomans/Benches)

#### CONTACTS:

Chris Baldwin, *CFO*  
David Jackson, *EVP Sales*  
Frank Richardson, *VP Regional Sales*  
Jana Link, *VP Marketing & Merchandising*



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### COASTER COMPANY OF AMERICA

12928 Sandoval Street  
Santa Fe Springs, CA 90670  
(877) 221-9666

[www.coasterfurniture.com](http://www.coasterfurniture.com)

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Home Office, Occasional (Accent Tables), Upholstery (Chairs, Sofas), Youth Furniture

#### CONTACT:

Larry Furiani, *SVP Business Development*

### COCO CASUAL FURNITURE, INC.

3 Holly Drive  
Richmond Hill, ON, Canada L4S 2P1  
(647) 709-3339

[rdayian@gmail.com](mailto:rdayian@gmail.com)

[www.cococasualfurniture.com](http://www.cococasualfurniture.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Accessories, Dining/Seating, Fire Pits/Fire Tables

#### CONTACT:

Raffi Dayian, *VP Sales*

### COMPOSAD SRL

Viale Lombardia 29  
Viadana (Milan), Italy 46019  
+39 0375 7871

[enrico.canoro@composad.com](mailto:enrico.canoro@composad.com)

[www.composad.com](http://www.composad.com)

#### PRODUCT INFORMATION:

Bedroom, Beds (Adjustable, Upholstered), Contract (Work For Other Manufacturers), Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Bookcases, Cabinets/Chests, Dinette/Casual Dining, Desks, Kitchen Islands, Secretaries), RTA/Self-Assembly, Wall Units/Cabinets, Youth Furniture

#### CONTACTS:

Alessandro Saviola, *President*

Lene Simon, *VP Sales - North America*

Mirko Bernardi, *Commercial Director*

Enrico Canoro, *Marketing Manager*

### COPELAND FURNITURE

156 Industrial Drive  
Bradford, VT 05033  
(802) 222-9282 Fax: (802) 222-9285

[info@copelandfurniture.com](mailto:info@copelandfurniture.com)

[www.copelandfurniture.com](http://www.copelandfurniture.com)

#### PRODUCT INFORMATION:

Bedroom, Bars/Bar Cabinets, Dining Room, Home Office, Occasional (Accent Tables, Desks), Upholstery (Chairs, Loveseats, Sofas)

#### CONTACTS:

Tim Copeland, *President*

Ben Copeland, *Sales*

Mike Kimber, *Plant Manager*

### COURISTAN

Two Executive Drive  
Fort Lee, NJ 07024  
(201) 585-8500 Fax: (201) 585-8552

[ron.couri@couristan.com](mailto:ron.couri@couristan.com)

[www.couristan.com](http://www.couristan.com)

#### PRODUCT INFORMATION:

Outdoor Products: Rugs

#### CONTACT:

Steve Couri, *National Sales Manager*

### COUTURE JARDIN, LLC

645 Northwest 4th Avenue  
Fort Lauderdale, FL 33311  
(754) 200-8269

[www.couturejardin.com](http://www.couturejardin.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Bars/Bar Stools, Dining/Seating

#### CONTACT:

Philippe Couture, *CEO*

### COVERS AND ALL

415 Horizon Way, Suite 350  
Suwanee, GA 30024  
(704) 681-3459

[lisa.holbert@groupbayport.com](mailto:lisa.holbert@groupbayport.com)

[www.coversandall.com](http://www.coversandall.com)

#### PRODUCT INFORMATION:

Outdoor Products: Assessories, Pillows, Replacement Cushions, Shade Products

#### CONTACT:

Lisa Holbert, *National Sales Manager*

### CR LAINE FURNITURE COMPANY, INC.

2829 Highway 70 SE  
Hickory, NC 28603  
(828) 328-1831 Fax: (828) 328-4523

[info@crlaine.com](mailto:info@crlaine.com)

[www.crlaine.com](http://www.crlaine.com)

#### PRODUCT INFORMATION:

Upholstery (Chairs, Gliders/Rockers, Leather, Loveseats, Motion, Sleeper Sofas, Sofas)

#### CONTACTS:

C.E. Roseman, Jr., *Chairman*

Warren Frye, *CEO/President*

Holly Blalock, *VP Merchandising & Marketing*

Mark Gilmore, *VP Sales*

Stephanie Boyett, *Marketing Assistant*

Lori Whisnant, *Controller*

### CRAFTMASTER FURNITURE, INC.

(Samson Holding, Ltd.)  
P.O. Box 759  
Taylorsville, NC 28681

(828) 632-9786 Fax: (828) 632-0301

[www.cmfurniture.com](http://www.cmfurniture.com)

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Loveseats, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Alex Reeves, *President*

Kevin Mann, *COO*

Anderson Shih, *CFO*

Greg Rogers, *VP Sales Administration*

Suzanne Henson, *VP Merchandising & Marketing*



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### CTH/SHERILL OCCASIONAL (Sherrill Furniture)

9 Lenoir Rhyne Boulevard SE  
Hickory, NC 28602  
(828) 322-8624 Fax: (828) 322-1498  
www.sherrill-occasional.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bars/Bar Stools, Home Office,  
Occasional (Accent Tables, Bookcases, Cabinets/Chests,  
Curios, Desks, Etageres, Game Tables)

#### CONTACT:

Chris Bowman, *Logistics Manager*

### CURRENT LUXURY

1995 Hollywood Avenue  
Pensacola, FL 32505  
(850) 240-4233  
eslatton@currentluxury.com  
www.currentluxury.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular,  
Stainless Steel. Outdoor Products: Dining/Seating,  
Shade Products

#### CONTACT:

Ed Slatton, *VP Sales*

## D

### DANIEL'S AMISH COLLECTION

9190 Massillon Road  
Dundee, OH 44624  
(330) 359-0400 Fax: (330) 359-0202  
www.danielsamish.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Upholstered), Dinette/Casual Dining,  
Dining Room

#### CONTACTS:

Christopher J. Karman, *President*  
Lewis Yoder, *Plant Manager*  
Shannon Delaney, *Director of Marketing*

### DAVIS DIRECT

26245 West Main Street, P.O. Box 739  
West Point, MS 39773  
(662) 494-0411  
hdavis@davisfi.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room

#### CONTACT:

Hunter Davis, *President*

### DEDON, INC.

657-C Brigham Road  
Greensboro, NC 27409  
(424) 335-5046  
www.dedon.de

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Wicker/Woven, Wood.  
Outdoor Products: Accessories, Beach Chairs, Lighting/  
Lamps/Lanterns, Pillows, Recliners, Replacement  
Cushions, Rockers, Rugs, Shade Products, Stone  
Tabletops, Swings/Hanging Chairs

#### CONTACTS:

Patrick Troy, *CEO/President*  
Laura Georgeo, *Director of Dealer Sales*  
Nicole Ciminera, *Marketing Manager*

### DELTA CHILDREN - SIMMONS KIDS

114 West 26th Street, 11th Floor  
New York, NY 10001  
(212) 736-7000 Fax: (212) 736-7228  
www.deltachildren.com

#### PRODUCT INFORMATION:

Bedroom, Mattresses, Occasional (Bookcases), RTA,  
Upholstery (Gliders/Rockers/Swivel), Youth Furniture

#### CONTACT:

Steven Anzaroot, *Safety & Compliance Manager*

### DESIGNMASTER FURNITURE, INC.

1283 23rd Street SE  
Hickory, NC 28602  
(828) 324-7992 Fax: (828) 324-2706  
www.designmasterfurniture.com

#### PRODUCT INFORMATION:

Contract (Hotels/Restaurants/Institutional), Dinette/Casual  
Dining, Upholstery (Assisted Living, Chairs, Leather)

#### CONTACTS:

Theodore Corwin, Jr., *President*  
Steve Gaddy, *Operations Manager*  
Arika Lowther, *Creative Director*  
Sandra Bailey, *Financial Manager*

### DHP FURNITURE (Dorel Home)

12345 Albert-Hudon Boulevard, Suite 100  
Montreal, QC, Canada H1G 3L1  
(514) 323-1247  
jennifer.gartler@dhpffurniture.com  
www.dhpffurniture.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Adjustable, Bunk, Cribs, Daybed, Futons,  
Metal, Trundle, Upholstered), Dinette/Casual Dining,  
Dining Room, Mattresses, Occasional (Accent Tables, Bar  
Stools, Bookcases, Cabinets/Chests, Desks, Etageres,  
Kitchen Islands, Pet Furniture), RTA/Self-Assembly  
Furniture, Upholstery (Chairs, Gliders/Rockers/Swivel,  
Recliners, Sleeper Sofas, Sofas), Youth Furniture

#### CONTACT:

Jennifer Gartler, *Senior Director - Compliance &  
Regulatory Affairs*

### DOMIZIANI AMERICA

6950 Lemmon Avenue  
Dallas, TX 75209  
(469) 283-1851  
sales@domizianiamerica.com  
www.domizianiamerica.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Stainless Steel, Wrought  
Iron. Outdoor Products: Stone Tabletops

#### CONTACTS:

Dave Oram, *EVP*  
Norman Wollach, *National Sales Manager*



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### DOMUS VENTURES AMERICA

1218 West Ward Avenue  
High Point, NC 27260-1534  
(800) 888-5293 Fax: (336) 884-8641  
us1@domusventures.com  
www.domusventures.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC, Wicker/Woven.  
Outdoor Products: Cabanas/Gazebos, Dining/Seating,  
Shade Products. Commercial Outdoor Furniture, Work for  
Other Manufacturers

#### CONTACT:

Denisa Zubak, *Office Manager*

### DOREL HOME

410 East First Street South  
Wright City, MO 63390  
(636) 745-3351  
jonathan.wu@ameriwood.com  
www.dorel.com

#### COMPANY INFORMATION:

A division of Dorel Industries and a corporate parent for  
Ameriwood Home, DHP Furniture, Dorel Living, Little  
Seeds, Signature Sleep and Costco Home & Office.

#### CONTACT:

Jonathan Wu, *Quality Manager*

### DURAVIT USA, INC.

2635 North Berkeley Lake Road, Suite 100  
Duluth, GA 30096  
(770) 931-3575 ext. 231 or (888) DURAVIT  
Fax: (770) 931-8454  
www.duravit.us

#### PRODUCT INFORMATION:

Occasional (Sink Cabinets)

#### CONTACTS:

Bob Downie, *CEO/President*  
Maja Jankov, *Product Manager*

### DURHAM FURNITURE, INC.

450 Lambton Street West  
Durham, ON, Canada N0G 1R0  
(519) 369-2345 Fax: (519) 369-2715  
www.durhamfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Contract (Hotels/Institutions), Entertainment/  
Media Cabinets, Occasional (Accent Tables, Cabinets/  
Chests, Desks, Secretaries)

#### CONTACT:

Luke Simpson, *CEO/President*

## E

### EBEL, INC.

8270 Arlington Expressway  
Jacksonville, FL 32211  
(904) 399-2777 Fax: (904) 399-2004  
www.ebelinc.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/  
Woven. Outdoor Products: Bar Table/Bar Stools, Fire  
Tables/Fire Pits, Recliners, Swings/Hanging Chairs.  
Commercial Outdoor Furniture

#### CONTACTS:

Anne Ebel, *President*

### EC WOODS, INC.

1011 Elroy Drive or P.O. Box 509  
Middlebury, IN 46540  
(574) 849-7690  
info@ecwoutdoorfurniture.com  
www.ecwoutdoorfurniture.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC. Outdoor  
Products: Bars/Bar Stools, Dining/Seating, Rockers

#### CONTACTS:

Ernest Wingard, *President*  
Jeremiah Wingard, *VP Operations*

### ELAINE SMITH, INC.

7740 Byron Drive  
West Palm Beach, FL 33404  
(561) 863-3333 Fax: (866) 352-4054  
www.elainesmith.com

#### PRODUCT INFORMATION:

Outdoor Products: Pillows

#### CONTACT:

Elaine Smith, *President*

### ELK HOME

12 Willow Lane  
Nesquehoning, PA 18240  
(800) 613-3261 Fax: (570) 669-6009  
www.elkhome.com

#### PRODUCT INFORMATION:

Accessories (Baskets, Ceramics, Clocks, Crystal/Glass,  
Jewelry Chests, Mirrors, Wall Décor), Contract (Hotel/  
Restaurant/Institutional), Dinette/Casual Dining, Dining  
Room, Entertainment/Media Cabinets, Home Office,  
Lighting (Chandeliers, Indoor Lamps, Outdoor Lamps),  
Occasional (Accent Tables, Bar Stools, Bars/Bar Cabinets,  
Bookcases, Cabinet/Chests, Curios, Desks), Upholstery  
(Chairs, Loveseats, Sofas), Wall Units/Cabinets. Outdoor  
Products: Lighting/Lamps/Lanterns

#### CONTACTS:

Todd Webb, *CEO*  
Lauren Heamon, *VP Sales*  
Sophie Sallinger, *VP Sales - National Accounts*

### EMUAMERICAS, LLC

4465 Kipling Street, Suite 201  
Wheat Ridge, CO 80033  
(303) 733-3385  
www.emuamericas.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Steel,  
Wicker/Woven, Wood. Outdoor Products: Bar Tables/  
Bar Stools, Shade Products, Swings/Hanging Chairs.  
Commercial Outdoor Furniture

#### CONTACTS:

Katarina Triska, *Executive Manager*  
Dan Cordova, *Marketing Manager*



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### ENGLAND, INC. (La-Z-Boy, Inc.)

145 England Drive  
New Tazewell, TN 37825  
(423) 626-5211 Fax: (423) 626-9641  
www.englishfurniture.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Terry England, *President*  
Mike Andrews, *VP Sales*

### ERWIN AND SONS DIRECT IMPORTS, INC.

261 Heritage Walk  
Woodstock, GA 30188  
(770) 579-0414 Fax: (770) 579-0595  
cnorris@erwinandsons.com  
www.erwinandsons.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven, Wood. Outdoor Products: Replacement Cushions

#### CONTACTS:

Jake Erwin, *President*  
Clint Norris, *CFO*

### eSOLUTIONS FURNITURE

One Mason Drive  
Jamestown, NY 14701  
(716) 665-2000 Fax: (716) 665-1192  
www.esolutionsfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Entertainment/Media Cabinets, Fireplaces (Electric), Home Office, Occasional (Accent Tables, Bookcases, Cabinets/Chests, Desks), Upholstery (Chairs, Loveseats, Office Chairs, Sofas)

#### CONTACTS:

Luc Mongeau, *CEO/President*  
Edith Trachy, *Chief Administration and Financial Officer*  
Martin Tardif, *EVP Manufacturing and Global Sourcing*  
Sarah Anzalone, *Director of Product Design*

### ETHAN ALLEN GLOBAL, INC.

25 Lake Avenue Extension  
Danbury, CT 06813  
(203) 743-8000 or (888) 324-3571  
Fax: (203) 743-8298  
www.ethanallen.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Baskets, Clocks, Crystal/Glass, Flowers/Foliage, Jewelry Chests, Mirrors, Softgoods/Textiles, Wall Décor) Bars/Bar Stools, Bedroom, Beds (Upholstered), Dining Room, Entertainment/Media Cabinets, Home Office, Lighting (Chandeliers, Indoor Lamps), Occasional (Accent Tables, Bookcases, Cabinets/Chests, Curios, Desks, Etageres) Upholstery (Chairs, Leather, Loveseats, Motion, Office Chairs, Recliners, Slipcovered Upholstery, Sleeper Sofas, Sofas). Outdoor Furniture by Material: Aluminum, Wicker/Woven, Wood Teak. Outdoor Products: Dining/Seating, Shade Products

#### CONTACTS:

M. Farooq Kathwari, *Chairman/CEO/President*  
Matthew McNulty, *CFO*  
Rebecca Thompson, *VP Merchandising and Product Development*

## F

### F-TR FURNITURE PARTNERS

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Atasehir-İstanbul/Türkiye  
+90 534 699 9209  
s.sevindi@f-tr.com.tr  
https://f-tr.com.tr

#### PRODUCT INFORMATION:

Bedroom, Beds (Adjustable, Bunk, Cribs, Daybeds, Futons, Upholstered), Contract (Conference Tables, Dormitory, Hotel/Restaurant/Institutional, Work for Other Manufacturers), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Baker's Racks, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Lift Cabinets, Pet Furniture, Secretaries, Sink Cabinets), RTA/Self-Assembly, Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Sleeper Sofas, Slipcovered, Sofas), Wall Units/Cabinets, Youth Furniture

#### CONTACT:

Serdar Sevindi, *General Manager*

### FAIRFIELD CHAIR COMPANY

1331 Harper Avenue  
Lenoir, NC 28645  
(828) 758-5571 Fax: (828) 758-0211  
www.fairfieldchair.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Upholstered), Contract (Dormitory, Healthcare, Hotels/Restaurants/Institutions), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bar Stools, Bookcases, Cabinets/Chests, Desks, Etageres, Game Tables), Upholstery (Assisted Living, Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Office Chairs, Ottomans/Benches, Recliners, Sleeper Sofas, Sofas).

#### CONTACTS:

Dixon Mitchell, *CEO*  
Craig Keenan, *CFO*  
Peter Hancock, *SVP Business Development*  
Doug McClurd, *SVP Product Development & Logistics*  
Charley Holt, *SVP Marketing*  
Michael Hundley, *VP Operations*  
Barry Bailey, *Director of Transportation*  
Rick Pierce, *Engineering Manager*  
Deborah McKelvey, *National Sales Manager*  
Michelle Doherr, *Visual & Creative Merchandise Manager*

### FD HOME CORPORATION

17011 Beach Boulevard, Suite 900  
Huntington Beach, CA 92647  
(714) 375-6657  
steveyork@myfdhome.com  
www.myfdhome.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Upholstered), Dining Room, Entertainment/Media Cabinets.

#### CONTACT:

Steve York, *CEO/President*

## MANUFACTURER/IMPORTER MEMBERS

### FIBERBUILT UMBRELLAS, INC.

2201 West Atlantic Boulevard  
Pompano Beach, FL 33069  
(954) 444-2417 Fax: (954) 484-4654  
jordan@fiberbuiltumbrellas.com  
www.fiberbuiltumbrellas.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Stainless Steel. Outdoor Products: Accessories, Pillows, Replacement Cushions, Shade Products. Commercial Outdoor Furniture

#### CONTACTS:

Paul Knapp, *Founder/CEO*  
Hector Felix, *President*  
Jordan Beckner, *President of Sales*

### FLEXSTEEL INDUSTRIES, INC.

385 Bell Street  
Dubuque, IA 52001  
(563) 556-7730 Fax: (563) 556-8345  
www.flexsteel.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Daybeds, Upholstered Beds), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Desks, Etageres, Kitchen Islands), RTA/Self-Assembly Furniture, Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Office Chairs, Ottomans/Benches. Recliners, Sleeper Sofas, Sofas), Wall Units.

#### CONTACTS:

Jerald Dittmer, *CEO*  
Derek Schmidt, *President*  
Mike McClafflin, *CIO*  
David Crimmins, *VP Sales & Product Management*  
Timothy Newlin, *VP Strategic Business Development*  
Jill Castro, *Environmental, Social & Governance Manager*

### FOREMOST HOME, INC.

906 Murray Road  
East Hanover, NJ 07936  
(586) 596-6694  
www.newwoodliving.com  
www.verandaclassics.com  
www.pillow2cover.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Resin/PVC, Stainless Steel, Wicker/Woven, Wood, Wrought Iron. Outdoor Products: Accessories, Bars/Bar Stools, Beach Chairs, Cabanas/Gazebos, Dining/Seating, Fire Pits/Fire Tables, Outdoor Kitchens, Rockers, Shade Products, Stone Tabletops

#### CONTACTS:

Jim Sica, *SVP*  
Linda Elwood, *VP Sales*

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### FRANKFORD UMBRELLAS

110 Gaither Drive  
Mount Laurel, NJ 08054  
(856) 222-4134 Fax: (856) 222-4712  
laura@frankfordumbrellas.com  
www.frankfordumbrellas.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wood.  
Outdoor Products: Beach Chairs, Shade Products

#### CONTACT:

Laura Dudley, *Sales Manager*

### FRANKLIN CORPORATION

600 Franklin Drive  
Houston, MS 38851  
(662) 456-4286 Fax: (662) 456-0008  
www.franklincorp.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sofas)

#### CONTACTS:

Mark Franklin, *CEO/President*  
Hank Franklin, *SVP*  
Jeff Cox, *CFO/General Council*  
Peyton Passons, *VP Sales, Marketing, & Merchandising*  
Randy Monaghan, *VP Sales*

### FURNITURE OF AMERICA, INC.

2601 West Airport Freeway, Suite 300  
Irving, TX 75261  
(972) 993-6585 Fax: (972) 993-6980  
info.tx@foagroup.com  
www.foagroup.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Beds (Adjustable, Daybeds, Bunk, Futons, Metal), Dining Room, Entertainment/Media Cabinets, Home Office, Lighting (Chandeliers, Indoor Lamps), Mattresses, Occasional (Accent Tables, Bars/Bar Cabinets, Bar Stools, Bookcases, Cabinets/Chests, Curios, Desks, Game Tables, Pet Furniture), Upholstery (Chairs, Leather, Loveseats, Motion, Office Chairs, Ottomans/Benches, Recliners, Sofas).  
Outdoor Products: Bars/Bar Stools, Dining/Seating, Fire Tables/Fire Pits, Rockers, Shade Products, Swings/Hanging Chairs

#### CONTACTS:

Rocky Young, *SVP*  
Marichell Condino, *Product Development*

### FURNITURE VALUES INTERNATIONAL, LLC

601 North 75th Avenue  
Phoenix, AZ 85043  
(602) 442-5620 Fax: (888) 484-5874  
sargon.kenoun@aspenhome.net  
www.aspenhome.net

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets, Home Office

#### CONTACT:

Sargon Kenoun, *Operations Controller*

### FUSION FURNITURE, INC. (Southern Motion)

P.O. Box 366  
Ecru, MS 38841  
(662) 489-1296 Fax: (662) 489-1298  
www.fusionfurnitureinc.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Loveseats, Ottomans/Benches, Sofas)

#### CONTACTS:

Mark Weber, *CEO/President*  
Jim Anthony, *EVP Sales & Marketing*  
Al Matthews, *SVP Sales*  
Andy Wellinghoff, *CFO*  
Dave Hodorff, *SVP Operations*  
Susan Hayden, *VP Administration*  
Mark Hellwig, *VP Supply Chain*  
Anna Claire Curtis, *VP Merchandising*



### GALTECH INTERNATIONAL

501 Flynn Road  
Camarillo, CA 93012  
(805) 376-1060 Fax: (805) 376-1066  
www.galtechcorp.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wood.  
Outdoor Products: Shade Products. Commercial Outdoor Furniture

#### CONTACTS:

Robert Ko, *President*  
Jeff Leisen, *National Sales Manager*  
Mike Ashmore, *Information Technology/T&L/Operations Manager*

### GARDENLINE USA, LTD.

2770 South Park Road  
Hallandale Park, FL 33009  
(954) 310-1718  
graeme@gardintl.com  
www.gardintl.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Wood.  
Outdoor Products: Pillows

#### CONTACT:

Graeme Smith, *President*

### GAT CREEK

5270 Valley Road  
Berkeley Springs, WV 25411  
(304) 258-2343 Fax: (304) 258-5479  
www.gatcreek.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bookcases, Desks, Secretaries), Wall Units

#### CONTACTS:

Gat Caperton, *CEO*  
David Petersen, *VP Marketing & Brand Development*



## MANUFACTURER/IMPORTER MEMBERS

### GENSUN

9449 Eighth Street  
Rancho Cucamonga, CA 91730  
(909) 989-9977 or (866) 964-4468  
Fax: (909) 989-9970  
customerservice@gensuncasual.com  
www.gensuncasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Wicker/Woven. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Fire Tables/Fire Pits, Outdoor Kitchens, Pillows, Recliners, Replacement Cushions, Rockers. Commercial Outdoor Furniture

#### CONTACTS:

Lisa Zhou, *Owner/CEO*  
Sherry Cai, *President*  
Jill Trinkley, *Director of Design & Marketing*  
Gray Dobbins, *Director of Sales*  
Lynn Liu, *Accounting & Credit Manager*  
Christy Dase, *Customer Service Manager*

### GREENLINE CASUAL FURNITURE COMPANY, LTD.

No. 3368 Zhongshan Road West, Xiuzhou  
Jiaxing City, Zhejiang, China 314000  
info@greenlinecasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Accessories, Beach Chairs, Hammocks, Shade Products, Swings/Hanging Chairs

#### CONTACT:

Marco Ma, *Managing Director*

## H

### H.M. RICHARDS, INC.

P.O. Box 373  
Baldwyn, MS 38824  
(662) 365-9485 Fax: (662) 365-9490  
jtarrant@hmrichards.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Ottomans, Sleeper Sofas, Sofas)

#### CONTACTS:

Joey Tarrant, *VP Operations*  
Thomas Wells, *VP Manufacturing*  
Mike Hurst, *Purchasing Manager*

### HAMMARY FURNITURE (La-Z-Boy, Inc.)

240 Pleasant Hill Road  
Hudson, NC 28638  
(828) 728-3261 Fax: (828) 728-6111  
www.hammary.com

#### PRODUCT INFORMATION:

Bars/Bar Furniture, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bakers Racks, Bookcases, Cabinets/Chests, Desks, Etageres, Kitchen Islands), Wall Units

#### CONTACTS:

Tj Linz, *President - La-Z-Boy Portfolio Brands*  
Drew Sweeney, *SVP Sales & Marketing*  
Max Dyer, *VP Marketing*  
Tim Annas, *VP Casegoods Merchandising*  
Randy Huff, *VP Casegoods Merchandising*  
Lauri Locke, *VP Finance & Controller*  
Michael Hyatt, *VP Operations*  
Tim Solesbee, *VP Human Resources*



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305 Industrial Boulevard  
Greenville, NC 27834  
(252) 758-0641 Fax: (252) 758-0375  
hammocks@thehammocksource.com  
www.thehammocksource.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC. Outdoor Products: Accessories, Bars/Bar Stools, Hammocks, Pillows, Rockers, Replacement Cushions, Swings/Hanging Chairs

#### CONTACTS:

Walter Perkins III, *CEO*  
Todd Nifong, *VP Sales & Marketing*

### HANAMINT CORPORATION

8010 Thorndike Road  
Greensboro, NC 27409-9412  
(336) 855-9141 Fax: (336) 855-8482  
info@hanamint.com  
www.hanamint.com

#### PRODUCT INFORMATION:

Outdoor Products by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Wicker/Woven

#### CONTACTS:

Cissy Li, *CEO*  
Russell Sorenson, *President, USA*

### HANCOCK & MOORE (RHF Family of Brands)

P.O. Box 3444  
Hickory, NC 28603  
(828) 495-8235 Fax: (828) 495-3021  
info@hancockandmoore.com  
www.hancockandmoore.com

#### PRODUCT INFORMATION:

Occasional (Accent Tables, Cabinets/Chests, Etageres), Upholstery (Chairs, Bar Stools, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Alex Shuford III, *CEO - RHF Brands*  
Phil Brown, *President*  
James Kennedy, *VP Operations*

### HARMONIA LIVING

260 South Pacific Street, Suite 120H  
San Marcos, CA 92078  
(888) 931-4443  
info@harmonialiving.com  
www.harmonialiving.com

#### PRODUCT INFORMATION:

Bedroom, Entertainment/Media Cabinets. Outdoor Products by Material: Aluminum/Tubular, Stainless Steel, Resin/PVC, Wicker/Woven, Wood. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Recliners, Replacement Cushions

#### CONTACT:

Ben Harvey, *President*

### HAVERTY FURNITURE COMPANIES, INC.

780 Johnson Ferry Road NE, Suite 800  
Atlanta, GA 30342  
(404) 443-2900  
www.havertys.com

#### COMPANY INFORMATION:

Importer and retailer of home furnishings products.

#### CONTACTS:

Clarence Smith, *Chairman/CEO*  
Steven Burdette, *President*  
Janet Taylor, *SVP/General Counsel*  
John Gill, *EVP Merchandising*

### HEKMAN FURNITURE COMPANY

860 East Main Avenue  
Zeeland, MI 49464  
www.hekman.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Cabinets/Chests, Desks, Etageres, Game Tables, Secretaries), Upholstery (Chairs, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sofas)

#### CONTACTS:

Jim O'Keefe, *VP*  
Mike Wallace, *VP*  
Rob Seaburg, *Director of Product Development*  
Neil McKenzie, *Director of Product Design*  
Mark Siciliano, *Director of Marketing*

### HF CUSTOM (Hooker Furnishings)

1556 Dawn Drive  
Bedford, VA 24523  
(540) 586-8253 Fax: (540) 586-8497  
www.hfcustomfurniture.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Loveseats, Motion, Recliners, Sofas)

#### CONTACTS:

Craig Young, *President*  
Sandi Mowry, *SVP Merchandising & Sales*

### HICKORY CHAIR, LLC (RHF Family of Brands)

37 9th Street Place SE  
Hickory, NC 28602  
(828) 328-1801 Fax: (828) 328-8954  
www.hickorychair.com

#### PRODUCT INFORMATION:

Accessories (Crystal/Glass, Mirrors, Softgoods/Textiles), Antique Reproductions, Bedroom, Contract (Hotels/ Restaurants/Institutions, Work for Other Manufacturers), Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Sink Cabinets), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Office Chairs, Ottomans/Benches, Sleeper Sofas, Sofas). Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven, Wood. Outdoor Products: Dining/Seating, Stone Tabletops. Commercial Outdoor Furniture

#### CONTACTS:

Alex Shuford III, *CEO - RHF Brands*  
Federico Contigiani, *President*  
Laura Holland, *VP Marketing & Communications*  
Megan Barrett, *VP Merchandising*  
Ward O'Quinn, *VP Sales*

## MANUFACTURER/IMPORTER MEMBERS

### HICKORY WHITE (Sherrill Furniture)

9 Lenoir Rhyne Boulevard SE  
Hickory, NC 28602  
(828) 322-8624 Fax: (828) 322-3942  
[www.hickorywhite.com](http://www.hickorywhite.com)

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Game Tables, Secretaries), Upholstery (Loveseats, Ottomans/Benches, Sofas)

#### CONTACTS:

Luke Barger, *VP Manufacturing*  
Johnny Suddreth, *VP Sales*  
Dax Allen, *VP Marketing*  
Tonya Bumgarner, *Human Resources Manager*

### HIGHLAND HOUSE (RHF Family of Brands)

401 11th Street NW  
Hickory, NC 28601  
(828) 326-8300  
[www.highlandhousefurniture.com](http://www.highlandhousefurniture.com)

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Occasional (Accent Tables, Cabinets/Chests), Upholstery (Chairs, Leather, Loveseats, Ottomans/Benches, Sleeper Sofas, Sofas)

#### CONTACT:

Nathan Copeland, *President*

### HIGOLD OUTDOOR FURNITURE

13200 Corporate Exchange Drive  
Bridgeton, MO 63044  
(314) 874-4300  
[www.higoldoutdoorfurniture.com](http://www.higoldoutdoorfurniture.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wood. Outdoor Products: Accessories, Bars/Bar Stools, Replacement Cushions, Rockers, Shade Products, Swings/Hanging Chairs

#### CONTACT:

Rick Forshaw Jr., *Owner/General Manager*

### HITEAK FURNITURE

22885 Savi Ranch Parkway, Suite D  
Yorba Linda, CA 92887  
(714) 998-0088 Fax: (714) 998-0087  
<https://hiteakfurniture.com>

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Wood. Other Outdoor Products: Accessories, Bars/Bar Stools, Recliners, Shade Products. Commercial Outdoor Furniture.

#### CONTACT:

Trang Huynh, *Sales Director*

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### HOMECREST OUTDOOR LIVING, LLC

1250 Homecrest Avenue SE  
Wadena, MN 56482  
(218) 631-1000 Fax: (218) 631-2609  
info@homecrest.com  
www.homecrest.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Fully Upholstered, Resin/PVC, Wicker/Woven, Wrought Iron. Outdoor Products: Bar Stools, Beach Chairs, Dining/Seating, Fire Tables, Pillows, Recliners, Replacement Cushions, Rockers, Shade Products, Stone Tabletops. Commercial Outdoor Furniture

#### CONTACTS:

Randy Shorts, *CEO*  
Nathan Peterson, *Director of Sales*  
Joi Flanigan, *Director of Retail Sales*

### HOMELEGANCE

48200 Fremont Boulevard  
Fremont, CA 94538  
(510) 933-6888  
www.homelegance.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Bunk Beds, Daybeds, Metal Beds, Upholstered), Dining, Entertainment/Media Cabinets, Home Office, Lighting, Mattresses, Occasional (Accent Tables, Bar Stools, Bookcases, Cabinets/Chests, Desks), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Ottomans/Benches, Sleeper Sofas, Sofas), Wall Units/Cabinets, Youth Furniture

#### CONTACTS:

Jamie Collins, *EVP*  
Melissa Dawkins, *Marketing Coordinator*

### HOMESTYLES (Flexsteel Industries, Inc.)

385 Bell Street  
Dubuque, IA 52001  
(563) 556-7730 Fax: (563) 556-8345  
www.homestylesfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bakers Racks, Bookcases, Desks, Kitchen Islands), RTA/Self-Assembly Furniture, Upholstery (Chairs, Loveseats, Ottomans/Benches, Sofas). Outdoor Furniture by Material: Aluminum, Cast Combination, Wicker/Woven. Outdoor Products: Dining/Seating, Shade Products

#### CONTACTS:

Timothy Newlin, *VP Product Management*  
David Crimmons, *VP Sales*

### HOOKEFURNISHINGS

440 East Commonwealth Boulevard  
Martinsville, VA 24112  
(276) 632-2133 Fax: (276) 632-4809  
www.hookerfurnishings.com

#### COMPANY INFORMATION:

Hooker Furnishings is ranked among the nation's largest publicly traded furniture sources and encompasses 12 operating businesses. Residential brands include: BOBO Intriguing Objects, Bradington-Young, Drew & Jonathan Home, HF Custom, Hooker Furniture, M, Prime Resources International, Pulaski Furniture, Samuel Lawrence Furniture, Shenandoah Furniture and Sunset West. Corporate offices and upholstery manufacturing facilities are located throughout Virginia and North Carolina, and distribution centers are in the United States, China and Vietnam. The company's stock is listed on the Nasdaq Global Select Market under the symbol HOFI.

#### CONTACTS:

Jeremy Hoff, *CEO*  
Tod Phelps, *CIO/SVP Operations*  
Paul Huckfeldt, *CFO/SVP Finance and Accounting*  
Anne Smith, *CAO, President, Domestic Upholstery*  
John Albanese, *CMO*  
Brad Miller, *VP International Sales*

### HOOKEFURNITURE (Hooker Furnishings)

440 East Commonwealth Boulevard  
Martinsville, VA 24112  
(276) 632-2133 Fax: (276) 632-4809  
www.hookerfurniture.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bars/Bar Stools, Bedroom, Beds (Metal, Upholstered), Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bakers Racks, Bookcases, Cabinets/Chests, Desks, Game Tables, Lift Cabinets, Secretaries, Sink Cabinets), Upholstery (Chairs, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sofas), Wall Units.

#### CONTACTS:

Mike Harris, *President, Hooker Case Goods & Hooker Upholstery*  
Jenni Jungers, *EVP Merchandising*  
Tim O'Hare, *SVP Design*

### HOUE USA, INC.

14525 Yorba Avenue  
Chino, CA 91710  
(800) 980-4858  
info@houe.com  
www.houe.com

#### PRODUCT INFORMATION:

Dinette/Casual Dining, Occasional (Accent Tables). Outdoor Furniture by Material: Aluminum/Tubular, Bamboo, Resin/PVC.

#### CONTACTS:

Nicklas D. Jappe, *CEO*

## MANUFACTURER/IMPORTER MEMBERS

### HUNTINGTON HOUSE, INC.

661 Rink Dam Road  
Hickory, NC 28603  
(828) 495-4400 Fax: (828) 495-3629  
www.huntingtonhouse.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Loveseats, Motion, Sleeper Sofas, Sofas).

#### CONTACTS:

Corey M. Teague, *President*  
Christy Grove, *Director of Marketing*

### INTERLUDE HOME, INC.

25 Trefoil Drive  
Trumbull, CT 06611  
(203) 445-7617 Fax: (203) 445-7637  
info@interludehome.com  
www.interludehome.com

#### PRODUCT INFORMATION:

Accessories (Baskets, Ceramics, Crystal/Glass, Mirrors, Wall Décor), Bars/Bar Stools, Beds (Upholstered), Dining Room, Occasional (Accent Tables, Bookcases, Etagères, Desks), Upholstery (Chairs, Ottomans/Benches, Sofas)

#### CONTACTS:

Carl Philips, *President*  
Brian Adams, *COO*  
Sean McFadden, *VP Sales*

### IDEAL LIVING

No. 809 Wenhua Road, Pingyu Town  
Zhushashi City, Henan Province, China 463400  
(305) 620-6500  
gloria@baoyunoutdoor.com

#### CONTACTS:

Liu Kai, *President*

### INTERNATIONAL HOME

4340 West 104th Street  
Miami, FL 33018  
(305) 620-6500  
customer@internationalhomemiami.com  
www.internationalhomemiami.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Metal, Resin/PVC, Wicker/Woven, Wood. Outdoor Products: Accessories, Bars/Bar Stools. Commercial Outdoor Furniture

#### CONTACT:

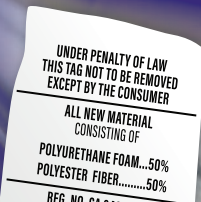
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### J

#### **JACKSON FURNITURE INDUSTRIES/CATNAPPER**

1910 King Edward Avenue  
Cleveland, TN 37311  
(423) 476-8544

[www.jacksonfurniture.com](http://www.jacksonfurniture.com)

##### **PRODUCT INFORMATION:**

Upholstery (Chairs, Leather, Loveseats, Motion, Ottomans/  
Benches, Sleeper Sofas, Sofas)

##### **CONTACTS:**

Keith Jackson, *President*  
Brandunn Rush, *SVP Sales*

#### **JENSEN OUTDOOR**

1900 Old Williamsburg Road  
Sandston, VA 23150  
(800) 403-0403 Fax: (804) 612-4451  
[www.jensenoutdoor.com](http://www.jensenoutdoor.com)

##### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Aluminum/Tubular, Fully  
Upholstered, Wicker/Woven, Wood. Outdoor  
Products: Accessories, Bars/Bar Stools, Dining/Seating,  
Fire Tables/Fire Pits, Pillows, Recliners, Replacement  
Cushions, Rockers. Commercial Outdoor Furniture

##### **CONTACTS:**

Eric Parsons, *President*  
Phillip Crowe, *Marketing Director*

#### **JESSICA CHARLES (RHF Family of Brands)**

535 Townsend Avenue  
High Point, NC 27263  
(828) 495-8235  
[www.jessicacharles.com](http://www.jessicacharles.com)

##### **PRODUCT INFORMATION:**

Upholstery (Chairs, Leather, Sleeper Sofas, Sofas)

##### **CONTACTS:**

Alex Shuford III, *CEO - RHF Brands*

Phil Brown, *President*

#### **JIAIXING RELIABLE HOUSEHOLD SPECIALTIES CO., LTD.**

No. 999 Hongxing Road  
Jiaxing, Zhejiang, China 14031  
(86) 573-8271-7926 Fax: (86) 573-8228-9200  
[www.reliablecn.com/en/index.asp](http://www.reliablecn.com/en/index.asp)

##### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Aluminum/Tubular.  
Outdoor Products: Dining/Seating

##### **CONTACT:**

Winky Qi, *Sales Manager*

#### **JOFRAN SALES, INC.**

1 Jofran Way  
Norfolk, MA 02056  
(508) 384-6019 Fax: (508) 384-1407  
[www.jofran.com](http://www.jofran.com)

##### **PRODUCT INFORMATION:**

Bedroom, Dinette/Casual Dining, Dining Room,  
Entertainment/Media Cabinets, Occasional (Accent Tables,  
Bookcases, Cabinets/Chests), Upholstery (Chairs)

##### **CONTACTS:**

Kristen Connell, *President/CFO*  
Sarah Long, *Vendor Compliance Coordinator*

#### **JOHNSTON CASUALS FURNITURE**

121 Shaver Street  
North Wilkesboro, NC 28659  
(336) 838-5178 Fax: (336) 667-0998  
[sales@johnstoncasuals.com](mailto:sales@johnstoncasuals.com)  
[www.johnstoncasuals.com](http://www.johnstoncasuals.com)

##### **PRODUCT INFORMATION:**

Bars/Bar Stools, Contract (Hotels/Restaurants/Institutions,  
Work for Other Manufacturers), Dinette/Casual Dining,  
Dining Room, Occasional (Accent Tables, Bakers Racks)

##### **CONTACTS:**

Joe Johnston, *CEO*  
Angela Blevins, *Director of Sales*  
Debbie Johnston, *Accounting Manager*  
Andrew Shepherd, *Director of Manufacturing*

#### **JOINUS BOUTIQUE**

1015 Hutton Lane, Suite 103  
High Point, NC 27262  
(336) 899-3484  
[tom@paeshuys.com](mailto:tom@paeshuys.com)  
[www.joinus.boutique](http://www.joinus.boutique)

##### **PRODUCT INFORMATION:**

Accessories (Ceramics). Outdoor Furniture by Material:  
Stainless Steel, Wood. Outdoor Products: Accessories

##### **CONTACT:**

Tom Paeshuys, *Founder*

#### **JONATHAN LOUIS INTERNATIONAL**

12919 South Figueroa Street  
Los Angeles, CA 90061  
(323) 770-3330 x1001 Fax: (323) 770-3466  
[wendy.benavides@jonathanlouis.com](mailto:wendy.benavides@jonathanlouis.com)  
[www.jonathanlouis.com](http://www.jonathanlouis.com)

##### **PRODUCT INFORMATION:**

Accessories (Pillows), Bedroom, Living Room, Occasional  
(End Tables), Upholstery (Chairs, Loveseats, Sofas)

##### **CONTACTS:**

Javier Sanchez, *CEO/President*  
Wendy Benavides, *Product Compliance Manager*

#### **JORDAN MANUFACTURING**

1200 South Sixth Street  
Monticello, IN 47960  
(574) 583-6008 Fax: (574) 583-6675  
[www.jordanmanufacturing.com](http://www.jordanmanufacturing.com)

##### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Wood. Other Outdoor  
Products: Pillows, Replacement Cushions

##### **CONTACT:**

Heather Turner, *Senior Marketing Manager*

## MANUFACTURER/IMPORTER MEMBERS

### K

#### KANNOA

7300 NW 35th Avenue  
Miami, FL 33147  
(305) 651-9655 Fax: (786) 228-8096  
info@kannoa.com  
www.kannoa.com

##### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Fully Upholstered, Resin/PVC, Wicker/Woven, Wood. Outdoor Products: Dining/Seating, Fire Tables/Fire Pits, Cabanas/Gazebos, Pillows, Replacement Cushions, Shade Products, Swings/Hanging Chairs. Commercial Outdoor Furniture

##### CONTACTS:

Luis Blasini, *CEO*  
Philip Boulton, *CFO*  
Sebastien Manni, *Global Director of Sales*

#### KENIAN

2307 Millwood Road  
Virginia Beach, VA 23454  
(757) 481-0960  
cllell@kenian.com  
www.kenian.com

##### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Home Office, Occasional (Accent Tables, Bar Stools, Bookcases, Desks), Upholstery (Chairs, Ottomans/Benches)

##### CONTACT:

Clell Smith, *President*

#### KETTLER INTERNATIONAL, INC.

1355 London Bridge Road  
Virginia Beach, VA 23453  
(757) 427-2400 Fax: (757) 427-0183  
patio@kettlerusa.com  
www.kettlerusa.com

##### PRODUCT INFORMATION:

Occasional (Game Tables). Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC, Wicker/Woven, Wood, Wrought Iron. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Fire Tables/Fire Pits, Recliners. Commercial Outdoor Furniture

##### CONTACTS:

Ludger Busche, *President*  
Stephen Mannix, *VP Finance*  
Mike Sosnowski, *National Sales Manager*  
Caroline Till, *Marketing Coordinator*  
Parker Lees, *Contract Sales Representative*

#### KINCAID FURNITURE (La-Z-Boy, Inc.)

240 Pleasant Hill Road  
Hudson, NC 28638  
(828) 728-3261 Fax: (828) 728-6111  
www.kincaidfurniture.com

##### PRODUCT INFORMATION:

Bedroom, Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Cabinets/Chests, Desks), Upholstery (Beds, Chairs, Ottomans/Benches, Sofas)

##### CONTACTS:

Tj Linz, *President - La-Z-Boy Portfolio Brands*  
Drew Sweeney, *SVP Sales & Marketing*  
Max Dyer, *VP Marketing*  
Randy Huff, *VP Casegoods Merchandising*  
Tim Annas, *VP Casegoods Merchandising*  
Melony Hughes, *Director of Upholstery Merchandise*  
Lauri Locke, *VP Finance & Controller*  
Michael Hyatt, *VP Operations*  
Tim Solesbee, *VP Human Resources*

#### KINDEL FURNITURE COMPANY

4047 Eastern Avenue  
Grand Rapids, MI 49508  
(616) 243-6248  
www.kindelfurniture.com

##### PRODUCT INFORMATION:

Bedroom, Dining Room, Occasional (Accent Tables, Bar Stools, Bars/Bar Cabinets, Cabinets/Chests, Desks, Game Tables), Upholstery (Chairs, Loveseats, Ottomans/Benches, Sofas)

##### CONTACT:

Gretchen Keith, *CEO/President*

#### KINGSLEY BATE

7200 Gateway Court  
Manassas, VA 20109  
(703) 361-7000 Fax: (703) 361-7001  
teak@kingsleybate.com  
www.kingsleybate.com

##### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC, Stainless Steel, Wicker/Woven, Wood. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Recliners, Rockers, Replacement Cushions, Shade Products, Swings/Hanging Chairs. Commercial Outdoor Furniture

##### CONTACTS:

Clay Kingsley, *President*  
Brian Blakeney, *VP Sales & Marketing*

#### KINGSTON CASUAL FURNITURE

116 Spacegate Drive NW  
Huntsville, AL 35806  
Phone: (256) 325-0544 Fax: (256) 722-5277  
www.kingstoncasual.com

##### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven, Wood. Outdoor Products: Dining/Seating, Fire Pits/Fire Tables

##### CONTACT:

Dow Canup, *President*

## MANUFACTURER/IMPORTER MEMBERS

### KITH FURNITURE

7155 State Highway 13  
Haleyville, AL 35565  
(205) 486-6818

dylan@kithfurniture.com  
www.kithfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Bunk), Entertainment/Media Cabinets,  
Occasional (Accent Tables, Bar Stools)

#### CONTACTS:

Craig Smith, *CEO/President*  
Dylan Smith, *VP*

### KOVERROOS/GOLDEN CARE

1450 Vassar Street  
Reno, NV 89502  
(512) 400-4392  
m.kao@koverroos.com  
www.koverroos.com

#### PRODUCT INFORMATION:

Outdoor Products: Accessories. Commercial Outdoor  
Furniture.

#### CONTACT:

Margaret Kao, *Sales & Sustainability Director*

### KROEHLER FURNITURE MANUFACTURING COMPANY, INC.

1800 Conover Boulevard  
Conover, NC 28613  
(828) 459-9865 Fax: (828) 459-9869  
www.americansignaturefurniture.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Loveseats, Sleeper Sofas, Sofas)

#### CONTACTS:

Larry Wright, *Director of Upholstery*  
David Zimmer, *Materials Manager*

## L

### LA-Z-BOY, INC.

One La-Z-Boy Drive  
Monroe, MI 48162  
(734) 242-1444  
www.la-z-boy.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Occasional (Accent Tables),  
Upholstery (Chairs, Gliders/Rockers/Swivel, Leather,  
Loveseats, Motion, Ottomans/Benches, Recliners, Sleeper  
Sofas, Sofas)

#### CONTACTS:

Melinda Whittington, *CEO/President*  
Bob Lucian, *CFO*  
Rob Sundry, *President/Brand & CCO*  
Tj Linz, *President - La-Z-Boy Portfolio Brands*  
Rebecca Reeder, *President - Retail, Furniture Galleries*  
Carol Lee, *VP/Chief Information Officer*  
Katie Vanderjagt, *VP/Chief HR Officer*  
Christy Hoskins, *VP/Chief Marketing Officer*

### LAFUMA AMERICA, INC.

740 Holcomb Bridge Road  
Norcross, GA 30071  
(678) 810-8860  
France: +33 6 44 25 80 34  
ecabrera@lafuma-mobilier.fr  
www.lafuma-furniture.com

#### PRODUCT INFORMATION:

Contract (Healthcare, Hotel/Restaurant/Institutional).  
Outdoor Furniture by Material: Aluminum/Tubular,  
Stainless Steel. Outdoor Products: Accessories, Beach  
Chairs, Pillows, Recliners, Rugs

#### CONTACT:

Emilie Cabrera, *International Sales Manager*

### LAGOON FURNITURE AMERICA CORPORATION

8947 Northwest 23rd Street  
Doral, FL 33172  
(786) 420-2934  
fox@lagoonfurnitureusa.com  
www.lagoonfurnitureusa.com/en/

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC

#### CONTACT:

Fox Hu, *General Manager*

### LANE VENTURE (Bassett Furniture Industries, Inc.)

1111 East 20th Street  
Newton, NC 28658  
(828) 465-7875 Fax: (828) 465-7705  
www.laneventure.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast  
Metal, Resin/PVC, Cast Combination, Wicker/Woven,  
Wood. Outdoor Products: Bars/Bar Stools, Dining/Seating,  
Fire Pits/Fire Tables, Pillows, Replacement Cushions,  
Rockers, Shade Products, Stone Tabletops

#### CONTACT:

Robert H. Spilman III, *General Manager*

### LEA UNLIMITED

625 West Ward Avenue  
High Point, NC 27260  
(336) 884-0184 Fax: (336) 884-8211  
www.leaunlimited.com

#### PRODUCT INFORMATION:

Accessories (Softgoods/Textiles), Dinette/Casual Dining,  
Dining Room, Entertainment/Media Cabinets, Occasional  
(Accent Tables, Desks), Upholstery (Chairs, Leather,  
Loveseats, Ottomans/Benches, Sofas)

#### CONTACT:

Lauri Cryan, *President*

## MANUFACTURER/IMPORTER MEMBERS

### LEE INDUSTRIES, LLC (American Leather)

210 4th Street SW  
Conover, NC 28613  
(828) 464-8318 Fax: (828) 465-9827  
www.leeindustries.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Upholstered), Dining Room, Occasional (Bar Stools), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Ottomans/Benches, Sleeper Sofas, Sofas). Outdoor Furniture by Material: Fully Upholstered

#### CONTACTS:

Russell Towner, *President*  
Eric Lail, *VP Supply Chain & Continuous Improvement*  
Bondi Coley, *VP Marketing*  
Phyllis Starnes, *VP Finance & Accounting*  
Aaron Sigmon, *Director of Operations*  
Coty Brown, *Environmental Health & Safety Manager*

### LEGACY CLASSIC | MODERN (Samson Holding, Ltd.)

2575 Penny Road  
High Point, NC 27265-8334  
(336) 449-4600 Fax: (336) 899-2152  
www.legacyclassic.com

#### PRODUCT INFORMATION:

Bedroom, Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Bars/Bar Cabinets, Cabinets/Chests, Desks, Etageres)

#### CONTACTS:

Chris Pelcher, *President*  
Anderson Shih, *CFO*  
Christopher Phillips, *Director of Marketing*

### LEGACY KIDS | TEENS (Samson Holding, Ltd.)

2575 Penny Road  
High Point, NC 27265-8334  
(336) 449-4600  
www.legacyclassickids.com

#### PRODUCT INFORMATION:

Beds (Bunk, Trundle), Youth Furniture

#### CONTACTS:

Chris Pelcher, *President*  
Christopher Phillips, *Director of Marketing*

### LES JARDINS USA

3850 Greenhill Road  
Pasadena, CA 91107  
(+1) 833-JARDINS  
fr@lesjardins.us  
www.lesjardins.us

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC, Stainless Steel, Wicker/Woven, Wood. Other Outdoor Products: Accessories, Bars/Bar Stools, Cabanas/Gazebos, Lighting/Lamps/Lanterns (Solar), Recliners, Rockers. Commercial Outdoor Furniture

#### CONTACTS:

Frederic Raffenne, *CEO/President*  
Alexander Farzaneh, *VP Sales*  
Chris Wang, *Director of Operations*

### LIBERTY FURNITURE INDUSTRIES, INC.

6021 Greensboro Drive SW  
Atlanta, GA 30336  
(404) 637-2308  
feedback@libertyfurn.com  
www.mylibertyfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Daybeds, Metals, Trundle, Upholstered), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Fireplaces (Electric), Home Office, Occasional (Accent Tables, Baker's Racks, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Kitchen Islands, Lift Cabinets, Pet Furniture, Secretaries), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Sofas), Wall Units, Youth Furniture. Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC, Wood. Outdoor Products: Dining/Seating

#### CONTACTS:

Jason Brian, *CEO/President*  
Tamara Evans, *EVP Product Development*  
Travis Knight, *VP Marketing & Ecommerce*  
Matt Smith, *President of LFI Logistics*  
Jonathan Cowles, *EVP Sales*

### LIFEFORM FURNITURE MANUFACTURING, INC.

8018-11500 35th Street SE  
Calgard, AB, Canada T2Z 3W4  
(403) 720-3966 Fax: (403) 720-3973  
www.lifeformchairs.com

#### PRODUCT INFORMATION:

Upholstery (Ergonomic Office Chairs)

#### CONTACT:

Sonja Schneider, *CEO/President*

### LINYA OUTDOOR LIVING, LLC

P.O. Box 423  
Ripon, WI 54971  
(920) 260-1125  
toddlangenhorst@linyaoutdoor.com  
www.linyaoutdoor.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Metal, Wicker/Woven

#### CONTACT:

Todd Langenhorst, *VP Sales*

### LLOYD FLANDERS INDUSTRIES

3010 Tenth Street  
Menominee, MI 49858  
(906) 863-4491 Fax: (906) 863-6700  
customerservice@lloydflanders.com  
www.lloydflanders.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven, Wood. Outdoor Products: Bars/Bar Stools, Dining/Seating, Fire Tables/Fire Pits, Pillows, Recliners, Rockers, Swings/Hanging Chairs. Commercial Outdoor Furniture

#### CONTACTS:

Jessie Flanders, *CEO/Creative Director*  
Warren Juliano, *President*  
Bryan Echols, *SVP Sales & Marketing*  
Nathan Linsmeier, *Treasurer/CFO*

## MANUFACTURER/IMPORTER MEMBERS

### M

#### **MAGNUSSEN HOME**

66 Hincks Street, Unit 1  
New Hamburg, ON, Canada N3A 2A3  
4523 Green Point Drive, Suite 109  
Greensboro, NC 27410  
(519) 662-3040 or (336) 841-4424 Fax: (800) 267-3278  
customercare@magnussen.com  
www.magnussen.com

#### **PRODUCT INFORMATION:**

Bedroom, Dining Room, Entertainment/Media Cabinets,  
Home Office, Occasional (Accent Tables, Curios),  
Upholstery (Chairs, Loveseats, Sofas)

#### **CONTACTS:**

Nathan Cressman, *CEO/President*  
Kent MacFarlane, *CFO*

#### **MAINLY BASKETS HOME**

2197 Canton Road, Suite 107  
Marietta, GA 30066  
(312) 953-3557  
info@mainlybaskets.com  
www.mainlybaskets.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Wicker/Woven.  
Outdoor Products: Accessories, Bars/Bar Stools, Rockers

#### **CONTACT:**

Robyn Bailey, *CEO/Owner*

#### **MAITLAND-SMITH** (RHF Family of Brands)

P.O. Box 3444  
Hickory, NC 28603  
(828) 328-1801  
www.maitland-smith.com

#### **PRODUCT INFORMATION:**

Antique Reproductions, Accessories (Brass, Ceramics,  
Clocks, Crystal/Glass, Mirrors Wall Décor), Bars/Bar  
Stools, Dining Room, Entertainment/Media Cabinets,  
Home Office, Lighting (Chandeliers, Lamps), Occasional  
(Accent Tables, Bookcases, Desks, Game Tables,  
Secretaries), Upholstery (Chairs, Leather, Ottomans/  
Benches), Wall Units

#### **MAMAGREEN, LLC**

2601 Maury Street, Building 26  
Richmond, VA 23224  
(312) 953-3557  
info@mamagreen.com  
www.mamagreen.com

#### **PRODUCT INFORMATION:**

Contract (Conference Tables, Dormitory, Healthcare,  
Hotel/Restaurant/Institutional), Dinette/Casual Dining, Dining  
Room. Outdoor Furniture by Material: Aluminum/Tubular,  
Fully Upholstered, Stainless Steel, Wicker/Woven, Wood.  
Outdoor Products: Accessories, Bar Stools, Bars/Bar  
Stools, Beach Chairs, Cabanas/Gazebos, Dining/Seating,  
Pillows, Replacement Cushions, Rockers, Shade Products.  
Commercial Outdoor Furniture

#### **CONTACTS:**

William Kruzell, *Partner*  
Mark Osbourne, *VP Sales*

#### **MAN WAH USA**

308 Lindsay Street  
High Point, NC 27265  
(336) 884-3160 Fax: ((336) 884-3320  
brendanlynott@manwahusa.com  
www.manwah.com

#### **PRODUCT INFORMATION:**

Upholstered (Chairs, Leather, Loveseats, Motion,  
Recliners, Sofas)

#### **CONTACT:**

Brendan Lynott, *Executive Assistant*

#### **MAVIN**

2871 US 62  
Dundee, OH 44624  
(330) 893-2705 Fax: (330) 893-3667  
bryan@mavinwoods.com  
www.mavinwoods.com

#### **PRODUCT INFORMATION:**

Accessories (Mirrors), Bedroom, Beds (Upholstered),  
Dinette/Casual Dining, Dining Room, Entertainment/Media  
Cabinets, Home Office, Occasional (Accent Tables, Bar  
Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests,  
Desks)

#### **CONTACTS:**

Bryan Boblentz, *President*  
Kyle Schlabach, *Director of Sales & Marketing*

#### **MAX HOME, LLC**

101 Max Place  
Fulton, MS 38843  
(662) 862-9966 Fax: (662) 862-9969  
www.maxhome.us

#### **PRODUCT INFORMATION:**

Upholstery (Chairs, Leather, Loveseats, Ottomans/  
Benches, Sleeper Sofas, Slipcovered Sofas)

#### **CONTACTS:**

Martin Silver, *CEO*  
Larry T. Gentry, *VP Finance*  
Bruno Policicchio, *COO*  
Joshua Silver, *VP Sales & Marketing*

#### **MAXWOOD FURNITURE**

816 Johnnie Dodds Boulevard  
Mt. Pleasant, SC 29464  
(203) 683-4895  
www.maxwoodfurniture.com

#### **PRODUCT INFORMATION:**

Bedroom, Beds (Adjustable, Bunk, Daybeds, Trundle),  
Contract (Dormitory, Hotel/Restaurant/Institutional), Dining  
Room, Mattresses, Occasional (Accent Tables, Bookcases,  
Desks), Youth Furniture

#### **CONTACTS:**

Stephen Jensen, *President*  
Anne Jensen, *Marketing Director*



## MANUFACTURER/IMPORTER MEMBERS

### McCREARY MODERN, INC.

2564 Highway 321 South  
Newton, NC 28658  
(828) 464-6465 Fax: (828) 464-2390  
www.mccrearymodern.com

#### PRODUCT INFORMATION:

Upholstery (Bar Stools, Chairs, Benches, Leather, Ottomans/Benches, Sleeper Sofas, Sofas)

#### CONTACTS:

Robert McCreary, *CEO*  
Doug Yoder, *CFO*  
Rick Coffey, *President/COO*  
Joel DeHart, *Director of Manufacturing*  
Tina Carpenter, *Director of Human Resources*  
Ryan Coulter, *Operations & Engineering Manager*

### MEADOWCRAFT

134 Clay Street  
Wadley, Alabama 36276  
(256) 530-2692 Fax: (330) 893-0044  
cfoster@meadowcraft.com  
www.meadowcraft.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Metal, Stainless Steel. Outdoor Products: Accessories, Dining/Seating, Rockers

#### CONTACT:

Chuck Foster, *Business Development*

### MERRITT DESIGNS

P.O. Box 11224  
Burbank, CA 91510  
(818) 767-0789  
customerservice@shopmerrittdesigns.com  
www.shopmerrittdesigns.com

#### PRODUCT INFORMATION:

Outdoor Products: Accessories

#### CONTACT:

Eric Damer, *Principal*

### MILLCRAFT FURNITURE, LTD.

4201 County Road 168  
Millersburg, OH 44654  
(330) 893-0022 Fax: (330) 893-0044  
www.milcraftusa.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Murphy)

#### CONTACT:

Allen Troyer, *Owner*

### MODE PATIO LIVING, INC.

(Zhejiang Mindo Furniture Group)

4261 213th Place SE  
Issaquah, WA 98029  
(833) 318-3828  
ddefouw@modeliving.com  
www.modeliving.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Fully Upholstered, Stainless Steel, Wicker/Woven, Wood. Outdoor Products: Accessories, Dining/Seating, Fire Tables/Fire Pits

#### CONTACT:

Doug DeFouw, *General Manager*

### MONSOON PACIFIC, LLC

350 Lillard Drive, Suite 151  
Sparks, NV 89434  
(775) 356-8725 Fax: (775) 852-9678  
www.monsoonpacific.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Occasional (Accent Tables, Cabinets/Chests), Upholstery (Chairs)

#### CONTACT:

Patrick Hennessy, *President/Managing Member*

### MOTIONCRAFT (Sherrill Furniture)

516 Drexel Road  
Morganton, NC 28655  
(828) 437-2256 Fax: (828) 433-6499  
www.motioncraft.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Motion, Recliners, Sleeper Sofas, Sofas)

#### CONTACTS:

Dax Allen, *SVP Marketing*  
Johnny Suddreth, *VP Sales*  
Matt Soots, *Plant Manager*  
Paula Daniels, *Human Resources*

### MT COMPANY

211 Old Thomasville Road  
High Point, NC 27260  
(336) 885-7500 Fax: (336) 886-4902  
www.themtcompany.com

#### PRODUCT INFORMATION:

Beds (Upholstered), Occasional (Bar Stools), Upholstery (Assisted Living, Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Ottomans/Benches, Sleeper Sofas, Slipcovered, Sofas). Outdoor Furniture by Material: Fully Upholstered. Outdoor Products: Pillows

#### CONTACTS:

George Jordan, *President*  
Chrissy McCormack, *VP Business Development & Creative Director*  
Ashley Pratson, *VP Merchandising & Strategic Marketing*  
Mike Pinion, *Warehouse Manager*

### MULIA MANUFACTURING, INC.

638 Camino de Los Mares H130  
San Clemente, CA 92673  
(949) 292-8187  
henrik-andersen@outlook.com  
www.muliafurniture.co.id

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Stainless Steel, Wicker/Woven, Wood

#### CONTACT:

Henrik Andersen, *President*

## N

### NAPA FURNITURE DESIGN, INC.

152 Deming Street  
South Windsor, CT 06074  
(425) 765-3311  
www.napafd.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets

#### CONTACTS:

Kevin O'Keefe, *President*  
Gary Rosadino, *CFO*

## MANUFACTURER/IMPORTER MEMBERS

### **NARDI (S.I.T. Inc.)**

41 Franklin Street  
Quincy, MA 02169  
(617) 479-6362 Ext. 104 Fax: (617) 479-6396  
nardi@sitoutdoor.com  
www.sitoutdoor.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Resin/PVC, Outdoor  
Products: Bars/Bar Stools, Beach Chairs, Rockers.  
Commercial Outdoor Furniture

#### **CONTACT:**

Lauren Renga, *VP Sales & Marketing*

### **NATURAL LIGHT, INC., THE**

P.O. Box 16449  
Panama City, FL 32406  
(850) 265-0800 Fax: (850) 265-1678  
www.thenaturallight.com

#### **PRODUCT INFORMATION:**

Accessories (Baskets, Wall Décor), Lighting (Chandeliers,  
Lamps), Occasional (Accent Tables)

#### **CONTACT:**

Harvey Hollingsworth, *President*

### **NEW CLASSIC FURNITURE**

7351 McGuire Avenue  
Fontana, CA 92336  
(909) 484-7979 Fax: (909) 484-1234  
www.newclassicfurniture.com

#### **PRODUCT INFORMATION:**

Beds (Bunk, Upholstered), Bedroom, Dinette/Casual  
Dining, Dining Room, Home Office, Occasional (Accent  
Tables, Bar Stools, Desks), RTA/Self-Assembly Furniture,  
Upholstery (Chairs, Gliders/Rockers/Swivel, Leather,  
Loveseats, Motion, Ottomans/Benches, Recliners, Sofas),  
Youth Furniture

#### **CONTACTS:**

Scott Hill, *President of Sales*  
Michele McPherson, *VP/General Manager*

### **NINGBO SUNMATE HOME & CASUAL PROMOTION CO., LTD.**

No. 545 Longjiaoshan Road, Beilun District  
Ningbo City, Zhejiang, China 315806  
(86) 574-2686-2648 Fax: (86) 574-2686-2555  
mackaye@sunmate-design.com  
www.sunmate-design.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/  
Woven, Wood, Wrought Iron. Outdoor Products: Dining/  
Seating, Fire Tables/Fire Pits, Rockers, Shade Products

#### **CONTACT:**

Cui Zhongmin, *General Manager*

### **NORTHCAPE**

1411 Enterprise Drive  
Romeoville, IL 60446  
(708) 563-2890 Fax: (708) 563-2899  
info@northcape.com  
www.northcape.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Aluminum/Tubular, Resin/  
PVC, Wicker/Woven. Outdoor Products: Fire Pits/Fire  
Tables, Pillows, Replacement Cushions

#### **CONTACTS:**

Tom Murray, *President*  
David Leibick, *General Manager*

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### **NORWALK FURNITURE**

100 Furniture Parkway  
Norwalk, OH 44857  
(419) 744-3200  
www.norwalkfurniture.com

#### **PRODUCT INFORMATION:**

Upholstery (Chairs, Loveseats, Ottomans/Benches,  
Sleeper Sofas, Sofas)

#### **CONTACTS:**

Caroline Hipple, *President*  
Dixon Bartlett, *Chief Creative Officer*  
Sheila Buckingham, *VP Marketing*  
Scot Kanaly, *VP Sales*  
Tim Hallock, *VP Manufacturing*  
Troy Pittenger, *VP Finance*  
Melissa Wilde, *Director of Human Resources*  
Jeremy Nickoli, *Team Leader - Shipping & Transportation*  
Cara Ferber, *Director of Information Technology*  
Scott Nutter, *Director of Procurement*

### **O.W. LEE COMPANY**

1206 Fifth Street  
Comfort, TX 78013  
(800) 776-9533  
sales@owlee.com  
www.owlee.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Aluminum/Tubular, Wrought  
Iron. Outdoor Products: Dining/Seating, Fire Pits/Fire  
Tables, Replacement Cushions. Commercial Outdoor  
Furniture

#### **CONTACTS:**

Chris Goff, *President*  
Terri Lee Rogers, *VP Sales*  
Leisa Rogers McCollister, *VP Marketing*  
Paul Rogers, *VP Product Development*  
Brenda Pereyda, *Corporate Sales Manager*

### **OAK CANYON MANUFACTURING, INC.**

3021 North 29th Drive  
Phoenix, AZ 85017  
(602) 269-1250 Fax: (602) 269-1247

#### **PRODUCT INFORMATION:**

Entertainment/Media Cabinets, Fireplaces (Electric),  
Occasional (Accent Tables, Bookcases, Desks)

#### **CONTACT:**

Laila Torrez, *Plant Accountant*

### **OCEAN ROCK USA, INC.**

505 East Rincon Street, Suite 100  
Corona, CA 92879  
(951) 220-7227  
andy@oceanrockusa.com  
www.elementfire.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Cast Metal, Stainless Steel,  
Wood. Outdoor Products: Accessories, Fire Pits/Fire  
Tables

#### **CONTACT:**

Andy Lin, *General Manager*

## MANUFACTURER/IMPORTER MEMBERS

### OUTDOOR BY ASHLEY

One Ashley Way  
Arcadia, WI 54612  
(608) 863-1970  
www.ashleyfurnitureindustriesinc.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Fully Upholstered, Resin/PVC, Stainless Steel, Wicker/Woven, Wood. Outdoor Products: Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables, Rockers

#### CONTACT:

Andy Sokol, *SVP Sales & Merchandising*

### OUTDOOR FURNITURE GUILD, INC. (dba Quality Works)

1207 Corporation Drive  
Archdale, NC 27263  
(336) 822-9402  
documentation@q-works.net  
www.q-works.net

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Stainless Steel, Wicker/Woven, Wood. Outdoor Products: Accessories, Fire Tables/Fire Pits, Lighting/Lamps/Lanterns, Pillows, Recliners, Rugs, Shade Products. Commercial Outdoor Furniture

#### CONTACTS:

Anders Norgaard, *Director*  
Riska Wibisono, *Head of Customer Support*

### OUTDOOR GREATROOM COMPANY, LLC

9583 217th Street West, Suite 100  
Lakeville, MN 55044  
(952) 658-6730 Fax: (952) 658-6731  
www.outdoorrooms.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Dining/Seating, Fire Pits/Fire Tables, Outdoor Kitchens, Shade Products

#### CONTACTS:

Renee Schmitz, *VP Business Development & Marketing*  
Joey Shimek, *VP Sales*

### OUTDOOR INTERIORS, LLC

21969 North Pepper Road  
Lake Barrington, IL 60010  
(800) 621-4769 Fax: (847) 577-7219  
www.outdoorinteriors.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC, Wicker/Woven, Wood. Outdoor Products: Accessories, Bars/Bar Stools, Beach Chairs, Dining/Seating, Fire Tables/Fire Pits, Pillows, Rockers, Swings/Hanging Chairs, Stone Tabletops

#### CONTACTS:

Tim Cimaglio, *Founder/President*  
Samantha Scott, *VP*

### OUTDOORZ, INC.

One Arrow Road  
North York, ON, Canada M9M 2L4  
(416) 565-9823  
dennis@marantoniodesigns.com  
www.outdoorzinc.ca

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wood. Outdoor Products: Accessories, Dining/Seating, Fire Tables/Fire Pits, Lighting/Lamps/Lanterns

#### CONTACT:

Dennis Marantonio, *VP*

## P

### PACIFIC CASUAL, LLC

1060 Avenida Acaso  
Camarillo, CA 93012  
(805) 445-8310 Fax: (805) 445-8312  
info@pacificcasual.com  
www.pacificcasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Fully Upholstered, Resin/PVC, Wicker/Woven, Wood, Wrought Iron. Other Outdoor Products: Accessories, Bars/Bar Stools, Beach Chairs, Cabanas/Gazebos, Dining/Seating, Fire Tables/Fire Pits, Pillows, Recliners, Rockers, Shade Products, Stone Tabletops. Commercial Outdoor Furniture

#### CONTACTS:

Dale Boles, *CEO*  
Jay Weber, *President*  
Doug Phillips, *Executive Director-International & Controller*

### PALECEK

601 Parr Boulevard  
Richmond, CA 94801-1316  
(510) 236-7730 Fax: (510) 236-9479  
info@palecek.com  
www.palecek.com

#### PRODUCT INFORMATION:

Accessories (Baskets, Mirrors, Wall Décor), Bedroom, Contract (Hotels/Restaurants/Institutions), Dining Room, Lighting (Chandeliers, Indoor Lamps, Outdoor Lamps), Occasional (Accent Tables, Bar Stools, Cabinets/Chests, Desks). Outdoor Furniture by Material: Wicker/Woven, Wood. Outdoor Products: Accessories, Bar Stools, Lighting/Lamps/Lanterns. Outdoor for Commercial Spaces

#### CONTACTS:

Allan H. Palecek, *Chairman/Owner*  
Sue Eccleston, *CEO*  
David Beld, *President - Sales & Business Development*  
Andrew T. Palecek, *VP Product Development*

### PALLISER FURNITURE

70 Lexington Park  
Winnipeg, MB, Canada R2G 4H2  
(204) 988-5600 Fax: (204) 222-0419  
info@palliser.ca  
www.palliser.com

#### PRODUCT INFORMATION:

Bedroom, Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Sofas)

#### CONTACTS:

Peter Tielmann, *CEO*  
Roger Friesen, *CFO*  
Philp Klassen, *COO*

## MANUFACTURER/IMPORTER MEMBERS

### PARKER HOUSE FURNITURE

6300 Providence Way  
Eastvale, CA 92880  
(800) 628-1319  
<https://parker-house.com>

#### PRODUCT INFORMATION:

Bedroom, Beds (Upholstered), Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Bar Stools, Cabinets/Chests, Desks), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Sleeper Sofas, Sofas), Wall Units/Cabinets

#### CONTACTS:

Chris Lupo, *CEO*  
Douglas Townsend, *COO*

### PATIO RENAISSANCE

9118 7th Street  
Rancho Cucamonga, CA 91730  
(909) 980-6698 Fax: (909) 980-6622  
[www.patiorenaissance.com](http://www.patiorenaissance.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables, Recliners, Rockers. Commercial Outdoor Furniture

#### CONTACT:

Mark Gorr, *VP U.S. Operations*

### PAUL ROBERT, INC.

266 Martin Luther King Drive or P.O. Box 969  
Taylorsville, NC 28681  
(828) 632-7021 Fax: (828) 632-5915  
[www.paulrobert.com](http://www.paulrobert.com)

#### PRODUCT INFORMATION:

Occasional (Accent Tables), Upholstery (Chairs, Leather, Loveseats, Ottomans/Benches, Slipcovered, Sleeper Sofas, Sofas)

#### CONTACTS:

Dan Dickinson, *VP*  
Holly Shook, *Office Manager*

### PAVILION

16200 NW 49th Avenue  
Miami, FL 33014  
(305) 823-3480 Fax: (305) 823-7785  
[info@pavilion-furniture.com](mailto:info@pavilion-furniture.com)  
[www.pavilionfurniture.com](http://www.pavilionfurniture.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC. Outdoor Products: Dining/Seating, Shade Products, Stone Tabletops

#### CONTACT:

Jay Chapman, *President*  
Angie Garcia-Barbon, *Director of Sales & Marketing*  
Tracey Cook, *Sales Manager - Retail & Trade*

### PAWLEYS ISLAND ROPE HAMMOCK, THE ORIGINAL (The Hammock Source)

305 Industrial Boulevard  
Greenville, NC 27834  
(252) 758-0641 Fax: (252) 758-0375  
[www.pawleysislandhammocks.com](http://www.pawleysislandhammocks.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC. Outdoor Products: Accessories, Bars/Bar Stools, Hammocks, Pillows, Replacement Cushions, Rockers, Swings/Hanging Chairs

#### CONTACTS:

Walter Perkins III, *CEO*  
Todd Nifong, *VP Sales & Marketing*

### PEAK LIVING

604 Pontotoc County Industrial Park Road  
Ecru, MS 38841  
(662) 509-3200  
[www.peakfurniture.net](http://www.peakfurniture.net)

#### PRODUCT INFORMATION:

Occasional (Accent Tables), Upholstery (Chairs, Motion, Recliners, Sofas)

#### CONTACTS:

Todd Campbell, *CFO*  
Cole Wiygul, *VP Operations*  
Steve Lindsey, *VP Manufacturing*

### PEAK SEASON

2800 Crestwood Boulevard  
Irontdale, AL 35210  
(866) 606-6330 Fax: (205) 259-1780  
[info@peakseasoninc.net](mailto:info@peakseasoninc.net)  
[www.peakseasoninc.net](http://www.peakseasoninc.net)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Fully Upholstered, Stainless Steel, Wicker/Woven, Wood. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables, Lighting (Chandeliers), Pillows, Stone Tabletops. Commercial Outdoor Furniture

#### CONTACTS:

Timothy LeRoy, *CEO/President*  
John DiOrio, *VP Supply Chain & Logistics*

### PLANK & HIDE

2721 East Sharon Road  
Cincinnati, OH 45241  
(888) 462-6852 Fax: (513) 326-1110  
[www.plankandhide.com](http://www.plankandhide.com)

#### PRODUCT INFORMATION:

Occasional (Bar Stools, Bars/Bar Cabinets, Game Tables).

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Resin/PVC, Wicker/Woven. Outdoor Products: Accessories, Bars/Bar Stools, Beach Chairs, Dining/Seating, Fire Pits/Fire Tables, Rockers.

#### CONTACTS:

Chris Probst, *President*  
Jen Ashby, *Business Manager*

## MANUFACTURER/IMPORTER MEMBERS

### **POLYWOOD, LLC**

1001 West Brooklyn Street  
Syracuse, IN 46567  
(855) 935-5550  
hello@polywood.com  
www.polywood.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Resin/PVC. Outdoor Products: Bars/Bar Stools, Children's Outdoor Furniture, Dining/Seating, Fire Pits/Fire Tables, Pillows, Replacement Cushions, Rockers, Shade Products, Swings/Hanging Chairs. Commercial Outdoor Furniture

#### **CONTACTS:**

Doug Rassi, *President*  
Megan Pierson, *SVP Business Development*  
Patrick Isaacs, *VP Business Development*  
Anji Metzler, *Business Development Manager*

### **PRECEDENT FURNITURE** (Sherrill Furniture)

1425 Smyre Farm Road  
Newton, NC 28658  
(828) 465-0844 Fax: (828) 465-4630  
www.precedent-furniture.com

#### **PRODUCT INFORMATION:**

Upholstery (Chairs, Leather, Loveseats, Ottomans/Benches, Slipcovered, Sleeper Sofas, Sofas)

#### **CONTACTS:**

Tom Zaliagiris, *VP Sales & Marketing*  
Chris Ledford, *Director of Operations*

### **PRESTIGE CASUAL FURNITURE**

3211 Silver Maple Drive  
Yorba Linda, CA 92886  
(626) 363-3845 Fax: (657) 216-2093  
albert@prestige-en.com  
www.prestigecasual.com

#### **PRODUCT INFORMATION:**

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Wicker/Woven. Outdoor Products: Dining/Seating, Fire Pits/Fire Tables, Rockers

#### **CONTACT:**

Albert P. Lord, *General Manager*

### **PRIME RESOURCES INTERNATIONAL**

(Hooker Furnishings)  
2485 Penny Road  
High Point, NC 27265  
(336) 819-7200  
www.pri-co.com

#### **PRODUCT INFORMATION:**

Upholstery (Chairs, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sofas)

#### **CONTACTS:**

Beth Dixon, *President*  
Bobby Jones, *VP Sales/Merchandising*

### **PROGRESSIVE FURNITURE, INC.**

(Sauder Woodworking Company)  
2555 Penny Road  
Claremont, NC 28610  
www.progressivefurniture.com

#### **PRODUCT INFORMATION:**

Bedroom, Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Cabinets/Chests, Desks), Wall Units

#### **CONTACTS:**

Dan Kendrick, *President*  
John Boring, *VP Finance & Planning*  
Mitchell Keyes, *VP Operations & Information Technology*

### **PULASKI FURNITURE CORPORATION**

(Hooker Furnishings)  
2485 Penny Road  
High Point, NC 27265  
(336) 819-7200 Fax: (336) 819-7624  
www.pulaskifurniture.com

#### **PRODUCT INFORMATION:**

Bedroom, Dining Room, Entertainment/Media Cabinets, Occasional (Accent Tables, Bookcases, Cabinets/Chests, Curios, Desks, Etageres)

#### **CONTACTS:**

Page Wilson, *President*  
Paul Hanlin, *VP Sales*

## R

### **RATANA INTERNATIONAL**

8310 Manitoba Street  
Vancouver, BC, Canada V5X 3A6  
(604) 321-6776 or (866) 919-1881  
Fax: (888) 880-8209  
sales@ratana.com  
www.ratana.com

#### **PRODUCT INFORMATION:**

Dinette/Casual Dining. Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Fully Upholstered, Resin/PVC, Stainless Steel, Wicker/Woven. Outdoor Products: Bars/Bar Stools, Cabanas/Gazebos, Dining/Seating, Fire Pits/Fire Tables, Pillows, Recliners, Replacement Cushions, Rockers, Shade Products. Commercial Outdoor Furniture

#### **CONTACTS:**

David Leung, *President*  
Godfrey Leung, *VP Sales*  
Joanna Leung, *VP Business Development*  
Steven Ngai, *Marketing Director*

### **RAYMOUR & FLANIGAN**

7248 Morgan Road  
Liverpool, NY 13090  
(866) 383-4484  
www.raymourflanigan.com

#### **COMPANY INFORMATION:**

Importer and retailer with more than 100 stores in seven states throughout the Northeast.

#### **CONTACTS:**

Neil Goldberg, *Chairman/CEO*  
Seth Goldberg, *President*



## MANUFACTURER/IMPORTER MEMBERS

### RHF INVESTMENTS, INC.

401 11th Street NW  
Hickory, NC 28601  
(828) 328-8350

[www.rockhousefarm.com](http://www.rockhousefarm.com)

#### COMPANY INFORMATION:

RHF Investments is a third-generation family business that is the parent company for the Rock House Farm Family of Brands. These include Cabot Wrenn, Century Furniture, Hancock & Moore, Hickory Chair, Highland House Furniture, Jessica Charles, Maitland Smith and St. Timothy.

#### CONTACTS:

Alex Shuford II, *Chairman*  
Alex Shuford III, *CEO - RHF*  
Brandon Hucks, *CFO - RHF*  
Comer Wear, *VP Marketing*  
Joanna Viola, *VP Finance*  
Stacy Duncan, *VP Information Technology*  
Amy Guyer, *VP Human Resources*  
John Welker, *VP Corporate Showrooms*

### RIVERSIDE FURNITURE CORPORATION

1400 South Sixth Street  
Fort Smith, AR 72902  
(479) 785-8100 Fax: (479) 785-8102  
[info@riverside-furniture.com](mailto:info@riverside-furniture.com)  
[www.riverside-furniture.com](http://www.riverside-furniture.com)

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Cabinets/Chests, Desks, Secretaries), Wall Units

#### CONTACTS:

Fred Henjes, *Chairman/CEO*  
Beth Brown, *COO/CFO*  
Glenn Felteman, *SVP Quality Assurance & Compliance*  
Rick Nicodemus, *VP Distribution*  
Ron Hales, *VP Supply Chain*  
Harrison Kelly, *VP Product Development & Merchandising*

### ROOMS TO GO

4004 Summit Boulevard NE, Suite 600  
Atlanta, GA 30319  
(678) 338-4616

[www.roomstogo.com](http://www.roomstogo.com)

#### COMPANY INFORMATION:

Importer and retailer of home furnishings products with 150 stores throughout the southeast.

#### CONTACT:

Micah Goldstein, *VP*

### ROYAL BOTANIA CORPORATION

200 Lexington Avenue, Suite 400  
New York, NY 10016  
(917) 588-0527

[brett@royalbotania.net](mailto:brett@royalbotania.net)

[www.royalbotania.com](http://www.royalbotania.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Stainless Steel, Wood. Outdoor Products: Accessories, Hammocks, Lighting/Lamps/Lanterns, Replacement Cushions, Rugs, Shade Products

#### CONTACT:

Brett Johnson, *CEO*

### ROYAL TEAK COLLECTION

6891 102nd Avenue North, Unit B  
Pinellas Park, FL 33782  
(843) 227-5800

[www.royalteakcollection.com](http://www.royalteakcollection.com)

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Wicker/Woven, Wood. Outdoor Products: Accessories, Dining/Seating, Replacement Cushions, Rockers, Shade Products

#### CONTACT:

Jonathan Frye, *Manager*

## S

### SAMSON MARKETING (Samson Holding, Ltd.)

2575 Penny Road  
High Point, NC 27265-8334  
(336) 899-2100 Fax: (336) 899-2159

[www.samsonholding.com](http://www.samsonholding.com)

#### COMPANY INFORMATION:

The North American marketing and distribution arm of Samson Holding Ltd., which owns the following: Baker | McGuire, Craftmaster, Legacy Classic | Modern, Legacy Kids | Teens and Universal Furniture.

#### CONTACTS:

Jeffrey Chang, *CFO*  
Doug Jermyrn, *VP Operations*

### SAMUEL LAWRENCE FURNITURE (Hooker Furnishings)

2485 Penny Road  
High Point, NC 27265  
(336) 819-7200 or (800) 824-2777

[www.slfc-co.com](http://www.slfc-co.com)

#### PRODUCT INFORMATION:

Bedroom, Beds (Bunk), Dinette/Casual Dining, Dining Room, Occasional (Accent Tables, Cabinets/Chests), Youth Furniture

#### CONTACTS:

Page Wilson, *President*  
Clark Caulder, *SVP Merchandising*  
David Snipes, *VP Merchandising*

### SAUDER WOODWORKING COMPANY

502 Middle Street  
Archbold, OH 43502  
(419) 446-2711 Fax: (419) 446-3690

[www.sauder.com](http://www.sauder.com)

#### PRODUCT INFORMATION:

Bedroom, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bookcases, Cabinets/Chests, Desks, Etageres, Kitchen Islands, Pet Furniture), RTA/Self-Assembly Furniture, Wall Units, Youth Furniture

#### CONTACTS:

Kevin Sauder *CEO/President*  
Garrett Tinsman, *EVP Manufacturing & Planning*  
Dan Sauder, *EVP Product Strategy & Engineering*  
David Rogalski, *EVP Finance/CFO*  
Matt Peterson, *EVP Supply Chain*  
Chris Gohr, *EVP Human Resources*

## MANUFACTURER/IMPORTER MEMBERS

### SEASIDE CASUAL FURNITURE

11 Industrial Drive  
Coventry, RI 02816  
(401) 792-0979 Fax: (401) 792-8663  
sales@seasidecasual.com  
www.seasidecasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/  
PVC, Wicker/Woven. Outdoor Products: Accessories,  
Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables,  
Lighting/Lamps/Lanterns, Pillows, Rockers, Swings/  
Hanging Chairs. Commercial Outdoor Furniture

#### CONTACTS:

Katharine Carret, *Owner/CEO*  
Joseph Parent, *EVP*  
Paul Evans, *National Sales Manager*  
Andrew Schultz, *Marketing Manager*

### SHENANDOAH FURNITURE (Hooker Furnishings)

1801 Main Street East  
Valdese, NC 28690  
(828) 874-8888

#### PRODUCT INFORMATION:

Beds (Daybeds, Upholstered), Upholstery (Chairs, Gliders/  
Rockers/Swivel, Leather, Loveseats, Ottomans/Benches,  
Recliners, Sleeper Sofas, Slipcovered, Sofas). Outdoor  
Furniture by Material: Fully Upholstered

#### CONTACTS:

Candace Payne, *President*  
Phil Payne, *EVP*  
Jerry Sigmon, *VP Manufacturing*  
Barbara McKinney, *VP Operations*  
Stephanie Wells, *Human Resources Generalist*

### SHERILL FURNITURE COMPANY

2405 Highland Avenue NE  
Hickory, NC 28601  
(828) 322-2640 Fax: (828) 324-8207  
www.sherrillfurniture.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Loveseats, Ottomans/Benches,  
Sleeper Sofas, Sofas)

#### CONTACTS:

Charles Sherrill, *CEO*  
Bryan Milleson, *CFO*  
Thad Monroe, *President*  
Dax Allen, *SVP Marketing*  
Johnny Suddreth, *VP Sales*  
Paula Daniels, *Human Resources Director*

### SHIELD OUTDOOR COVER, INC.

2650 Lindsay Privado Drive, Suite B  
Ontario, CA 91761  
(909) 223-3258  
sales@shieldoutdoorcovers.com  
www.shieldoutdoorcovers.com

#### PRODUCT INFORMATION:

Outdoor Products: Accessories

#### CONTACTS:

Kevin Shi, *CEO*

### SIMPLY AMISH (Kauffman Brands)

401 East County Road, 200N  
Arcola, IL 61910  
(217) 268-4504 Fax: (217) 268-4316  
www.simplyamish.com

#### PRODUCT INFORMATION:

Accessories (Jewelry Chests), Bedroom, Beds (Cribs,  
Upholstered), Contract (Conference Tables, Dormitory,  
Healthcare, Hotel/Restaurant/Institutional), Dinette/Casual  
Dining, Dining Room, Entertainment/Media Cabinets,  
Home Office, Occasional (Accent Tables, Bar Stools,  
Bookcases, Cabinets/Chests, Curios, Desks, Secretaries),  
Upholstery (Chairs, Gliders/Rockers/Swivel, Leather,  
Loveseats, Motion, Office Chairs, Recliners, Sofas), Wall  
Units/Cabinets

#### CONTACT:

Kevin K. Kauffman, *CEO/President*

### SINDO USA, LLC

9507 McKenna Drive, #3202  
Orlando, FL 32819  
(561) 305-8590  
julio@sindocollection.com  
www.sindo-usa.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Fully  
Upholstered, Wicker/Woven, Wood

#### CONTACTS:

Julio Infante, *CEO*  
Roberto Pires, *Business Developer*

### SISTER BAY FURNITURE COMPANY

W248 N5499 Executive Drive  
Sussex, WI 53089  
(800) 505-7926  
info@sisterbayfurniture.com  
www.sisterbayfurniture.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC

#### CONTACTS:

Mark Hammer, *COO*  
Chris Brown, *Marketing Director*

### SKYLINE DESIGN

4900 NW 167 Street  
Miami, FL 33014  
(877) 595-4634 Fax: (305) 627-0025  
sales@skylinedesign.com  
www.skylinedesign.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular,  
Wicker/Woven. Outdoor Products: Bars/Bar Stools,  
Shade Products, Swings/Hanging Chairs

#### CONTACT:

Mayleen Chadwick, *President*  
Lien Alvarez, *VP Finance*

### SKYLINE FURNITURE MANUFACTURING

401 North Williams Street  
Thornton, IL 60476  
(708) 877-9500 Fax: (708) 877-9504  
www.skylinefurnituremfg.com

#### PRODUCT INFORMATION:

Beds (Upholstered), Upholstery (Chairs, Ottomans/  
Benches)

#### CONTACTS:

Meganne Wecker, *President*  
Trent Steed, *EVP*

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## MANUFACTURER/IMPORTER MEMBERS

### SMITH BROTHERS OF BERNE, INC.

356 Monroe Street  
Berne, IN 46711  
(260) 589-2131 Fax: (260) 589-8026  
www.smithbrothersfurniture.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Ottomans/Benches, Recliners, Sofas)

#### CONTACTS:

Steve Lehman, *Chairman of the Board*  
Jay Hunter, *CEO/President*  
Jon Adams, *SVP Sales & Marketing*  
Dave Burson, *VP Finance*  
John Schueler, *Director of Purchasing*

### SOPOLY

105 Industrial Boulevard  
Eastman, GA 31023  
(478) 374-6398  
robert.pruitt@sopoly.com  
www.sopoly.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Stainless Steel, Wood.  
Outdoor Products: Accessories, Bars/Bar Stools, Dining/  
Seating, Rockers

#### CONTACT:

Robert Pruitt, *CEO/President*

### SOUTH SHORE INDUSTRIES, LTD.

6168 Principale  
Sainte-Croix, QC, Canada G0S 2H0  
(418) 926-3291 Fax: (418) 926-3500  
www.southshorefurniture.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Baskets, Softgoods/Textiles),  
Beds (Bunk, Cribs, Daybeds, Metal, Upholstered),  
Entertainment/Media Cabinets, Home Office, Occasional  
(Accent Tables, Bars/Bar Cabinets, Bookcases, Cabinets/  
Chests, Curios, Etageres, Secretaries), RTA/Self-  
Assembly Furniture, Upholstery (Chairs, Loveseats, Office  
Chairs, Sofas), Youth Furniture

#### CONTACTS:

Sophie Drouin, *Director of Marketing and Innovation*  
Marie-Josée Gilbert, *Director of Quality and Customer  
Experience*

### SOUTHERN HOME OUTDOOR

751 Lakeside Drive  
Mobile, AL 36693  
(855) 501-4663 Fax: (251) 217-5661  
contact@southernhomeinc.com  
www.southernhomeinc.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/  
Woven, Wood. Outdoor Products: Accessories, Bars/Bar  
Stools, Dining/Seating, Pillows, Rockers, Rugs, Shade  
Products, Stone Tabletops

#### CONTACT:

Thomas B. Clement, *Owner*

### SOUTHERN MOTION

298 Henry Southern Drive  
Pontotoc, MS 38863  
(662) 488-4007 Fax: (662) 488-4008  
www.southernmotion.com

#### PRODUCT INFORMATION:

Upholstery (Motion, Recliners)

#### CONTACTS:

Roger Bland, *Vice Chairman of the Board of Directors*  
Mark Weber, *CEO/President*  
Andy Wellinghof, *CFO*  
Jim Anthony, *EVP Sales & Marketing*  
Dave Hodorff, *SVP Operations*  
Al Matthews, *SVP Sales*  
Mark Hellwig, *VP Supply Chain*  
Susan Hayden, *VP Administration*

### SPRINGSUN INDUSTRIES CO., LTD.

Datianliu Industrial Zone  
Linhai City, Zhejiang, China 317000  
+86 3958556272  
shirley@springsun.cc  
www.springsun-industries.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/  
Woven, Wood. Outdoor Products: Beach Chairs, Cabanas/  
Gazebos, Rockers, Shade Products, Swings/Hanging  
Chairs

#### CONTACT:

Ali Zhu, *General Manager*

### STANDARD FURNITURE MANUFACTURING COMPANY

701 West Hurricane Road  
Bay Minette, AL 36507  
(251) 937-6741  
www.standardfurniture.com

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Occasional (Accent Tables,  
Cabinets/Chests, Desks, Kitchen Islands), Upholstery  
(Chairs, Loveseats, Ottomans/Benches, Sofas),  
Youth Furniture

#### CONTACTS:

William Hodgson, III, *Chairman*  
Tim Ussery, *President/COO*  
Sophia Waara, *VP Corporate Marketing*

### STANTON (Pacific Furniture Industries)

23849 South Mulino Road  
Canby, OR 97013  
(503) 597-5295 Fax: (503) 692-9183  
www.stantonsofas.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Motion, Ottomans/Benches, Recliners,  
Sectionals, Sleeper Sofas, Sofas)

#### CONTACT:

Nathan Hagglund, *President*

## MANUFACTURER/IMPORTER MEMBERS

### STICKLEY, INC., L. & J.G.

One Stickley Drive  
Manlius, NY 13104  
(315) 682-5500 Fax: (315) 682-6306  
www.stickley.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Clocks, Jewelry Chests, Mirrors),  
Antique Reproductions, Bedroom, Contract (Hotels/  
Restaurants/Institutions), Dinette/Casual Dining, Dining  
Room, Entertainment/Media Cabinets, Home Office,  
Lighting (Lamps), Occasional (Accent Tables, Bookcases,  
Desks, Etageres), Upholstery (Chairs, Leather, Loveseats,  
Motion, Ottomans/Benches, Recliners, Rockers, Sofa  
Sleepers, Sofas), Wall Units, Youth Furniture

#### CONTACTS:

Amy I. Audi, *Chairman/CEO*  
Edward J. Audi, *President*  
John Brogan, *CFO*  
Chris Hayes, *CIO*  
George Gikas, *VP Retail*  
Paul Puleco, *VP Global Supply Chain*  
Michelle Hoffman, *VP Human Resources*  
Irina Tarasevich, *Director of Finance & Accounting*  
Chris Taylor, *EHS Manager*

### SUMMER CLASSICS

3140 Pelham Parkway, Suite 100  
Pelham, AL 35124  
(205) 358-9400 Fax: (205) 987-3150  
www.summerclassics.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast  
Metal, Resin/PVC, Wicker/Woven, Wood, Wrought Iron.  
Outdoor Products: Bars/Bar Stools, Cabanas/Gazebos,  
Dining/Seating, Lighting, Pillows, Shade Products, Stone  
Tabletops. Commercial Outdoor Furniture

#### CONTACTS:

William Bew White III, *Founder/Executive Chairman  
of the Board*  
William White IV, *CEO - Gabriella White Corporation*  
Greg Goetheus, *President - Gabriella White Corporation*  
Harold Hudson, *President - Summer Classics Private  
Label*  
Jamie Monroe, *Marketing Operations Manager*

### SUMMERSET CASUAL

2650 Lindsay Privado Drive, Suite B  
Ontario, CA 91761  
(951) 333-1780 Fax: (909) 724-4776  
info@summersetcasual.com  
www.summersetcasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Cast Aluminum, Woven.  
Outdoor Products: Bars, Bar Stools, Dining/Seating, Fire  
Tables, Outdoor Cushions, Shade Products. Commercial  
Outdoor Furniture

#### CONTACT:

Tony Rodriguez, *CEO/President*

### SUNS OUTDOORS, LLC

240 John Portman Boulevard NW  
Building 1, Suite 6-A-7  
Atlanta, GA 30303  
(647) 205-8370  
andrew@sunsoutdoors.com  
www.sunsoutdoors.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Resin/PVC, Stainless  
Steel, Wicker/Woven, Wood. Outdoor Products: Children's  
Furniture, Dining/Seating, Shade Products

#### CONTACTS:

Andy Burt, *President*  
Mary Gatto, *Office/Sales Manager*

### SUNSET WEST (Hooker Furnishings)

1370 Decision Street, Suite B  
Vista, CA 92081  
(760) 599-1021 Fax: (760) 599-1031  
www.sunsetwestusa.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Cast Metal, Wicker/Woven.  
Outdoor Products: Dining/Seating, Shade Products

#### CONTACTS:

Wes Stewart, *President*  
Charles Emmons, *VP Sales*

### SUNVILLA CORPORATION

14365 Pipeline Avenue  
Chino, CA 91710  
(469) 867-1898 Fax: (626) 923-1112  
www.sunvilla.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast  
Combination, Wicker/Woven, Wrought Iron. Outdoor  
Products: Bars/Bar Stools, Dining/Seating, Fire Pits/Fire  
Tables, Shade Products, Stone/Porcelain Tabletops

#### CONTACTS:

Matt Weiss, *EVP*  
Christy Peterson, *National Sales Manager*

## T

### TAYLOR KING FURNITURE, INC.

286 County Home Road  
Taylorsville, NC 28681  
(828) 632-7731  
www.taylorlking.com

#### PRODUCT INFORMATION:

Beds (Upholstered), Upholstery (Chairs, Leather, Motion,  
Ottomans/Benches, Sleeper Sofas, Sofas)

#### CONTACTS:

Del Starnes, *President/COO*  
Tara Albrecht, *VP Sales & Merchandising*  
Tanya Comer, *VP Marketing*  
A.J. Hatfield, *Plant Manager*

## MANUFACTURER/IMPORTER MEMBERS

### TB ARHAUS, LLC

P.O. Box 1628  
485 Punch Loop Road  
Conover, NC 28613  
(828) 465-6953

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Loveseats, Sofas)

#### CONTACTS:

Doug Watkins, *General Manager*  
Brenda Rodefelf, *Finance Controller*  
Allan Churchmack, *General Counsel*  
Charity Matthews, *Human Resources & Safety Issues*

### TELESCOPE CASUAL FURNITURE, INC.

82 Church Street  
Granville, NY 12832-1662  
(518) 642-1100 Fax: (518) 642-2536  
mpisani@telescopecasual.com  
www.telescopecasual.com

#### PRODUCT INFORMATION:

Dinette/Casual Dining. Outdoor Furniture by Material:  
Aluminum/Tubular, Resin/PVC, Wood. Other Outdoor  
Products: Accessories, Bars/Bar Stools, Beach Chairs,  
Dining/Seating, Fire Pits/Fire Tables, Pillows, Recliners,  
Replacement Cushions, Rockers, Shade Products, Stone  
Tabletops, Swings/Hanging Chairs. Commercial Outdoor  
Furniture

#### CONTACTS:

Katherine Juckett, *CEO*  
Henry Vanderminden IV, *President*  
Bill Vanderminden, *VP*  
Kait Warren, *VP Marketing*  
Greta Pisani, *VP Operations*  
Matt Pisani, *National Sales Manager*

### TEMPO PATIO

2539 John Hawkins Parkway  
Hoover, AL 35244  
(516) 978-9241  
normanshap@tempoleisure.com  
www.tempopatio.com

#### PRODUCT INFORMATION:

Outdoor Products: Pillows, Replacement Cushions,  
Shade Products

#### CONTACT:

Norman Shapiro, *VP Sales*

### TERRACE LIVING COMPANY CREATIVE LIVING

P.O. Box 750804  
Las Vegas, NV 89136  
(800) 296-0232  
marti@terrancelivingco.com  
www.creativelivingusa.com

#### PRODUCT INFORMATION:

Contract (Hotels/Restaurants/Institutions, Work for Other  
Manufacturers). Outdoor Furniture by Material: Aluminum/  
Tubular, Wicker/Woven. Outdoor Products: Dining/Seating,  
Pillows, Recliners, Replacement Cushions, Rockers,  
Shade Products, Swings/Hanging Chairs

#### CONTACTS:

Marti Schoeman, *EVP*  
Nichol Hines, *Office Manager*

### THAYER COGGIN, INC.

230 South Road  
High Point, NC 27262  
(336) 841-6000  
info@thayercoggin.com  
www.thayercoggin.com

#### PRODUCT INFORMATION:

Contract (Hotels/Restaurants/Institutions), Dining Room,  
Occasional (Accent Tables), Upholstery (Chairs, Leather,  
Loveseats, Motion, Sectionals, Sofas)

#### CONTACTS:

Royale Wiggin, *President*  
Herb Staley, *Production Manager*  
Tom Keeter, *Finance*  
Phil Miller, *Sales*

### THEODORE ALEXANDER USA, INC.

411 Tomlinson Street  
High Point, NC 27260  
(336) 885-5005 Fax: (336) 885-5260  
info@theodorealexander.com  
www.theodorealexander.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Dining Room, Occasional  
(Accent Tables, Bar Tables, Bookcases, Cabinets, Desks,  
Etagères, Game Tables), Upholstery (Chairs, Sofas)

#### CONTACTS:

Ed Teplitz, *President*  
Maggie O'Hare, *Director of Marketing*

### THIRTY ONE | TWENTY ONE HOME

(Magnussen Home)  
4523 Green Point Drive, Suite 109  
Greensboro, NC 27410  
(336) 841-4424  
atitley@3121home.com  
www.3121home.com/home

#### PRODUCT INFORMATION:

Bedroom, Dining Room, Entertainment/Media Cabinets,  
Home Office, Occasional (Accent Tables, Curios),  
Upholstery (Chairs, Loveseats, Sofas)

#### CONTACT:

Adam Titley, *President*

### THREE BIRDS CASUAL

P.O. Box 465  
Columbia City, IN 46725  
(260) 244-4334 Fax: (260) 244-4634  
www.threebirdscasual.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum, Resin/PVC,  
Wicker/Woven, Wood

#### CONTACT:

Tad Varga, *President*

### THUMA

1169 Gorgas Avenue, Suite A  
San Francisco, CA 94129  
wen@thuma.co, jeni@thuma.co, legal@thuma.co  
www.thuma.co

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Softgoods/Textiles), Bedroom,  
Beds (Daybeds), Mattresses

#### CONTACTS:

Wen Sabaj, *Director of Global Sourcing*  
Jeni Hamlin, *Associate Sourcing Manager*  
Amy Mills, *Legal Council*



## MANUFACTURER/IMPORTER MEMBERS

### TRANS-OCEAN IMPORTS

10 Midland Avenue, Suite M00  
Port Chester, NY 10573  
(800) 733-6784 Fax: (914) 949-5694  
info@transocean.com  
www.transocean.com

#### PRODUCT INFORMATION:

Outdoor Products: Pillows, Rugs

#### CONTACT:

Dean Smith, *VP Sales*

### TREASURE GARDEN, INC.

13401 Brooks Drive  
Baldwin Park, CA 91706  
(626) 814-0168 Fax: (626) 814-2001  
info@treasuregarden.com  
www.treasuregarden.com

#### PRODUCT INFORMATION:

Outdoor Products: Lighting (Umbrella), Protective Covers, Rugs, Shade Products

#### CONTACTS:

Margaret Chang, *President*

Candy Chase, *National Sales Manager*

Benjamin Ma, *VP*

### TREND LIVING, INC.

208 West English Street  
High Point, NC 27262  
(336) 885-6660 Fax: (336) 885-6212  
ana@hurtadofurniture.com  
www.hurtado.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Beds (Upholstered), Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Desks, Game Tables), Upholstery (Chairs, Leather, Loveseats, Ottomans/Benches, Sofas)

#### CONTACT:

Ana Hurtado, *President*

### TROPITONE FURNITURE (Brown Jordan, Inc.)

5 Marconi  
Irvine, CA 92618  
(949) 951-2010 Fax: (949) 457-0716  
www.tropitone.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wicker/Woven. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables, Shade Products. Commercial Outdoor Furniture

#### CONTACTS:

Frank Verna, *President*

John Mattson, *SVP Contract*

Julie Daniel, *SVP Marketing*

Andrew Wright, *Brand Manager*

### TUUCI

1000 SE 8th Street  
Miami-Hialeah, FL 33010  
(305) 634-5116  
info@tuuci.com  
www.tuuci.com

#### PRODUCT INFORMATION:

Outdoor Products: Cabanas/Gazebos, Hammocks, Shade Products, Outdoor Furniture for Hotels/Restaurants/Institutions

#### CONTACTS:

Dougan Clarke, *CEO*

David Schutte, *President*

Erika Canales, *Director of Sales, Retail & Trade*

### TULP OUTDOOR LIVING

230 Needham Street  
Newton, MA 02464  
(617) 467-4806  
gabriel@tulpoutdoorliving.com  
www.tulpoutdoorliving.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Wood.

Outdoor Products: Accessories, Bars/Bar Stools, Lighting/Lamps/Lanterns, Rugs, Shade Products

#### CONTACT:

Gabriel Kroeze, *Managing Partner*

## U

### UNIVERSAL FURNITURE (Samson Holding, Ltd.)

2575 Penny Road  
High Point, NC 27265  
(336) 822-8888 Fax: (336) 822-8016  
www.universalfurniture.com

#### PRODUCT INFORMATION:

Accessories (Mirrors, Softgoods/Textiles), Bedroom, Beds (Daybeds, Metal, Upholstered), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/Chests, Curios, Desks, Etageres, Game Tables, Kitchen Islands), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Motion, Recliners, Sleeper Sofas, Slipcovered, Sofas), Wall Units/Cabinets. Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Fully Upholstered, Stainless Steel, Wicker/Woven, Wood, Wrought Iron. Outdoor Products: Bars/Bar Stools, Dining/Seating

#### CONTACTS:

Sean O'Connor, *President*

Jeffery Chang, *CFO*

Neil Mackenzie, *SVP Marketing*

### UNWASTED

14 Leswyn Road  
North York, ON, Canada M6A 1K2  
(416) 371-2055  
letstalktrash@unwastedtrash.com  
www.unwastedco.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: High Density Poly Ethylene (HDPE). Outdoor Products: Accessories

#### CONTACT:

Ashley Gorrie, *Founder/CEO*

## MANUFACTURER/IMPORTER MEMBERS

### UTTERMOST COMPANY

3325 Grassy Hill Road  
Rocky Mount, VA 24151  
(800) 678-5486 Fax: (540) 489-0954  
www.uttermost.com

#### PRODUCT INFORMATION:

Accessories (Area Rugs, Ceramics, Clocks, Flowers/  
Foliage, Mirrors, Softgoods/Textiles, Wall Décor), Lighting  
(Chandeliers, Indoor Lamps), Occasional (Accent Tables,  
Bar Stools, Bars/Bar Cabinets, Bookcases, Cabinets/  
Chests, Curios, Desks, Etageres, Secretaries), Upholstery  
(Chairs, Leather, Loveseats, Office Chairs, Ottomans/  
Benches, Sofas), Wall Units/Cabinets. Outdoor Products:  
Accessories, Lighting/Lamps/Lanterns, Rugs, Wall Décor

#### CONTACT:

Scott Doyle, *National Sales Manager*

## V

### VAN THIEL & CO.

Lily 19, 36 Thao Dien Street, Thao Dien Ward  
Thu Duc City, Ho Chi Minh, Vietnam 713000  
US: (336) 317-1163 VN: +84 91 454 1182  
www.vanthiel.com

#### PRODUCT INFORMATION:

Accessories (Brassware, Ceramics, Crystal/Glass,  
Mirrors), Bedroom, Dining Room, Occasional (Accent  
Tables, Cabinets/Chests, Curios, Etageres, Upholstery  
(Chairs, Loveseats, Sofas)

#### CONTACT:

John Wilborne, *Compliance Safety Manager*

### VANGUARD FURNITURE COMPANY, INC.

109 Simpson Street  
Conover, NC 28613  
(828) 328-5631 Fax: (828) 328-9816  
www.vanguardfurniture.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Contract (Hotels/  
Restaurants/Institutions), Dining Room, Entertainment/  
Media Cabinets, Occasional (Accent Tables, Cabinets/  
Chests, Desks, Etageres), Upholstery (Bar tools, Chairs,  
Leather, Loveseats, Motion, Recliners, Sofa Sleepers,  
Sofas)

#### CONTACTS:

John Bray, *Chairman*  
Andy Bray, *CEO/President*  
Mark Huegerich, *CFO*  
Laura White, *VP Marketing & Creative*  
John Pigg, *VP Sales*  
Will Stange, *Safety Manager*

### VAUGHAN-BASSETT FURNITURE COMPANY, INC.

300 East Grayson Street  
Galax, VA 24333-2964  
(276) 238-2225 Fax: (276) 236-2234  
www.vaughan-bassett.com

#### PRODUCT INFORMATION:

Bedroom, Beds (Adjustable, Upholstered), Youth Furniture

#### CONTACTS:

John D. Bassett III, *Chairman*  
Wyatt P.E. Bassett, *CEO*  
J. Douglas Bassett IV, *President*  
Rodney Poe, *VP/Plant Manager*  
John Crookshanks, *CFO*  
Tom Daley, *VP Sales*  
Curtis Carrico, *VP Purchasing*  
Sheila Key, *VP/Secretary*  
Jeff Arthur, *National Sales Manager*  
Cory Jackson, *Environmental Engineer*

## W

### WAYFAIR, LLC

4 Copley Place, Floor 7  
Boston, MA 02116  
(617) 532-6100  
www.wayfair.com

#### COMPANY INFORMATION:

Online retailer of furniture, lighting and décor for the home.  
Wayfair's portfolio of online brands includes Perigold, Joss  
& Main, Birch Lane, All Modern and Wayfair Professional.

#### CONTACTS:

Niraj Shah, *CEO/Co-Founder*  
Enrique Colbert, *General Counsel*  
Evan Friedler, *Senior Counsel*  
Nathan Barr, *Head of Corporate Affairs*

### WEST OF THE WIND, LLC

126 North Second Avenue  
Durant, OK 74701  
(800) 399-0412 Fax: (888) 231-1220  
www.outdoorartcanvas.com

#### PRODUCT INFORMATION:

Accessories (Wall Décor), Contract (Hotel/Restaurant/  
Institutional). Outdoor Products: Accessories, Shade  
Products, Wall Décor

#### CONTACT:

Sue Pappas, *Owner*

### WHITEMORE-SHERRILL, LTD. (Sherrill Furniture)

2405 Highland Avenue NE  
Hickory, NC 28601  
(828) 322-2640 Fax: (828) 324-8207  
www.whitemoresherrill.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Leather, Loveseats, Office Seating,  
Ottomans/Benches, Sofas)

#### CONTACTS:

Charles Sherrill, *CEO*  
Bryan Milleson, *CFO*  
Thad Monroe, *President*  
Dax Allen, *SVP Marketing*  
Johnny Suddreth, *VP Sales*  
Paula Daniels, *Human Resources Director*

## MANUFACTURER/IMPORTER MEMBERS

### WHITTIER WOOD FURNITURE

3787 West First Avenue  
Eugene, OR 97402  
(800) 653-3336 Fax: (541) 687-2060  
www.whittierwood.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bookcases, Desks)

#### CONTACTS:

Scott Whittier, *CEO/President*  
Anna Tower, *COO*  
John Dodson, *VP Product Development/Logistics Manager*

### WINDWARD DESIGN GROUP

2160 Whitfield Avenue  
Sarasota, FL 34243  
(941) 359-0890  
www.windwarddesigngroup.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Resin/PVC. Outdoor Products: Accessories, Bars/Bar Stools, Beach Chairs, Fire Tables/Fire Pits, Pillows, Recliners, Rockers, Shade Products. Commercial Outdoor Furniture

#### CONTACT:

Rachel Peace, *CIO*

### WINSTON FURNITURE COMPANY (Brown Jordan, Inc.)

531 Dolphin Road  
Haleyville, AL 35565  
(800) 339-5080  
www.winstonfurniture.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum, Cast Aluminum, Wicker/Woven. Outdoor Products: Dining/Seating, Fire Pits/Fire Tables, Shade Products

#### CONTACTS:

Jerry Rega, *President*  
Layne Koldewyn, *SVP Sales*

### WOODARD/MALLIN

3901 South 20th Avenue  
Dallas, TX 75261  
(800) 877-2290 Fax: (800) 733-4237  
www.woodard-furniture.com and www.mallinfurniture.com

#### PRODUCT INFORMATION:

Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Cast Metal, Wicker/Woven, Wrought Iron. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Fire Pits/Fire Tables, Pillows, Recliners, Replacement Cushions, Rockers, Shade Products, Swings/Hanging Chairs. Commercial Outdoor Furniture

#### CONTACTS:

Perry Solomon, *SVP Residential Sales*  
Bill Herren, *Senior Sales/Marketing Analyst*

### WOODBIDGE FURNITURE

115 Don Truell Lane  
Thomasville NC 27360  
(336) 887-8246  
watts@woodbridgefurniture.com  
www.woodbridgefurniture.com

#### PRODUCT INFORMATION:

Accessories (Mirrors), Bedroom, Beds (Daybeds), Dinette/Casual Dining, Dining Room, Entertainment/Media Cabinets, Home Office, Occasional (Accent Tables, Bar Stools, Bookcases, Cabinets/Chests, Desks, Game Tables), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Office Chairs, Ottomans/Benches). Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Wicker/Woven, Wood, Wrought Iron. Outdoor Products: Accessories, Bars/Bar Stools, Dining/Seating, Stone Tabletops.

#### CONTACTS:

Watts Humphrey, *Partner*

### WOODLINE SHADE SOLUTIONS, INC.

98 Cuttermill Road, Suite 466  
Great Neck Plaza, NY 11021  
(848) 266-0800  
ussales@woodlineshade.com  
www.woodlineshade.com/us

#### PRODUCT INFORMATION:

Contract (Hotel/Restaurant/Institutional, Work For Other Manufacturers). Outdoor Furniture by Material: Aluminum/Tubular. Outdoor Products: Shade Products. Commercial Outdoor Furniture

#### CONTACTS:

Fritz Walter, *CEO*  
Anita Ueckermann, *U.S. Business Manager*

### WOODMARK/HEKMAN FURNITURE

1920 Jarrell Street  
High Point, NC 27260  
(336) 841-6409 Ext. 110  
www.hekman.com

#### PRODUCT INFORMATION:

Upholstery (Chairs, Loveseats, Motion, Recliners, Sleeper Sofas, Sofas)

#### CONTACT:

Todd Snyder, *VP Operations*

Z

### ZUO MODERN CONTEMPORARY, INC.

80 Swan Way, Suite 150  
Oakland, CA 94621  
(510) 877-4088  
luis@zuomod.com  
www.zuomod.com

#### PRODUCT INFORMATION:

Accessories (Mirrors, Wall Décor), Dinette/Casual Dining, Dining Room, Home Office, Lighting (Indoor Lamps), Occasional (Accent Tables, Bar Stools, Bars/Bar Cabinets, Cabinets/Chests, Desks), Upholstery (Chairs, Gliders/Rockers/Swivel, Leather, Loveseats, Office Chairs, Ottomans/Benches, Sofas). Outdoor Furniture by Material: Aluminum/Tubular, Cast Combination, Wicker/Woven, Wood. Outdoor Products: Bars/Bar Stools, Dining/Seating

#### CONTACT:

Luis Ruesga, *CEO*

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# MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

## Accessories

### Area Rugs

AICO - Amini Innovation Corporation  
Ashley Furniture Industries, LLC  
Bassett Furniture Industries, Inc.  
Cane-Line USA, LLC  
Classic Concepts  
Ethan Allen Global, Inc.  
Hammary Furniture  
Northcape International  
South Shore Industries  
Stickley, Inc., L. & J.G.  
Thuma  
Trans-Ocean Imports  
Uttermost Company

### Baskets

Ashley Furniture Industries, LLC  
Elk Home  
Ethan Allen Global, Inc.  
Interlude Home, Inc.  
Natural Light, Inc., The  
Palecek  
South Shore Industries

### Brassware

Ashley Furniture Industries, LLC  
Interlude Home, Inc.  
Van Thiel & Co.

### Ceramics

Ashley Furniture Industries, LLC  
Bradburn Company, The  
Elk Home  
Interlude Home, Inc.  
JoinUs Boutique  
Palecek  
Van Thiel & Co.

### Clocks

AICO - Amini Innovation Corporation  
Ashley Furniture Industries, LLC  
Butler Specialty Company  
Elk Home  
Ethan Allen Global, Inc.  
Interlude Home, Inc.  
Stickley, Inc., L. & J.G.

### Crystal/Glass

Ashley Furniture Industries, LLC  
Baker I McGuire (Samson Holding, Ltd.)  
Bradburn Company, The  
Elk Home  
Ethan Allen Global, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Interlude Home, Inc.  
Palecek  
Van Thiel & Co.

### Flowers/Foliage

Ethan Allen Global, Inc.  
Uttermost Company

### Jewelry Chests

Butler Specialty Company  
Elk Home  
Ethan Allen Global, Inc.  
Hammary Furniture  
Linon Home  
Simply Amish (Kauffman Brands)  
Stickley, Inc., L. & J.G.

### Mirrors

AICO - Amini Innovation Corporation  
Ambella Home Collection  
Archbold Furniture Company  
Ashley Furniture Industries, LLC  
Bassett Furniture Industries, Inc.  
Bassett Mirror Company  
Becker Designed, Inc.  
Bradburn Company, The  
Butler Specialty Company  
Century Furniture Industries  
Classic Rattan  
CTH/Sherrill Occasional (Sherrill Furniture)  
Elk Home  
Ethan Allen Global, Inc.  
Furniture of America, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Hooker Furniture (Hooker Furnishings)  
Interlude Home, Inc.  
Kenian  
Maitland-Smith  
Mavin  
Palecek  
Stickley, Inc., L. & J.G.  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Van Thiel & Co.  
Vaughan-Bassett Furniture Company, Inc.  
Whittier Wood Furniture  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Softgoods/Textiles

AICO - Amini Innovation Corporation  
Bassett Furniture Industries, Inc.  
CabanaCoast  
Cane-Line USA, LLC  
Elaine Smith  
Ethan Allen Global, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Interlude Home, Inc.  
Jonathan Louis International  
Palecek  
South Shore Industries  
Thuma  
Trans-Ocean Imports  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company

### Wall Décor

AICO - Amini Innovation Corporation  
Ashley Furniture Industries, LLC  
Bassett Furniture Industries, Inc.



## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Bassett Mirror Company  
Bradburn Company, The  
Elk Home  
Ethan Allen Global, Inc.  
Interlude Home, Inc.  
Maitland-Smith  
Natural Light, Inc., The  
Palecek  
Uttermost Company  
West of the Wind, LLC  
ZUO Modern Contemporary, Inc.

### Antique Reproductions

Bradburn Company, The  
Hickory Chair, LLC (RHF Family of Brands)  
Interlude Home, Inc.  
Southwood Furniture Corporation  
Stickley, Inc., L. & J.G.

### Bedroom

A.R.T. Furniture  
AICO - Amini Innovation Corporation  
Acme Furniture Industry  
Ambella Home Collection  
American Drew  
Ameriwood Home  
American Woodcrafters  
Archbold Furniture Company  
Armen Living  
Ashley Furniture Industries, LLC  
Austin Group Furniture, LLC  
Avalon Furniture  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Becker Designed, Inc.  
Briarwood Beds, LLC  
Butler Specialty Company  
Century Furniture Industries  
Chaddock  
Classic Concepts  
Coaster Company of America  
Composad Srl  
Copeland Furniture  
Daniel's Amish Collection  
Davis Direct  
Delta Children - Simmons Kids  
DHP Furniture  
Domus Ventures America  
Durham Furniture, Inc.  
eSolutions Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
FD Home Corporation  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Furniture Values International, LLC  
Gat Creek  
Hammary Furniture  
Harmonia Living  
Hekman Furniture Company

Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Highland House  
Homelegance  
Homestyles  
Hooker Furniture (Hooker Furnishings)  
Jofran Sales, Inc.  
Jonathan Louis International  
Kenian Imports, Inc.  
Kincaid Furniture  
Kith Furniture  
Kindel Furniture Company  
Lee Industries, LLC  
Legacy Classic | Modern  
Liberty Furniture Industries, Inc.  
Magnussen Home  
Maitland-Smith  
Maxwood Furniture  
Mavin  
McCreary Modern, Inc.  
Millcraft Furniture, Ltd.  
Monsoon Pacific, LLC  
Napa Furniture Design  
New Classic Furniture  
Palecek  
Palliser Furniture  
Parker House Furniture  
Progressive Furniture, Inc.  
Pulaski Furniture Corporation (Hooker Furnishings)  
Riverside Furniture Corporation  
Sauder Woodworking Company  
Simply Amish (Kauffman Brands)  
Samuel Lawrence Furniture (Hooker Furnishings)  
Southwood Furniture Corporation  
Standard Furniture Manufacturing  
Stickley, Inc., L. & J.G.  
Theodore Alexander USA, Inc.  
Thirty One | Twenty One Home  
Thuma  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Van Thiel & Co.  
Vaughan-Bassett Furniture Company, Inc.  
Whittier Wood Furniture  
Woodbridge Furniture

### Beds

#### Adjustable

Ashley Furniture Industries, LLC  
Composad Srl  
DHP Furniture  
f-tr Furniture Partners  
Furniture of America, Inc.  
Maxwood Furniture  
Vaughan-Bassett Furniture Company, Inc..

#### Bunk

Acme Furniture Industry  
American Woodcrafters  
Ashley Furniture Industries, LLC  
DHP Furniture  
f-tr Furniture Partners  
Furniture of America, Inc.  
Homelegance

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Kith Furniture  
Legacy Kids | Teens  
Maxwood Furniture  
New Classic Furniture  
Samuel Lawrence Furniture (Hooker Furnishings)  
South Shore Industries  
Standard Furniture  
Stickley, Inc., L. & J.G.

### Cribs

Ameriwood Home  
Ashley Furniture Industries, LLC  
Briarwood Beds, LLC  
Coaster Company of America  
Delta Children - Simmons Kids  
DHP Furniture  
f-tr Furniture Partners  
Simply Amish (Kauffman Brands)  
South Shore Industries

### Daybeds

Acme Furniture Industry  
Ameriwood Home  
Ashley Furniture Industries, LLC  
Coaster Company of America  
DHP Furniture  
f-tr Furniture Partners  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Homelegance  
Lee Industries, LLC  
Legacy Kids | Teens  
Liberty Furniture Industries, Inc.  
Maxwood Furniture  
Shenandoah Furniture (Hooker Furnishings)  
South Shore Industries  
Standard Furniture  
Thuma  
Universal Furniture (Samson Holding, Ltd.)  
Woodbridge Furniture

### Futons

Acme Furniture Industry  
Ashley Furniture Industries, LLC  
Coaster Company of America  
DHP Furniture  
f-tr Furniture Partners  
Furniture of America, Inc.

### Metal

Acme Furniture Industry  
Ashley Furniture Industries, LLC  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Coaster Company of America  
DHP Furniture  
Furniture of America, Inc.  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
Legacy Kids | Teens  
Liberty Furniture Industries, Inc.  
Magnussen Home  
South Shore Industries  
Universal Furniture (Samson Holding, Ltd.)

### Murphy

Millcraft Furniture, Ltd.

### Trundle

Acme Furniture Industry  
American Woodcrafters  
Ashley Furniture Industries, LLC  
DHP Furniture  
Lee Industries, LLC  
Legacy Kids | Teens  
Liberty Furniture Industries, Inc.  
Maxwood Furniture

### Upholstered

A.R.T. Furniture  
Acme Furniture Industry  
AICO - Amini Innovation Corporation  
American Leather  
Armen Living  
Ashley Furniture Industries, LLC  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Century Furniture Industries  
Coaster Company of America  
Composad Srl  
CR Laine Furniture  
Daniel's Amish Collection  
DHP Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
FD Home Corporation  
Flexsteel Industries, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Highland House  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
Lee Industries, LLC  
Liberty Furniture Industries, Inc.  
Magnussen Home  
Mavin  
MT Company  
New Classic Furniture  
Parker House Furniture  
Shenandoah Furniture (Hooker Furnishings)  
Skyline Furniture Manufacturing  
South Shore Industries  
Standard Furniture  
Taylor King  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Vanguard Furniture  
Vaughan-Bassett Furniture Company, Inc..

## Contract

### Conference Tables

Century Furniture Industries  
f-tr Furniture Partners  
Hekman Furniture Company  
MAMAGREEN, LLC  
Simply Amish (Kauffman Brands)

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

### Dormitory

Bassett Furniture Industries, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
MAMAGREEN, LLC  
Maxwood Furniture  
Simply Amish (Kauffman Brands)  
Telescope Casual Furniture, Inc.

### Healthcare

Fairfield Chair Company  
Hekman Furniture Company  
MAMAGREEN, LLC  
Palecek  
Simply Amish (Kauffman Brands)  
Telescope Casual Furniture, Inc.

### Hotel/Restaurant/Institutional

American Leather  
Baker I McGuire (Samson Holding, Ltd.)  
Barlow Tyrie, Inc.  
Best Home Furnishings  
Butler Specialty Company  
Century Furniture Industries  
Classic Concepts  
Composad Srl  
Designmaster Furniture, Inc.  
Durham Furniture  
Elk Home  
f-tr Furniture Partners  
Fairfield Chair Company  
Hekman Furniture Company  
HF Custom (Hooker Furnishings)  
Hickory Chair, LLC (RHF Family of Brands)  
Johnston Casuals Furniture  
La-Z-Boy, Inc.  
Leisure Design  
MAMAGREEN, LLC  
Maxwood Furniture  
Palecek  
Simply Amish (Kauffman Brands)  
Southwood Furniture Corporation  
Stickley, Inc., L. & J.G.  
Thayer Coggin, Inc.  
Vanguard Furniture Company, Inc.  
West of the Wind, LLC  
Woodline Shade Solutions, Inc.

### Work For Other Manufacturers

Exterior Elements Outdoor Living  
f-tr Furniture Partners  
Hekman Furniture Company  
Hickory Chair, LLC (RHF Family of Brands)  
Southwood Furniture Corporation  
Woodline Shade Solutions, Inc.

## Dinette/Casual Dining

American Drew  
American Woodcrafters  
Ameriwood Home  
Armen Living  
Archbold Furniture Company  
Ashley Furniture Industries, LLC

Avalon Furniture  
Cast Classics  
Coast2Coast Home  
Daniel's Amish Collection  
Designmaster Furniture, Inc.  
DHP Furniture  
Elk Home  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Hammary Furniture  
Homelegance  
Homestyles  
HOUE USA, Inc.  
Jofran Sales, Inc.  
Johnston Casuals Furniture  
Kincaid Furniture  
Legacy Classic I Modern  
Liberty Furniture Industries, Inc.  
MAMAGREEN, LLC  
Mavin  
New Classic Furniture  
Palecek  
Progressive Furniture, Inc.  
Simply Amish (Kauffman Brands)  
Samuel Lawrence Furniture (Hooker Furnishings)  
Stickley, Inc., L. & J.G.  
Telescope Casual Furniture, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

## Dining Room

A.R.T. Furniture  
AICO - Amini Innovation Corporation  
Acme Furniture Industry  
Ambella Home Collection  
American Drew  
Archbold Furniture Company  
Armen Living  
Ashley Furniture Industries, LLC  
Austin Group Furniture, LLC  
Avalon Furniture  
Baker I McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Century Furniture Industries  
Chaddock  
Classic Concepts  
Coaster Company of America  
Composad Srl  
Copeland Furniture  
Daniel's Amish Collection  
Davis Direct  
Designmaster Furniture, Inc.  
DHP Furniture  
Elk Home  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
FD Home Corporation  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Furniture Values International, LLC

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Gat Creek  
 Hammary Furniture  
 Hekman Furniture Company  
 Hickory Chair, LLC (RHF Family of Brands)  
 Hickory White (Sherrill Furniture)  
 Highland House  
 Homelegance  
 Homestyles  
 Hooker Furniture (Hooker Furnishings)  
 Jofran Sales, Inc.  
 Kincaid Furniture  
 Kindel Furniture Company  
 Lee Industries, LLC  
 Legacy Classic | Modern  
 Liberty Furniture Industries, Inc.  
 Magnussen Home  
 Maitland-Smith  
 MAMAGREEN, LLC  
 Maxwood Furniture  
 Mavin  
 McCreary Modern, Inc.  
 Napa Furniture Design  
 New Classic Furniture  
 Palecek  
 Parker House Furniture  
 Progressive Furniture, Inc.  
 Pulaski Furniture Corporation (Hooker Furnishings)  
 Riverside Furniture Corporation  
 Simply Amish (Kauffman Brands)  
 Samuel Lawrence Furniture (Hooker Furnishings)  
 Southwood Furniture Corporation  
 Standard Furniture Manufacturing  
 Stickley, Inc., L. & J.G.  
 Thayer Coggin, Inc.  
 Theodore Alexander USA, Inc.  
 Thirty One | Twenty One Home  
 Van Thiel & Co.  
 Vanguard Furniture Company, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Entertainment/Media Cabinets

A.R.T. Furniture  
 AICO - Amini Innovation Corporation  
 American Drew  
 American Woodcrafters  
 Ameriwood Home  
 Archbold Furniture Company  
 Armen Living  
 Ashley Furniture Industries, LLC  
 Austin Group Furniture, LLC  
 Avalon Furniture  
 Baker | McGuire (Samson Holding, Ltd.)  
 Becker Designed, Inc.  
 Butler Specialty Company  
 Century Furniture Industries  
 Coast2Coast Home  
 Composad Srl  
 Elk Home  
 eSolutions Furniture

www.ahfa.us

Ethan Allen Global, Inc.  
 f-tr Furniture Partners  
 Fairfield Chair Company  
 FD Home Corporation  
 Flexsteel Industries, Inc.  
 Furniture of America, Inc.  
 Furniture Values International, LLC  
 Hammary Furniture  
 Harmonia Living  
 Hekman Furniture Company  
 Hickory Chair, LLC (RHF Family of Brands)  
 Hickory White (Sherrill Furniture)  
 Homelegance  
 Homestyles  
 Hooker Furniture (Hooker Furnishings)  
 Jofran Sales, Inc.  
 Kincaid Furniture  
 Kith Furniture  
 La-Z-Boy, Inc.  
 Legacy Classic | Modern  
 Liberty Furniture Industries, Inc.  
 Magnussen Home  
 Maitland-Smith  
 Mavin  
 Napa Furniture Design  
 Oak Canyon Manufacturing, Inc.  
 Parker House Furniture  
 Progressive Furniture, Inc.  
 Riverside Furniture Corporation  
 Sauder Woodworking Company  
 Simply Amish (Kauffman Brands)  
 Skyline Furniture Manufacturing  
 South Shore Industries  
 Stickley, Inc., L. & J.G.  
 Thirty One | Twenty One Home  
 Trend Living, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Vanguard Furniture Company, Inc.  
 Whittier Wood Furniture  
 Woodbridge Furniture

### Fireplaces (Electric)

AICO - Amini Innovation Corporation  
 Ambella Home Collection  
 Ameriwood Home  
 Ashley Furniture Industries, LLC  
 eSolutions Furniture  
 Liberty Furniture Industries, Inc.  
 Oak Canyon Manufacturing, Inc.

### Home Office

A.R.T. Furniture  
 Acme Furniture Industry  
 AICO - Amini Innovation  
 Ambella Home Collection  
 Archbold Furniture Company  
 Armen Living  
 Ashley Furniture Industries, LLC  
 Baker | McGuire (Samson Holding, Ltd.)  
 Becker Designed, Inc.  
 Butler Specialty Company

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Century Furniture Industries  
Coaster Company of America  
Composad Srl  
Copeland Furniture  
CTH/Sherrill Occasional (Sherrill Furniture)  
Elk Home  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Furniture Values International, LLC  
Hammary Furniture  
Hekman Furniture Company  
Homelegance  
Homestyles  
Hooker Furniture (Hooker Furnishings)  
Kenian Imports, Inc.  
Liberty Furniture Industries, Inc.  
Lifeform Furniture Manufacturing, Inc.  
Maitland-Smith  
Magnussen Home  
Mavin  
New Classic Furniture  
Riverside Furniture Corporation  
Samson International  
Sauder Woodworking Company  
Simply Amish (Kauffman Brands)  
South Shore Industries  
Stickley, Inc., L. & J.G.  
Thirty One | Twenty One Home  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Whittier Wood Furniture  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Lighting

#### Chandeliers

AICO - Amini Innovation Corporation  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Bradburn Company, The  
Butler Specialty Company  
Century Furniture Industries  
Elk Home  
Ethan Allen Global, Inc.  
Furniture of America, Inc.  
Natural Light, Inc., The  
Palecek  
Uttermost Company

#### Indoor Lamps

Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Bradburn Company, The  
Butler Specialty Company  
Elk Home  
Ethan Allen Global, Inc.  
Furniture of America, Inc.  
Homelegance  
Maitland-Smith  
Natural Light, Inc., The

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Palecek  
Simply Amish (Kauffman Brands)  
Stickley, Inc., L. & J.G.  
Uttermost Company  
ZUO Modern Contemporary, Inc.

#### Outdoor Lamps

CabanaCoast  
Cane-Line USA, LLC  
Elk Home  
Ethan Allen Global, Inc.  
Les Jardins (USA)  
Northcape International  
Peak Season  
Summer Classics  
Treasure Garden, Inc.

### Mattresses

Acme Furniture Industry  
Ashley Furniture Industries, LLC  
Delta Children - Simmons Kids  
DHP Furniture  
Ethan Allen Global, Inc.  
Furniture of America, Inc.  
Homelegance  
Lea Unlimited  
Maxwood Furniture  
Thuma

### Occasional

#### Accent Tables

A.R.T. Furniture  
Acme Furniture Industry  
AICO - Amini Innovation Corporation  
Ambella Home Collection  
American Drew  
Ameriwood Home  
Archbold Furniture Company  
Armen Living  
Ashley Furniture Industries, LLC  
Avalon Furniture  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Becker Designed, Inc.  
Best Home Furnishings  
Butler Specialty Company  
Century Furniture Industries  
Classic Concepts  
Coast2Coast Home  
Coaster Company of America  
Copeland Furniture  
CTH/Sherrill Occasional (Sherrill Furniture)  
DHP Furniture  
Durham Furniture  
Elk Home  
eSolutions Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Furniture of America, Inc.  
Gat Creek



## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Hammary Furniture  
 Hekman Furniture Company  
 Hickory Chair, LLC (RHF Family of Brands)  
 Hickory White (Sherrill Furniture)  
 Highland House  
 Homelegance  
 Homestyles  
 Hooker Furniture (Hooker Furnishings)  
 HOUE USA, Inc.  
 Kenian Imports, Inc.  
 Kindel Furniture Company  
 Kith Furniture  
 Interlude Home, Inc.  
 Jofran Sales, Inc.  
 Johnston Casuals Furniture  
 Kincaid Furniture  
 Legacy Classic | Modern  
 Liberty Furniture Industries, Inc.  
 Magnussen Home  
 Maitland-Smith  
 Maxwell Furniture  
 Mavin  
 Napa Furniture Design  
 New Classic Furniture  
 Oak Canyon Manufacturing, Inc.  
 Palecek  
 Parker House Furniture  
 Paul Robert, Inc.  
 Peak Living  
 Progressive Furniture, Inc.  
 Pulaski Furniture Corporation (Hooker Furnishings)  
 Riverside Furniture Corporation  
 Simply Amish (Kauffman Brands)  
 Samuel Lawrence Furniture (Hooker Furnishings)  
 South Shore Industries  
 Stickley, Inc., L. & J.G.  
 Taylor King Furniture, Inc.  
 Thayer Coggin, Inc.  
 Theodore Alexander USA, Inc.  
 Thirty One | Twenty One Home  
 Trend Living, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Uttermost Company  
 Van Thiel & Co.  
 Vanguard Furniture Company, Inc.  
 Whittier Wood Furniture  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Baker's Racks

Ashley Furniture Industries, LLC  
 Bassett Furniture Industries, Inc.  
 Butler Specialty Company  
 f-tr Furniture Partners  
 Hammary Furniture  
 Hickory Chair, LLC (RHF Family of Brands)  
 Homestyles  
 Hooker Furniture (Hooker Furnishings)  
 Johnston Casuals Furniture  
 Liberty Furniture Industries, Inc.

### Bar Stools

AICO - Amini Innovation Corporation  
 Ambella Home Collection  
 American Woodcrafters

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Armen Living  
 Ashley Furniture Industries, LLC  
 Avalon Furniture  
 Baker | McGuire (Samson Holding, Ltd.)  
 Bassett Furniture Industries, Inc.  
 Butler Specialty Company  
 Classic Rattan  
 Designmaster Furniture, Inc.  
 DHP Furniture  
 Elk Home  
 f-tr Furniture Partners  
 Flexsteel Industries, Inc.  
 Furniture of America, Inc.  
 Hancock & Moore  
 Hickory Chair, LLC (RHF Family of Brands)  
 Homelegance  
 Johnston Casuals Furniture  
 Kenian Imports, Inc.  
 Kincaid Furniture  
 Kindel Furniture Company  
 Kith Furniture  
 Lee Industries, LLC  
 Liberty Furniture Industries, Inc.  
 MT Company  
 Mavin  
 Palecek  
 Parker House Furniture  
 Plank & Hide  
 Sauder Woodworking Company  
 Simply Amish (Kauffman Brands)  
 Telescope Casual Furniture, Inc.  
 Trend Living, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Uttermost Company  
 Vanguard Furniture Company, Inc.  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Bars/Bar Cabinets

A.R.T. Furniture  
 AICO - Amini Innovation Corporation  
 Ambella Home Collection  
 Archbold Furniture Company  
 Ashley Furniture Industries, LLC  
 Becker Designed, Inc.  
 Butler Specialty Company  
 Century Furniture Industries  
 Copeland Furniture  
 CTH/Sherrill Occasional (Sherrill Furniture)  
 Elk Home  
 Ethan Allen Global, Inc.  
 f-tr Furniture Partners  
 Fairfield Chair Company  
 Flexsteel Industries, Inc.  
 Furniture of America, Inc.  
 Hammary Furniture  
 Hickory Chair, LLC (RHF Family of Brands)  
 Homestyles  
 Hooker Furniture (Hooker Furnishings)  
 Interlude Home, Inc.  
 Johnston Casuals Furniture  
 Kindel Furniture Company  
 Legacy Classic | Modern  
 Liberty Furniture Industries, Inc.  
 MAMAGREEN, LLC

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Mavin  
Palecek  
Plank & Hide  
Simply Amish (Kauffman Brands)  
South Shore Industries  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
ZUO Modern Contemporary, Inc.

### Bookcases

A.R.T. Furniture  
AICO - Amini Innovation Corporation  
Ambella Home Collection  
Ameriwood Home  
Archbold Furniture Company  
Ashley Furniture Industries, LLC  
Baker I McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Butler Specialty Company  
Century Furniture Industries  
Coast2Coast Home  
Composad Srl  
CTH/Sherrill Occasional (Sherrill Furniture)  
Delta Children - Simmons Kids  
DHP Furniture  
Elk Home  
Ethan Allen Global, Inc.  
eSolutions Furniture  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Hammary Furniture  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Homelegance  
Homestyles  
Hooker Furniture (Hooker Furnishings)  
Interlude Home, Inc.  
Jofran Sales, Inc.  
Kenian Imports, Inc.  
Kincaid Furniture  
Liberty Furniture Industries, Inc.  
Maitland-Smith  
Mavin  
Maxwood Furniture  
Oak Canyon Manufacturing  
Pulaski Furniture Corporation (Hooker Furnishings)  
Riverside Furniture Corporation  
Sauder Woodworking Company  
Simply Amish (Kauffman Brands)  
South Shore Industries, Ltd.  
Stickley, Inc., L. & J.G.  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Whittier Wood Furniture  
Woodbridge Furniture

### Cabinets/Chests

A.R.T. Furniture  
AICO - Amini Innovation Corporation  
Ambella Home Collection  
American Drew  
American Furniture Manufacturing  
Archbold Furniture Company  
Armen Living  
Ashley Furniture Industries, LLC  
Baker I McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Best Home Furnishings  
Butler Specialty Company  
Century Furniture Industries  
Classic Concepts  
Coast2Coast Home  
Coaster Company of America  
Composad Srl  
CTH/Sherrill Occasional (Sherrill Furniture)  
DHP Furniture  
Durham Furniture, Inc.  
Elk Home  
eSolutions Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Gat Creek  
Hammary Furniture  
Hanamint Corporation  
Hekman Furniture Company  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Highland House  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
Interlude Home, Inc.  
Jofran Sales, Inc.  
Johnston Casuals Furniture  
Kincaid Furniture  
Kindel Furniture Company  
Legacy Classic I Modern  
Liberty Furniture Industries, Inc.  
Maitland-Smith  
Mavin  
Palecek  
Parker House Furniture  
Paul Robert, Inc.  
Progressive Furniture, Inc.  
Pulaski Furniture Corporation (Hooker Furnishings)  
Riverside Furniture Corporation  
Simply Amish (Kauffman Brands)  
Samuel Lawrence Furniture (Hooker Furnishings)  
Sauder Woodworking Company  
South Shore Industries  
Stickley, Inc., L. & J.G.  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Van Thiel & Co.  
Vanguard Furniture Company, Inc.  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

### Curios

A.R.T. Furniture  
AICO - Amini Innovation Corporation  
Ashley Furniture Industries, LLC  
Butler Specialty Company  
Century Furniture Industries  
CTH/Sherrill Occasional (Sherrill Furniture)  
Elk Home  
f-tr Furniture Partners  
Fairfield Chair Company  
Furniture of America, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Liberty Furniture Industries, Inc.  
Magnussen Home  
Pulaski Furniture Corporation (Hooker Furnishings)  
Simply Amish (Kauffman Brands)  
South Shore Industries  
Thirty One | Twenty One Home  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Van Thiel & Co.

### Desks

A.R.T. Furniture  
AICO - Amini Innovation Corporation  
Ambella Home Collection  
American Drew  
American Woodcrafters  
Ameriwood Home  
Archbold Furniture Company  
Armen Living  
Ashley Furniture Industries, LLC  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Becker Designed, Inc.  
Butler Specialty Company  
Century Furniture Industries  
Coast2Coast Home  
Composad Srl  
Copeland Furniture  
CTH/Sherrill Occasional (Sherrill Furniture)  
DHP Furniture  
Durham Furniture  
Elk Home  
eSolutions Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Hammary Furniture  
Hekman Furniture Company  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Homelegance  
Homestyles  
Hooker Furniture (Hooker Furnishings)  
Interlude Home, Inc.  
Kenian Imports, Inc.  
Kindel Furniture Company  
Legacy Classic | Modern  
Liberty Furniture Industries, Inc.  
Magnussen Home  
Maitland-Smith

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Mavin  
Maxwood Furniture  
New Classic Furniture  
Oak Canyon Manufacturing, Inc.  
Palecek  
Parker House Furniture  
Pulaski Furniture Corporation (Hooker Furnishings)  
Riverside Furniture Corporation  
Sauder Woodworking Company  
Simply Amish (Kauffman Brands)  
South Shore Industries  
Stickley, Inc., L. & J.G.  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Whittier Wood Furniture  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Etageres

A.R.T. Furniture  
Ashley Furniture Industries, LLC  
Baker | McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Butler Specialty Company  
Century Furniture Industries  
Coast2Coast Home  
CTH/Sherrill Occasional (Sherrill Furniture)  
DHP Furniture  
Ethan Allen, Inc.  
Fairfield Chair Company  
f-tr Furniture Partners  
Flexsteel Industries, Inc.  
Hammary Furniture  
Hekman Furniture Company  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Interlude Home, Inc.  
Legacy Classic | Modern  
Liberty Furniture Industries, Inc.  
Johnston Casuals Furniture  
Palecek  
Pulaski Furniture Corporation (Hooker Furnishings)  
Sauder Woodworking Company  
South Shore Industries  
Stickley, Inc., L. & J.G.  
Theodore Alexander USA, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Van Thiel & Co.

### Game Tables

Ambella Home Collection  
Ashley Furniture Industries, LLC  
Butler Specialty Company  
Century Furniture Industries  
CTH/Sherrill Occasional (Sherrill Furniture)  
Fairfield Chair Company  
Furniture of America, Inc.  
Hammary Furniture  
Hekman Furniture Company  
Hickory White (Sherrill Furniture)  
Hooker Furniture (Hooker Furnishings)  
Interlude Home, Inc.

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Jofran Sales  
Kettler International, Inc.  
Kindel Furniture Company  
Plank & Hide  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Woodbridge Furniture

### Kitchen Islands

Ameriwood Home  
Ashley Furniture Industries, LLC  
Composad Srl  
DHP Furniture  
f-tr Furniture Partners  
Flexsteel Industries, Inc.  
Hammary Furniture  
Homestyles  
Hooker Furniture (Hooker Furnishings)  
Legacy Classic | Modern  
Sauder Woodworking Company  
Universal Furniture (Samson Holding, Ltd.)

### Lift Cabinets

Ashley Furniture Industries, LLC  
f-tr Furniture Partners  
Hooker Furniture (Hooker Furnishings)  
Liberty Furniture Industries, Inc.

### Pet Furniture

Cast Classics  
DHP Furniture  
f-tr Furniture Partners  
Furniture of America, Inc.  
Legacy Classic | Modern  
Liberty Furniture Industries, Inc.  
Sauder Woodworking Company  
Uttermost Company

### Secretaries

Ashley Furniture Industries, LLC  
Baker | McGuire (Samson Holding, Ltd.)  
Butler Specialty Company  
Century Furniture Industries  
Composad Srl  
Durham Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Hammary Furniture  
Hekman Furniture Company  
Hickory White (Sherrill Furniture)  
Hooker Furniture (Hooker Furnishings)  
Liberty Furniture Industries, Inc.  
Riverside Furniture Corporation  
Simply Amish (Kauffman Brands)  
South Shore Industries  
Stickley, Inc., L. & J.G.  
Uttermost Company

### Sink Cabinets

Ambella Home Collection  
Butler Specialty Company  
Composad Srl  
Duravit USA  
f-tr Furniture Partners

Hickory Chair, LLC (RHF Family of Brands)  
Hooker Furniture (Hooker Furnishings)  
Maitland-Smith

## RTA/Self-Assembly

Ameriwood Home  
Ashley Furniture Industries, LLC  
Coaster Company of America  
Composad Srl  
Delta Children - Simmons Kids  
DHP Furniture  
Homestyles  
New Classic Furniture  
Sauder Woodworking Company  
South Shore Industries, Ltd.

## Upholstery

### Assisted Living

Ashley Furniture Industries, LLC  
Bassett Furniture Industries, Inc.  
Designmaster Furniture, Inc.  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
MT Company

### Chairs

A.R.T. Furniture  
Acme Furniture Industry  
AICO - Amini Innovation Corporation  
Ambella Home Collection  
American Leather  
Armen Living  
Ashley Furniture Industries, LLC  
Avalon Furniture  
Baker | McGuire (Samson Holding, Ltd.)  
Barcalounger  
Bassett Furniture Industries, Inc.  
Bauhaus Furniture Group, LLC  
Best Home Furnishings  
Bradington-Young, LLC (Hooker Furnishings)  
Brentwood Classics  
Butler Specialty Company  
Century Furniture Industries  
Coast2Coast Home  
Coaster Company of America  
Copeland Furniture  
CR Laine Furniture Company, Inc.  
Craftmaster Furniture, Inc.  
Designmaster Furniture, Inc.  
DHP Furniture  
Elk Home  
England, Inc.  
eSolutions Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Franklin Corporation  
Furniture of America, Inc.  
Fusion Furniture, Inc.

## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

H.M. Richards, Inc.  
 Hancock & Moore  
 Hekman Furniture Company  
 HF Custom (Hooker Furnishings)  
 Hickory Chair, LLC (RHF Family of Brands)  
 Hickory White (Sherrill Furniture)  
 Highland House  
 Homelegance  
 Hooker Furniture (Hooker Furnishings)  
 Huntington House, Inc.  
 Interlude Home, Inc.  
 Jackson Furniture Industries/Catnapper  
 Jofran Sales, Inc.  
 Jonathan Louis International  
 Kenian Imports, Inc.  
 Kincaid Furniture  
 Kindel Furniture Company  
 Kroehler Furniture Mfg. Co., Inc.  
 La-Z-Boy, Inc.  
 Lee Industries, LLC  
 Liberty Furniture Industries, Inc.  
 Lifeform Furniture Manufacturing, Inc.  
 Magnussen Home  
 Maitland-Smith  
 Man Wah USA  
 Max Home, LLC  
 MT Company  
 New Classic Furniture  
 Norwalk Furniture  
 Palliser Furniture  
 Parker House Furniture  
 Paul Robert, Inc.  
 Peak Living  
 Precedent Furniture (Sherrill Furniture)  
 Prime Resources International (Hooker Furnishings)  
 Shenandoah Furniture (Hooker Furnishings)  
 Sherrill Furniture Company  
 Simply Amish (Kauffman Brands)  
 Skyline Furniture Manufacturing  
 Smith Brothers of Berne, Inc.  
 South Shore Industries  
 Stanton  
 Stickley, Inc., L. & J.G.  
 Taylor King Furniture, Inc.  
 TB Arhaus, LLC  
 Thayer Coggin, Inc.  
 Theodore Alexander USA, Inc.  
 Thirty One | Twenty One Home  
 Trend Living, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Uttermost Company  
 Van Thiel & Co.  
 Vanguard Furniture Company, Inc.  
 Whittemore-Sherrill, Ltd. (Sherrill Furniture)  
 Woodbridge Furniture  
 Woodmark Furniture  
 ZUO Modern Contemporary, Inc.

### Gliders/Rockers/Swivel

AICO - Amini Innovation Corporation  
 American Leather  
 Ashley Furniture Industries, LLC  
 Baker | McGuire (Samson Holding, Ltd.)  
 Barcalounger  
 Bassett Furniture Industries, Inc.

Bassett Upholstery Division  
 Bauhaus Furniture Group, LLC  
 Best Home Furnishings  
 Bradington-Young, LLC (Hooker Furnishings)  
 Century Furniture Industries  
 CR Laine Furniture Company, Inc.  
 Craftmaster Furniture, Inc.  
 Delta Children - Simmons Kids  
 DHP Furniture  
 England, Inc.  
 Ethan Allen Global, Inc.  
 f-tr Furniture Partners  
 Fairfield Chair Company  
 Flexsteel Industries, Inc.  
 Franklin Corporation  
 HF Custom (Hooker Furnishings)  
 Hickory Chair, LLC (RHF Family of Brands)  
 Homelegance  
 Huntington House, Inc.  
 Kincaid Furniture  
 La-Z-Boy, Inc.  
 Lee Industries, LLC  
 Liberty Furniture Industries, Inc.  
 Motioncraft (Sherrill Furniture)  
 MT Company  
 Palliser Furniture  
 Parker House Furniture  
 Shenandoah Furniture (Hooker Furnishings)  
 Simply Amish (Kauffman Brands)  
 Smith Brothers of Berne, Inc.  
 Southern Motion  
 Taylor King Furniture, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Vanguard Furniture Company, Inc.  
 Woodbridge Furniture  
 Woodmark Furniture  
 ZUO Modern Contemporary, Inc.

### Leather

AICO - Amini Innovation Corporation  
 Ambella Home Collection  
 American Leather  
 Amen Living  
 Ashley Furniture Industries, LLC  
 Baker | McGuire (Samson Holding, Ltd.)  
 Barcalounger  
 Bassett Furniture Industries, Inc.  
 Bassett Upholstery Division  
 Best Home Furnishings  
 Bradington-Young, LLC (Hooker Furnishings)  
 Brentwood Classics  
 Butler Specialty Company  
 Century Furniture Industries  
 CR Laine Furniture Company, Inc.  
 Craftmaster Furniture, Inc.  
 Designmaster Furniture, Inc.  
 England, Inc.  
 Ethan Allen Global, Inc.  
 f-tr Furniture Partners  
 Fairfield Chair Company  
 Flexsteel Industries, Inc.  
 Franklin Corporation  
 Furniture of America, Inc.  
 Hancock & Moore  
 Hekman Furniture Company



## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Hickory Chair, LLC (RHF Family of Brands)  
 Homelegance  
 Hooker Furniture (Hooker Furnishings)  
 Huntington House, Inc.  
 Interlude Home, Inc.  
 Jackson Furniture Industries/Catnapper  
 Kincaid Furniture  
 La-Z-Boy, Inc.  
 Lee Industries, LLC  
 Liberty Furniture Industries, Inc.  
 Maitland-Smith  
 Man Wah USA  
 MT Company  
 Motioncraft (Sherrill Furniture)  
 Palliser Furniture  
 Parker House Furniture  
 Paul Robert, Inc.  
 Precedent Furniture (Sherrill Furniture)  
 Prime Resources International (Hooker Furnishings)  
 Pulaski Furniture Corporation (Hooker Furnishings)  
 Shenandoah Furniture (Hooker Furnishings)  
 Simply Amish (Kauffman Brands)  
 Smith Brothers of Berne, Inc.  
 Stickley, Inc., L. & J.G.  
 TB Arhaus, LLC  
 Terrace Living Company  
 Thayer Coggin, Inc.  
 Trend Living, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Uttermost Company  
 Vanguard Furniture Company, Inc.  
 Whittemore-Sherrill, Ltd. (Sherrill Furniture)  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Loveseats

Acme Furniture Industry  
 AICO - Amini Innovation Corporation  
 American Leather  
 Armen Living  
 Ashley Furniture Industries, LLC  
 Avalon Furniture  
 Baker | McGuire (Samson Holding, Ltd.)  
 Barcalounger  
 Bassett Furniture Industries, Inc.  
 Bauhaus Furniture Group, LLC  
 Best Home Furnishings  
 Bradington-Young, LLC (Hooker Furnishings)  
 Century Furniture Industries  
 Copeland Furniture  
 CR Laine Furniture Company, Inc.  
 Craftmaster Furniture, Inc.  
 Elk Home  
 England, Inc.  
 eSolutions Furniture  
 Ethan Allen Global, Inc.  
 f-tr Furniture Partners  
 Fairfield Chair Company  
 Flexsteel Industries, Inc.  
 Franklin Corporation  
 Furniture of America, Inc.  
 Fusion Furniture, Inc.  
 Hancock & Moore  
 Hekman Furniture Company  
 Hickory Chair, LLC (RHF Family of Brands)

Hickory White (Sherrill Furniture)  
 Highland House  
 Homelegance  
 Hooker Furniture (Hooker Furnishings)  
 HTL Furniture, Inc.  
 Huntington House, Inc.  
 Jackson Furniture Industries/Catnapper  
 Jonathan Louis International  
 Kindel Furniture Company  
 Kroehler Furniture Mfg. Co., Inc.  
 Lane Home Furnishings  
 Lee Industries, LLC  
 Liberty Furniture Industries, Inc.  
 Magnussen Home  
 Man Wah USA  
 Max Home, LLC  
 MT Company  
 New Classic Furniture  
 Palliser Furniture  
 Parker House Furniture  
 Paul Robert, Inc.  
 Precedent Furniture (Sherrill Furniture)  
 Prime Resources International (Hooker Furnishings)  
 Pulaski Furniture Corporation (Hooker Furnishings)  
 Shenandoah Furniture (Hooker Furnishings)  
 Sherrill Furniture Company  
 Simply Amish (Kauffman Brands)  
 Smith Brothers of Berne, Inc.  
 South Shore Industries  
 Stickley, Inc., L. & J.G.  
 TB Arhaus, LLC  
 Thayer Coggin, Inc.  
 Thirty One | Twenty One Home  
 Trend Living, Inc.  
 Universal Furniture (Samson Holding, Ltd.)  
 Uttermost Company  
 Van Thiel & Co.  
 Vanguard Furniture Company, Inc.  
 Whittemore-Sherrill, Ltd. (Sherrill Furniture)  
 Woodmark Furniture  
 ZUO Modern Contemporary, Inc.

### Motion

AICO - Amini Innovation Corporation  
 American Furniture Manufacturing  
 American Leather  
 Ashley Furniture Industries, LLC  
 Baker | McGuire (Samson Holding, Ltd.)  
 Barcalounger  
 Bassett Furniture Industries, Inc.  
 Bassett Upholstery Division  
 Bauhaus Furniture Group, LLC  
 Best Home Furnishings  
 Bradington-Young, LLC (Hooker Furnishings)  
 Century Furniture Industries  
 CR Laine Furniture Company, Inc.  
 England, Inc.  
 Ethan Allen Global, Inc.  
 f-tr Furniture Partners  
 Fairfield Chair Company  
 Flexsteel Industries, Inc.  
 Franklin Corporation  
 Furniture of America, Inc.  
 Gensun  
 Hancock & Moore

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## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Hekman Furniture Company  
HF Custom (Hooker Furnishings)  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
Huntington House, Inc.  
Jackson Furniture Industries/Catnapper  
La-Z-Boy, Inc.  
Lee Industries, LLC  
Liberty Furniture Industries, Inc.  
Man Wah USA  
Motioncraft (Sherrill Furniture)  
New Classic Furniture  
Palliser Furniture  
Parker House Furniture  
Peak Living  
Prime Resources International (Hooker Furnishings)  
Pulaski Furniture Corporation (Hooker Furnishings)  
Simply Amish (Kauffman Brands)  
Smith Brothers of Berne, Inc.  
Southern Motion  
Stanton  
Stickley, Inc., L. & J.G.  
Thayer Coggin, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Vanguard Furniture Company, Inc.  
Woodmark Furniture

### Office Chairs

Armen Living  
Ashley Furniture Industries, LLC  
Bassett Furniture Industries, Inc.  
Becker Designed, Inc.  
Bradington-Young, LLC (Hooker Furnishings)  
Century Furniture Industries  
Ethan Allen Global, Inc.  
eSolutions Furniture  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Furniture of America, Inc.  
Hancock and Moore  
HF Custom (Hooker Furnishings)  
Hickory Chair LLC  
Hooker Furniture (Hooker Furnishings)  
Lifeform Furniture Manufacturing, Inc.  
Riverside Furniture  
Simply Amish (Kauffman Brands)  
South Shore Industries  
Uttermost Company  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Ottomans/Benches

A.R.T. Furniture  
Armen Living  
Avalon Furniture  
Bassett Furniture Industries, Inc.  
Bauhaus Furniture Group, LLC  
Bradington-Young, LLC (Hooker Furnishings)  
Brentwood Classics  
Butler Specialty Company  
Coast2Coast Home  
CR Laine Furniture Company, Inc.  
England, Inc.  
Fairfield Chair Company  
Flexsteel Industries, Inc.

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Furniture of America, Inc.  
Hekman Furniture Company  
Homelegance  
Jackson Furniture Industries/Catnapper  
Kenian Imports, Inc.  
Kindel Furniture Company  
Max Home, LLC  
McCreary Modern, Inc.  
MT Company  
Norwalk Furniture  
Shenandoah Furniture (Hooker Furnishings)  
Smith Brothers of Berne, Inc.  
Stanton  
Theodore Alexander USA, Inc.  
Trend Living, Inc.  
Uttermost Company  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Recliners

American Furniture Manufacturing  
American Leather  
Armen Living  
Ashley Furniture Industries, LLC  
Baker I McGuire (Samson Holding, Ltd.)  
Barcalounger  
Bassett Furniture Industries, Inc.  
Bauhaus Furniture Group, LLC  
Best Home Furnishings  
Bradington-Young, LLC (Hooker Furnishings)  
Century Furniture Industries  
Craftmaster Furniture, Inc.  
DHP Furniture  
England, Inc.  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Franklin Corporation  
Furniture of America, Inc.  
Hancock & Moore  
Hekman Furniture Company  
HF Custom (Hooker Furnishings)  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
La-Z-Boy, Inc.  
Man Wah USA  
Motioncraft (Sherrill Furniture)  
Palliser Furniture  
Peak Living  
Prime Resources International (Hooker Furnishings)  
Shenandoah Furniture (Hooker Furnishings)  
Simply Amish (Kauffman Brands)  
Smith Brothers of Berne, Inc.  
Southern Motion  
Stanton  
Stickley, Inc., L. & J.G.  
Universal Furniture (Samson Holding, Ltd.)  
Vanguard Furniture Company, Inc.  
Woodmark Furniture

### Sleeper Sofas

Ambella Home Collection  
American Leather  
Ashley Furniture Industries, LLC

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## MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Bassett Furniture Industries, Inc.  
Bauhaus Furniture Group, LLC  
Best Home Furnishings  
Bradington-Young, LLC (Hooker Furnishings)  
Brentwood Classics  
Century Furniture Industries  
CR Laine Furniture Company, Inc.  
Craftmaster Furniture Inc.  
DHP Furniture  
England, Inc.  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
H.M. Richards, Inc.  
Hancock & Moore  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Highland House  
Homelegance  
Huntington House, Inc.  
Jackson Furniture Industries/Catnapper  
Kroehler Furniture Mfg. Co., Inc.  
La-Z-Boy, Inc.  
Lee Industries, LLC  
Max Home, LLC  
MT Company  
Motioncraft (Sherrill Furniture)  
Parker House Furniture  
Paul Robert, Inc.  
Precedent Furniture (Sherrill Furniture)  
Shenandoah Furniture (Hooker Furnishings)  
Sherrill Furniture Company  
Stanton  
Stickley, Inc., L. & J.G.  
Taylor King Furniture, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Vanguard Furniture Company, Inc.  
Woodmark Furniture

### Slipcovered

Ashley Furniture Industries, LLC  
Baker | McGuire (Samson Holding, Ltd.)  
Bauhaus Furniture Group, LLC  
Century Furniture Industries  
Craftmaster Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Kincaid Furniture  
LEE Industries  
MT Company  
Paul Robert, Inc.  
Precedent Furniture (Sherrill Furniture)  
Shenandoah Furniture (Hooker Furnishings)  
Universal Furniture (Samson Holding, Ltd.)

### Sofas

A.R.T. Furniture  
Acme Furniture Industry  
AICO - Amini Innovation Corporation  
Ambella Home Collection  
American Furniture Manufacturing  
American Leather  
Armen Living  
Ashley Furniture Industries, LLC

Avalon Furniture  
Baker | McGuire (Samson Holding, Ltd.)  
Barcalounger  
Bassett Furniture Industries, Inc.  
Bassett Upholstery Division  
Bauhaus Furniture Group, LLC  
Best Home Furnishings  
Bradington-Young, LLC (Hooker Furnishings)  
Brentwood Classics  
Century Furniture Industries  
Classic Concepts  
Coaster Company of America  
Copeland Furniture  
CR Laine Furniture Company, Inc.  
Craftmaster Furniture, Inc.  
DHP Furniture  
Elk Home  
England, Inc.  
eSolutions Furniture  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Fairfield Chair Company  
Flexsteel Industries, Inc.  
Franklin Corporation  
Furniture of America, Inc.  
Fusion Furniture, Inc.  
H.M. Richards, Inc.  
Hancock & Moore  
Hekman Furniture Company  
Hickory Chair, LLC (RHF Family of Brands)  
Hickory White (Sherrill Furniture)  
Highland House  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
Huntington House, Inc.  
Interlude Home, Inc.  
Jackson Furniture Industries/Catnapper  
Jonathan Louis International  
Kincaid Furniture  
Kindel Furniture Company  
Kroehler Furniture Mfg. Co., Inc.  
La-Z-Boy, Inc.  
Lee Industries, LLC  
Liberty Furniture Industries, Inc.  
Magnussen Home  
Man Wah USA  
Max Home, LLC  
McCreary Modern, Inc.  
MT Company  
Motioncraft (Sherrill Furniture)  
New Classic Furniture  
Norwalk Furniture  
Palliser Furniture  
Parker House Furniture  
Paul Robert, Inc.  
Peak Living  
Precedent Furniture (Sherrill Furniture)  
Prime Resources International (Hooker Furnishings)  
Pulaski Furniture Corporation (Hooker Furnishings)  
Shenandoah Furniture (Hooker Furnishings)  
Sherrill Furniture Company  
Simply Amish (Kauffman Brands)  
Skyline Furniture Manufacturing  
Smith Brothers of Berne, Inc.  
South Shore Industries

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Stanton  
Stickley, Inc., L. & J.G.  
Taylor King Furniture, Inc.  
TB Arhaus, LLC  
Thayer Coggin, Inc.  
Theodore Alexander USA, Inc.  
Thirty One | Twenty One Home  
Trend Living, Inc.  
Universal Furniture (Samson Holding, Ltd.)  
Uttermost Company  
Van Thiel & Co.  
Vanguard Furniture Company, Inc.  
Whittemore-Sherrill, Ltd. (Sherrill Furniture)  
Woodmark Furniture  
ZUO Modern Contemporary, Inc.

### Wall Units/Cabinets

AICO - Amini Innovation Corporation  
American Drew  
Ashley Furniture Industries, LLC  
Bassett Furniture Industries, Inc.  
Century Furniture Industries  
Composad Srl  
Elk Home  
Ethan Allen Global, Inc.  
f-tr Furniture Partners  
Flexsteel Industries, Inc.  
Hammary Furniture  
Homelegance  
Hooker Furniture (Hooker Furnishings)  
Kincaid Furniture  
Liberty Furniture Industries, Inc.  
Maitland-Smith  
Parker House Furniture  
Progressive Furniture, Inc.  
Riverside Furniture Corporation  
Sauder Woodworking Company  
Simply Amish (Kauffman Brands)  
Stickley, Inc., L. & J.G.  
Universal Furniture (Samson Holding, Ltd.)

### Youth Furniture

Acme Furniture Industry  
American Woodcrafters  
Ameriwood Home  
Ashley Furniture Industries, LLC  
Coaster Company of America  
Composad Srl  
Delta Children - Simmons Kids  
DHP Furniture  
f-tr Furniture Partners  
Homelegance  
Legacy Kids | Teens  
Liberty Furniture Industries, Inc.  
Maxwood Furniture  
New Classic Furniture  
Sauder Woodworking Company  
Samuel Lawrence Furniture (Hooker Furnishings)  
South Shore Industries  
Standard Furniture  
Uttermost Company  
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### Outdoor Furniture by Material

#### Aluminum/Tubular

Agio USA  
Alfresco Home, LLC  
America's Backyards and Outdoor Living  
American Eco Living, Inc.  
Armen Living  
Azzurro Living  
Baker | McGuire (Samson Holding, Ltd.)  
Balconista Furniture  
Barlow Tyrie, Inc.  
Bassett Furniture Industries, Inc.  
Bernhardt Exteriors  
Brown Jordan  
CabanaCoast  
California Umbrella  
Cane-Line USA, LLC  
Castelle Furniture Company (Brown Jordan, Inc.)  
Century Furniture Industries  
CO9 Design  
Coco Casual Furniture, Inc.  
COUTURE Jardin, LLC  
Current Luxury  
Ebel, Inc.  
Emuamericas, LLC  
Erwin And Sons Direct Imports, Inc.  
Exterior Elements Outdoor Living  
Fiberbuilt Umbrellas, Inc.  
Foremost Home, Inc.  
Gensun  
Greenline Casual Furniture Company, Ltd.  
Hanamint Corporation  
Harmonia Living  
Hickory Chair, LLC (RHF Family of Brands)  
Higold Outdoor Furniture  
Homecrest Outdoor Living, LLC  
Homestyles  
HOUE USA, Inc.  
International Home  
Jensen Outdoor  
Jiaxing Reliable Household Specialties Co., Ltd.  
Kannoa  
Kettler International, Inc.  
Kingsley Bate  
Kingston Casual Furniture  
Lafuma America, Inc.  
Lane Venture  
Les Jardins (USA)  
Linya Outdoor Living, LLC  
Lloyd Flanders Industries  
MAMAGREEN, LLC  
Meadowcraft  
MoDe Patio Living, Inc.  
Mulia Manufacturing, Inc.  
Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
Northcape  
O.W. Lee Company  
Outdoor by Ashley  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
Outdoor Interiors, LLC  
Outdoorz, Inc.  
Pacific Casual, LLC

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Patio Renaissance  
Pavilion  
Peak Season  
Plank & Hide  
Prestige Casual Furniture  
Ratana International  
Royal Botania Corporation  
Seaside Casual Furniture  
Sindo USA, LLC  
Skyline Design  
Southern Home Outdoor  
Springsun Industries Co., Ltd.  
Summer Classics  
Summerset Casual  
Sunvilla Corporation  
Telescope Casual Furniture, Inc.  
Terrace Living Company  
Tropitone Furniture  
Tulp Outdoor Living  
Universal Furniture (Samson Holding, Ltd.)  
Winston Furniture Company  
Windward Design Group  
Woodard/Mallin  
Woodbridge Furniture  
Woodline Shade Solutions, Inc.  
ZUO Modern Contemporary, Inc.

### Cast Combination

Agio USA  
Alfresco Home, LLC  
America's Backyards and Outdoor Living  
American Eco Living, Inc.  
Baker I McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Brown Jordan  
CabanaCoast  
Castelle Furniture Company (Brown Jordan, Inc.)  
Century Furniture Industries  
Foremost Home, Inc.  
Gensun  
Hanamint Corporation  
Homecrest Outdoor Living, LLC  
Homestyles  
Lane Venture  
Outdoor by Ashley  
Pacific Casual, LLC  
Peak Season  
Plank & Hide  
Prestige Casual Furniture  
Ratana International  
Summerset Casual  
Sunvilla Corporation  
Universal Furniture (Samson Holding, Ltd.)  
Woodard/Mallin  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Cast Metal

Agio USA  
Alfresco Home, LLC  
Baker I McGuire (Samson Holding, Ltd.)  
CabanaCoast  
California Umbrella  
Castelle Furniture Company (Brown Jordan, Inc.)  
Century Furniture Industries

Foremost Home, Inc.  
Gensun  
Hanamint Corporation  
International Home  
Lane Venture  
Linya Outdoor Living, LLC  
Meadowcraft  
Ocean Rock USA, Inc.  
Pacific Casual, LLC  
Peak Season  
Summer Classics  
Sunset West (Hooker Furnishings)  
Universal Furniture (Samson Holding, Ltd.)  
Woodard/Mallin

### Fully Upholstered

American Eco Living, Inc.  
Barlow Tyrie, Inc.  
Bassett Furniture Industries, Inc.  
Bernhardt Exteriors  
CabanaCoast  
Cane-Line USA, LLC  
Cast Classics  
Homecrest Outdoor Living, LLC  
Jensen Outdoor  
Kannoa  
Lee Industries, LLC  
MAMAGREEN, LLC  
MoDe Patio Living, Inc.  
MT Company  
Pacific Casual, LLC  
Peak Season  
Ratana International  
Shenandoah Furniture (Hooker Furnishings)  
Sindo USA, LLC  
Universal Furniture (Samson Holding, Ltd.)

### Resin/PVC

America's Backyards and Outdoor Living  
American Eco Living, Inc.  
Amish Country Poly  
Baker I McGuire (Samson Holding, Ltd.)  
Bassett Furniture Industries, Inc.  
Berlin Gardens  
Brown Jordan  
CabanaCoast  
Cane-Line USA, LLC  
Casual Living Unlimited  
Domus Ventures America  
EC Woods, Inc.  
Foremost Home, Inc.  
Gensun  
Groffillex, Inc.  
Hammock Source, The  
Harmonia Living  
Hatteras Hammocks  
Homecrest Outdoor Living, LLC  
HOUE USA, Inc.  
International Home  
Kannoa  
Kettler International, Inc.  
Kingsley Bate  
Lagoon Furniture America Corporation  
Lane Venture  
Les Jardins (USA)



## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Nardi (S.I.T. Inc.)  
 Northcape  
 Outdoor by Ashley  
 Outdoor Interiors, LLC  
 Pacific Casual, LLC  
 Pawleys Island Rope Hammock, The Original  
 Plank & Hide  
 Ratana International  
 Seaside Casual Furniture  
 Summer Classics  
 Suns Outdoors, Inc.  
 Telescope Casual Furniture, Inc.  
 Windward Design Group

### Stainless Steel

Balconista Furniture  
 Barlow Tyrie, Inc.  
 Bernhardt Exteriors  
 CabanaCoast  
 Cane-Line USA, LLC  
 Current Luxury  
 Domiziani America  
 Emuamericas, LLC  
 Fiberbuilt Umbrellas, Inc.  
 Foremost Home, Inc.  
 Harmonia Living  
 JoinUs Boutique  
 Kingsley Bate  
 Lafuma America, Inc.  
 Les Jardins (USA)  
 MAMAGREEN, LLC  
 Meadowcraft  
 MoDe Patio Living, Inc.  
 Mulia Manufacturing, Inc.  
 Ocean Rock USA, Inc.  
 Outdoor by Ashley  
 Outdoor Furniture Guild, Inc. (dba Quality Works)  
 Peak Season  
 Ratana International  
 Royal Botania Corporation  
 SoPoly  
 Suns Outdoors, Inc.  
 Universal Furniture (Samson Holding, Ltd.)

### Wicker/Woven

Agio USA  
 Alfresco Home, LLC  
 America's Backyards and Outdoor Living  
 American Eco Living, Inc.  
 Anacara Company  
 Armen Living  
 Azzurro Living  
 Baker I McGuire (Samson Holding, Ltd.)  
 Bassett Furniture Industries, Inc.  
 Bernhardt Exteriors  
 Brown Jordan  
 CabanaCoast  
 Cane-Line USA, LLC  
 CO9 Design  
 Coco Casual Furniture, Inc.  
 COUTURE Jardin, LLC  
 DEDON, Inc.  
 Domus Ventures America  
 Ebel, Inc.  
 Emuamericas, LLC

Erwin And Sons Direct Imports, Inc.  
 Exterior Elements Outdoor Living  
 Foremost Home, Inc.  
 Gensun  
 Greenline Casual Furniture Company, Ltd.  
 Harmonia Living  
 Hickory Chair, LLC (RHF Family of Brands)  
 Higold Outdoor Furniture  
 Homecrest Outdoor Living, LLC  
 Homestyles  
 International Home  
 Jensen Outdoor  
 JRD Wicker  
 Kannoa  
 Kettler International, Inc.  
 Kingsley Bate  
 Kingston Casual Furniture  
 Lane Venture  
 Les Jardins (USA)  
 Linya Outdoor Living, LLC  
 Lloyd Flanders Industries  
 Mainly Baskets Home  
 MAMAGREEN, LLC  
 MoDe Patio Living, Inc.  
 Mulia Manufacturing, Inc.  
 Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
 Northcape  
 Outdoor by Ashley  
 Outdoor Furniture Guild, Inc. (dba Quality Works)  
 Outdoor Interiors, LLC  
 Pacific Casual, LLC  
 Patio Renaissance  
 Peak Season  
 Plank & Hide  
 Prestige Casual Furniture  
 Ratana International  
 Royal Teak Collection  
 Seaside Casual Furniture  
 Sindo USA, LLC  
 Skyline Design  
 Southern Home Outdoor  
 Springsun Industries Co., Ltd.  
 Summer Classics  
 Summerset Casual  
 Suns Outdoors, Inc.  
 Sunset West (Hooker Furnishings)  
 Sunvilla Corporation  
 Terrace Living Company  
 Tropitone Furniture  
 Universal Furniture (Samson Holding, Ltd.)  
 Winston Furniture Company  
 Woodard/Mallin  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Wood

Alfresco Home, LLC  
 American Eco Living, Inc.  
 Armen Living  
 Baker I McGuire (Samson Holding, Ltd.)  
 Balconista Furniture  
 Barlow Tyrie, Inc.  
 Bassett Furniture Industries, Inc.  
 Bernhardt Exteriors  
 Cane-Line USA, LLC

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Carolina Casual, Inc.  
 Century Furniture Industries  
 CO9 Design  
 DEDON, Inc.  
 Domus Ventures America  
 Emuamericas, LLC  
 Erwin And Sons Direct Imports, Inc.  
 Exterior Elements Outdoor Living  
 Foremost Home, Inc.  
 Gardenline USA, Ltd.  
 Hammock Source, The  
 Harmonia Living  
 Hatteras Hammocks  
 Hickory Chair, LLC (RHF Family of Brands)  
 Higold Outdoor Furniture  
 HiTeak Furniture  
 Homestyles  
 International Home  
 Jensen Outdoor  
 JoinUs Boutique  
 Jordan Manufacturing  
 Kanna  
 Kettler International, Inc.  
 Kingsley Bate  
 Kingston Casual Furniture  
 Lane Venture  
 Les Jardins (USA)  
 Lloyd Flanders Industries  
 MAMAGREEN, LLC  
 MoDe Patio Living, Inc.  
 Mulia Manufacturing, Inc.  
 Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
 Ocean Rock USA, Inc.  
 Outdoor by Ashley  
 Outdoor Furniture Guild, Inc. (dba Quality Works)  
 Outdoor Interiors, LLC  
 Outdoorz, Inc.  
 Pacific Casual, LLC  
 Pawleys Island Rope Hammock, The Original  
 Peak Season  
 Prairie Leisure Design  
 Royal Botania Corporation  
 Royal Teak Collection  
 Sindo USA, LLC  
 SoPoly  
 Southern Home Outdoor  
 Springsun Industries Co., Ltd.  
 Summer Classics  
 Suns Outdoors, Inc.  
 Telescope Casual Furniture, Inc.  
 Three Birds Casual  
 Tulp Outdoor Living  
 Universal Furniture (Samson Holding, Ltd.)  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Wrought Iron

Alfresco Home, LLC  
 Brown Jordan  
 Century Furniture Industries  
 Domiziani America  
 Foremost Home, Inc.  
 Homecrest Outdoor Living, LLC  
 Kettler International, Inc.  
 Mode Patio Living, Inc.

Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
 O.W. Lee Company  
 Pacific Casual, LLC  
 Summer Classics  
 Sunvilla Corporation  
 Terrace Living Company  
 Universal Furniture (Samson Holding, Ltd.)  
 Woodard/Mallin  
 Woodbridge Furniture

## Outdoor Products

### Accessories

Alfresco Home, LLC  
 American Eco Living, Inc.  
 Amish Country Poly  
 Azzurro Living  
 Balconista Furniture  
 Barlow Tyrie, Inc.  
 Berlin Gardens  
 C.R. Plastic Products, Inc.  
 CabanaCoast  
 California Umbrella, Inc.  
 Cane-Line USA, LLC  
 Carolina Casual, Inc.  
 Castelle Furniture Company (Brown Jordan, Inc.)  
 Casual Cushion  
 Coco Casual Furniture, Inc.  
 Covers And All  
 DEDON, Inc.  
 Elaine Smith  
 Fiberbuilt Umbrellas, Inc.  
 Foremost Home, Inc.  
 Gensun  
 Greenline Casual Furniture Company, Ltd.  
 Hammock Source, The  
 Harmonia Living  
 Hatteras Hammocks  
 Higold Outdoor Furniture  
 HiTeak Furniture  
 International Home  
 Jensen Outdoor  
 JoinUs Boutique  
 Kettler International, Inc.  
 Kingsley Bate  
 KoverRoos/Golden Care  
 Lafuma America, Inc.  
 Les Jardins (USA)  
 Mainly Baskets Home  
 MAMAGREEN, LLC  
 Meadowcraft  
 Merritt Designs  
 MoDe Patio Living, Inc.  
 Ocean Rock USA, Inc.  
 Outdoor Greatroom Company, LLC  
 Outdoor Furniture Guild, Inc. (dba Quality Works)  
 Outdoor Interiors, LLC  
 Outdoorz, Inc.  
 Pacific Casual, LLC  
 Pawleys Island Rope Hammock, The Original  
 Peak Season  
 Ratana International  
 Royal Botania Corporation  
 Royal Teak Collection

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Seaside Casual Furniture  
Shield Outdoor Cover, Inc.  
Sister Bay Furniture Company  
Skyline Design  
SoPoly  
Southern Home Outdoor  
Telescope Casual Furniture, Inc.  
Three Birds Casual  
Tropitone Furniture  
Tulp Outdoor Living  
Unwasted  
Uttermost Company  
Veranda Classics  
West of the Wind, LLC  
Windward Design Group  
Woodard/Mallin  
Woodbridge Furniture

### Bars/Bar Stools

Alfresco Home, LLC  
American Eco Living, Inc.  
Amish Country Poly  
Armen Living  
Azzurro Living  
Baker | McGuire (Samson Holding, Ltd.)  
Balconista Furniture  
Barlow Tyrie, Inc.  
Bassett Furniture Industries, Inc.  
Bernhardt Exteriors  
Butler Specialty Company  
Cane-Line USA, LLC  
Carolina Casual, Inc.  
Castelle Furniture Company (Brown Jordan, Inc.)  
Classic Home  
CO9 Design  
COUTURE Jardin, LLC  
Domus Ventures America  
Ebel Inc.  
EC Woods, Inc.  
Emuamericas, LLC  
Foremost Home, Inc.  
Furniture of America, Inc.  
Gensun  
Hammock Source, The  
Harmonia Living  
Hatteras Hammocks  
Higold Outdoor Furniture  
HiTeak Furniture  
Homecrest Outdoor Living, LLC  
International Home  
Jensen Outdoor  
Kettler International, Inc.  
Kingsley Bate  
Lane Venture  
Les Jardins (USA)  
Lloyd Flanders Industries  
Mainly Baskets Home  
MAMAGREEN, LLC  
Nardi (S.I.T. Inc.)  
Outdoor by Ashley  
Outdoor Interiors, LLC  
Pacific Casual, LLC  
Patio Renaissance  
Pawleys Island Rope Hammock, The Original  
Peak Season

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Plank & Hide  
POLYWOOD, LLC  
Ratana International  
Seaside Casual Furniture  
Sister Bay Furniture Company  
Skyline Design  
SoPoly  
Southern Home Outdoor  
Summer Classics  
Sunvilla Corporation  
Telescope Casual Furniture, Inc.  
Tropitone Furniture  
Tulp Outdoor Living  
Universal Furniture (Samson Holding, Ltd.)  
Windward Design Group  
Woodard/Mallin  
Woodbridge Furniture  
ZUO Modern Contemporary, Inc.

### Beach Chairs

American Eco Living, Inc.  
Baker | McGuire (Samson Holding, Ltd.)  
CabanaCoast  
Gensun  
Greenline Casual Furniture Company, Ltd.  
DEDON, Inc.  
Foremost Home, Inc.  
Homecrest Outdoor Living, LLC  
Lafuma America, Inc.  
MAMAGREEN, LLC  
Nardi (S.I.T. Inc.)  
Outdoor Interiors, LLC  
Pacific Casual, LLC  
Plank & Hide  
Springsun Industries Co., Ltd.  
Telescope Casual Furniture, Inc.  
Windward Design Group

### Cabanas/Gazebos

American Eco Living, Inc.  
CabanaCoast  
Castelle Furniture Company (Brown Jordan, Inc.)  
Domus Ventures America  
Foremost Home, Inc.  
Kannoa  
Les Jardins (USA)  
MAMAGREEN, LLC  
Pacific Casual, LLC  
Springsun Industries Co., Ltd.  
Summer Classics  
TUUCI

### Children's Furniture

POLYWOOD, LLC  
Suns Outdoors, Inc.

### Dining/Seating

Agio USA  
Alfresco Home, LLC  
American Eco Living, Inc.  
Armen Living  
Baker | McGuire (Samson Holding, Ltd.)  
Barlow Tyrie, Inc.  
Bassett Furniture Industries, Inc.  
Berlin Gardens, LLC

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Bernhardt Exteriors  
 Brown Jordan (Brown Jordan, Inc.)  
 Butler Specialty Company  
 CabanaCoast  
 Cane-Line USA, LLC  
 Carolina Casual, Inc.  
 Castle Furniture Company (Brown Jordan, Inc.)  
 Classic Home  
 CO9 Design  
 Coco Casual Furniture, Inc.  
 COUTURE Jardin, LLC  
 Current Luxury  
 DEDON, Inc.  
 Domus Ventures America  
 Ebel, Inc.  
 EC Woods, Inc.  
 Emuamericas, LLC  
 Ethan Allen Global, Inc.  
 Foremost Home, Inc.  
 Gensun  
 Grosfillex, Inc.  
 Harmonia Living  
 Hickory Chair, LLC (RHF Family of Brands)  
 Homecrest Outdoor Living, LLC  
 Homestyles (Flexsteel Industries, Inc.)  
 Jensen Outdoor  
 Jiaxing Reliable Household Specialties Co., Ltd.  
 Kanna  
 Kettler International, Inc.  
 Kingsley Bate  
 Kingston Casual Furniture  
 Lane Venture (Bassett Furniture Industries, Inc.)  
 Liberty Furniture Industries, Inc.  
 Lloyd Flanders Industries  
 MAMAGREEN, LLC  
 Meadowcraft  
 MoDe Patio Living, Inc.  
 Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
 Northcape  
 O.W. Lee Company  
 Outdoor by Ashley  
 Outdoor Greatroom Company, LLC  
 Outdoor Interiors, LLC  
 Outdoorz, Inc.  
 Pacific Casual, LLC  
 Palecek  
 Patio Renaissance  
 Pavilion  
 Peak Season  
 Plank & Hide  
 POLYWOOD, LLC  
 Prestige Casual Furniture  
 Ratana International  
 Royal Teak Collection  
 Seaside Casual Furniture  
 Southern Home Outdoor  
 Summer Classics  
 Summerset Casual  
 Suns Outdoors, LLC  
 Sunset West (Hooker Furnishings)  
 Sunvilla Corporation  
 Telescope Casual Furniture, Inc.  
 Terrace Living Company Creative Living  
 Tropitone Furniture (Brown Jordan, Inc.)  
 Universal Furniture (Samson Holding, Ltd.)

Winston Furniture Company (Brown Jordan, Inc.)  
 Woodard/Mallin  
 Woodbridge Furniture  
 ZUO Modern Contemporary, Inc.

### Fire Tables/Fire Pits

Agio USA  
 Alfresco Home, LLC  
 Azzurro Living  
 Bassett Furniture Industries, Inc.  
 Brown Jordan  
 CabanaCoast  
 Castle Furniture Company (Brown Jordan, Inc.)  
 Coco Casual Furniture, Inc.  
 Ebel Inc.  
 Foremost Home, Inc.  
 Furniture of America, Inc.  
 Gensun  
 Homecrest Outdoor Living, LLC  
 Jensen Outdoor  
 Kanna  
 Kettler International, Inc.  
 Kingston Casual Furniture  
 Lane Venture  
 Lloyd Flanders Industries  
 MoDe Patio Living, Inc.  
 Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
 Northcape  
 O.W. Lee Company  
 Ocean Rock USA, Inc.  
 Outdoor by Ashley  
 Outdoor GreatRoom Company, LLC  
 Outdoor Furniture Guild, Inc. (dba Quality Works)  
 Outdoor Interiors, LLC  
 Outdoorz, Inc.  
 Pacific Casual, LLC  
 Patio Renaissance  
 Peak Season  
 Plank & Hide  
 POLYWOOD, LLC  
 Prestige Casual Furniture  
 Ratana International  
 Seaside Casual Furniture  
 Summerset Casual  
 Sunvilla Corporation  
 Telescope Casual Furniture, Inc.  
 Tropitone Furniture  
 Windward Design Group  
 Winston Furniture Company  
 Woodard/Mallin

### Hammocks

Greenline Casual Furniture Company, Ltd.  
 Hammock Source, The  
 Hatteras Hammocks  
 Pawleys Island Rope Hammock, The Original  
 Royal Botania Corporation  
 TUUCI

### Lighting/Lamps/Lanterns

CabanaCoast  
 Cane-Line USA, LLC  
 CO9 Design  
 DEDON, Inc.  
 Elk Home

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Les Jardins (USA)  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
Outdoorz, Inc.  
Peak Season  
Royal Botania Corporation  
Seaside Casual Furniture  
Summer Classics  
Treasure Garden, Inc.  
Tulp Outdoor Living  
Uttermost Company

### Outdoor Kitchens

American Eco Living, Inc.  
Brown Jordan  
Cane-Line USA, LLC  
Foremost Home, Inc.  
Gensun  
Homecrest Outdoor Living  
Outdoor Greatroom Company, LLC

### Pillows

America's Backyards and Outdoor Living  
American Eco Living, Inc.  
Bernhardt Exteriors  
CabanaCoast  
Cane-Line USA, LLC  
Castelle Furniture Company (Brown Jordan, Inc.)  
Casual Cushion  
Classic Cushions & Umbrellas  
Classic Home  
CO9 Design  
Covers And All  
DEDON, Inc.  
Elaine Smith  
Fiberbuilt Umbrellas, Inc.  
Gardenline USA, Ltd.  
Gensun  
Hammock Source, The  
Hatteras Hammocks  
Homecrest Outdoor Living, LLC  
Jensen Outdoor  
Jordan Manufacturing  
Kannoa  
Lafuma America, Inc.  
Lane Venture  
Lloyd Flanders Industries  
MAMAGREEN, LLC  
MT Company  
Northcape  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
Outdoor Interiors, LLC  
Pacific Casual, LLC  
Pawleys Island Rope Hammock, The Original  
Peak Season  
POLYWOOD, LLC  
Ratana International  
Seaside Casual Furniture  
Southern Home Outdoor  
Summer Classics  
Telescope Casual Furniture, Inc.  
Tempo Patio  
Trans-Ocean Imports  
Windward Design Group  
Woodard/Mallin

### Recliners

America's Backyards and Outdoor Living  
DEDON, Inc.  
Ebel, Inc.  
Gensun  
Harmonia Living  
HiTeak Furniture  
Homecrest Outdoor Living, LLC  
Jensen Outdoor  
Kettler International, Inc.  
Kingsley Bate  
Lafuma America, Inc.  
Lloyd Flanders Industries  
Les Jardins (USA)  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
Pacific Casual, LLC  
Patio Renaissance  
Ratana International  
Telescope Casual Furniture, Inc.  
Windward Design Group  
Woodard/Mallin

### Replacement Cushions

Bassett Furniture Industries, Inc.  
Berlin Gardens, LLC  
Brown Jordan  
CabanaCoast  
Cane-Line USA, LLC  
Casual Cushion  
Classic Cushions & Umbrellas  
CO9 Design  
Covers And All  
DEDON, Inc.  
Elaine Smith, Inc.  
Erwin And Sons Direct Imports, Inc.  
Fiberbuilt Umbrellas, Inc.  
Gensun  
Hammock Source, The  
Harmonia Living  
Hatteras Hammocks  
Higold Outdoor Furniture  
Homecrest Outdoor Living, LLC  
Homestyles  
Jensen Outdoor  
Jordan Manufacturing  
Kannoa  
Kettler International, Inc.  
Kingsley Bate  
Lane Venture  
Lloyd Flanders Industries  
MAMAGREEN, LLC  
Northcape  
O.W. Lee Company  
Pawleys Island Rope Hammock, The Original  
POLYWOOD, LLC  
Ratana International  
Royal Botania Corporation  
Royal Teak Collection  
Summerset Casual  
Telescope Casual Furniture, Inc.  
Tempo Patio  
Windward Design Group  
Woodard/Mallin



## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

### Rockers

American Eco Living, Inc.  
Amish Country Poly  
Barlow Tyrie, Inc.  
Bassett Furniture Industries, Inc.  
Berlin Gardens  
Cane-Line USA, LLC  
Carolina Casual, Inc.  
Casual Creations  
DEDON, Inc.  
Ebel, Inc.  
EC Woods, Inc.  
Furniture of America, Inc.  
Gensun  
Hammock Source, The  
Hatteras Hammocks  
Higold Outdoor Furniture  
Homecrest Outdoor Living, LLC  
Jensen Outdoor  
Kingsley Bate  
Lane Venture  
Les Jardins (USA)  
Lloyd Flanders Industries  
Mainly Baskets Home  
MAMAGREEN, LLC  
Meadowcraft  
Nardi (S.I.T. Inc.)  
Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
Outdoor by Ashley  
Outdoor Interiors, LLC  
Pacific Casual, LLC  
Patio Renaissance  
Pawleys Island Rope Hammock, The Original  
Plank & Hide  
POLYWOOD, LLC  
Prestige Casual Furniture  
Ratana International  
Royal Teak Collection  
Seaside Casual Furniture  
Sister Bay Furniture Company  
SoPoly  
Southern Home Outdoor  
Springsun Industries Co., Ltd.  
Telescope Casual Furniture, Inc.  
Windward Design Group  
Woodard/Mallin

### Rugs

Bassett Furniture Industries, Inc.  
Cane-Line USA, LLC  
Classic Home  
Couristan  
DEDON, Inc.  
Hatteras Hammocks  
Lafuma America, Inc.  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
Royal Botania Corporation  
Southern Home Outdoor  
Treasure Garden  
Tulp Outdoor Living  
Uttermost Company

### Shade Products

Agio USA  
American Eco Living, Inc.  
BambrellaUSA  
Barlow Tyrie, Inc.  
Berlin Gardens  
Brown Jordan  
CabanaCoast  
California Umbrella  
Cape Umbrellas USA  
Casual Cushion  
Classic Cushions & Umbrellas  
Covers And All  
Current Luxury  
DEDON, Inc.  
Domus Ventures America  
Emuamericas, LLC  
Fiberbuilt Umbrellas, Inc.  
Foremost Home, Inc.  
Frankford Umbrellas  
Furniture of America, Inc.  
Galtech International  
Gensun  
Greenline Casual Furniture Company, Ltd.  
Higold Outdoor Furniture  
Homecrest Outdoor Living, LLC  
Homestyles  
Kannoa  
Kingsley Bate  
Lane Venture  
Les Jardins (USA)  
MAMAGREEN, LLC  
Ningbo Sunmate Home & Casual Promotion Co., Ltd.  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
Pacific Casual, LLC  
Pavilion  
POLYWOOD, LLC  
Ratana International  
Royal Botania Corporation  
Royal Teak Collection  
Skyline Design  
Southern Home Outdoor  
Springsun Industries Co., Ltd.  
Summer Classics  
Suns Outdoors, Inc.  
Sunset West (Hooker Furnishings)  
Sunvilla Corporation  
Telescope Casual Furniture, Inc.  
Tempo Patio  
Three Birds Casual  
Treasure Garden, Inc.  
Tropitone Furniture  
Tulp Outdoor Living  
TUUCI  
West of the Wind, LLC  
Winston Furniture Company  
Windward Design Group  
Woodard/Mallin  
Woodline Shade Solutions, Inc.

### Stone Tabletops

Alfresco Home, LLC  
Barlow Tyrie, Inc.  
CO9 Design  
DEDON, Inc.

## OUTDOOR MANUFACTURERS/IMPORTERS BY PRODUCT CATEGORY

Domiziani America  
Foremost Home, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Higold Outdoor Furniture  
Homecrest Outdoor Living, LLC  
Lane Venture  
Lloyd Flanders Industries  
Outdoor Interiors, LLC  
Pacific Casual, LLC  
Pavilion  
Peak Season  
Southern Home Outdoor  
Summer Classics  
Sunvilla Corporation  
Telescope Casual Furniture, Inc.  
Woodbridge Furniture

### Swings/Hanging Chairs

Alfresco Home, LLC  
American Eco Living, Inc.  
Amish Country Poly  
Armen Living  
Azzurro Living  
Cane-Line USA, LLC  
Carolina Casual, Inc.  
DEDON, Inc.  
Domus Ventures America  
Ebel Inc.  
Emuamericas, LLC  
Furniture of America, Inc.  
Greenline Casual Furniture Company, Ltd.  
Hammock Source, The  
Hatteras Hammocks  
Higold Outdoor Furniture  
Kannoa  
Kingsley Bate  
Outdoor Interiors, LLC  
Pawleys Island Rope Hammock, The Original  
Peak Season  
POLYWOOD, LLC  
Prairie Leisure Design  
Seaside Casual Furniture  
Skyline Design  
Springsun Industries Co., Ltd.  
Telescope Casual Furniture, Inc.  
Terrace Living Company  
Woodard/Mallin

### Wall Décor

Uttermost Company  
West of the Wind, LLC

Classic Rattan  
Domus Ventures  
Ebel, Inc.  
Emuamericas, LLC  
Fiberbuilt Umbrellas, Inc.  
Foremost Home, Inc.  
Galtech International  
Gensun  
Grosfillex, Inc.  
Hickory Chair, LLC (RHF Family of Brands)  
Higold Outdoor Furniture  
HiTeak Furniture  
Homecrest Outdoor Living, LLC  
Jensen Outdoor  
Kannoa  
Kettler International, Inc.  
Kingsley Bate  
KoverRoos/Golden Care  
Lafuma America  
Les Jardins (USA)  
Lloyd Flanders Industries  
MAMAGREEN, LLC  
Nardi (S.I.T. Inc.)  
Outdoor Furniture Guild, Inc. (dba Quality Works)  
O.W. Lee Company  
Pacific Casual, LLC  
Patio Renaissance  
Peak Season  
POLYWOOD, LLC  
Ratana International  
Seaside Casual Furniture  
Summer Classics  
Summerset Casual  
Telescope Casual Furniture  
Terrace Living Co./Creative Living  
Tropitone Furniture  
TUUCI  
Windward Design Group  
Woodard/Mallin  
Woodline Shade Solutions, Inc.

## Commercial Outdoor Furniture

Alfresco Home, LLC  
American Eco Living, Inc.  
Bassett Furniture Industries, Inc.  
Brown Jordan Company  
CabanaCoast  
California Umbrella  
Cape Umbrellas USA  
Castelle Furniture Company (Brown Jordan, Inc.)  
Casual Cushion  
www.ahfa.us

# ifca retail council



*chair*

## **Jeremy Hodges**

Hauser's Patio & Rattan  
San Diego, CA

*vice chair*

## **Joy Odom**

ABSCO Fireplace & Patio  
Birmingham, AL

*Terms expire  
year-end 2024*

---

### **Jeremy Hodges**

Hauser's Patio & Rattan  
San Diego, CA

### **Micah Maydew**

Fruehauf's Patio & Garden  
Westminster, CO

### **John McGrann**

Penn Stone Outdoor Living  
Lancaster, PA

### **Joy Odom**

ABSCO Fireplace & Patio  
Birmingham, AL

### **Jack Wills**

Jack Wills Outdoor Living  
Tulsa, OK

*Terms expire  
year-end 2025*

---

### **Sissy Blanchard**

Porch & Patio  
St. Simons Island, GA

### **Mark Chesser**

Summer Classics Home Chicago  
Highland Park, IL

### **Jay McGriff**

Sisset's  
Gainesville, FL

### **Missy Kauffman**

Spayd's Outdoor Environments  
Fleetwood, PA

### **Olivia Smith**

Custom Outdoor Furniture  
Garden City, SC

*Terms expire  
year-end 2026*

---

### **Tamara Fellowes**

Salvatore Outdoor  
North Wales, PA

### **Karen Kirk**

Island Living & Patio, Inc.  
West Palm Beach, FL

### **Jonathan Ogden**

Viridien  
Charlotte, NC

### **Dennis Penman**

Sanctuary Home Furnishings  
San Juan Capistrano, CA

### **Lee Recchia**

American Casual Living  
Suwanee, GA



CASUAL  
MARKET  
ATLANTA



## OUTDOOR LIVING REIMAGINED

Come experience the Casual Market, now located at AmericasMart Atlanta in partnership with the International Casual Furnishings Association (ICFA). Discover the latest trends in casual furnishings and outdoor furniture among seven floors of permanent showrooms and temporary exhibits.



**July 15–18, 2024**  
**September 16–18, 2024**  
[CasualMarketAtlanta.com](https://CasualMarketAtlanta.com)

# ICFA RETAILERS

## 615 OUTDOOR LIVING

163 Business Park Drive  
Lebanon, TN 37122  
(615) 675-6199  
www.615outdoorliving.com

### CONTACT:

Gwyn Kosinski, COO

## A

### AAA POOLS, LLC

5402 Plank Road  
Fredericksburg, VA 22553  
(540) 729-1228  
www.aaapools.com

### CONTACT:

Mark Tinnell, Manager

### ABSCO FIREPLACE & PATIO

4643 Highway 280  
Birmingham, AL 35242  
(205) 995-1477 Fax: (205) 995-1863  
www.abscoonline.com

### ADDITIONAL LOCATIONS: (1)

Alabama (Pelham)

### CONTACT:

Cathy Galbreath-Buzbee, Owner

### AFFORDABLE OUTDOOR KITCHENS

74 Generals Highway, Suite 100  
Millersville, MD 21108  
(410) 696-7300  
www.aokitchens.com

### CONTACT:

Karen Fox, Owner

### ALL AMERICAN OUTDOOR LIVING

7077 East Bell Road, Suite 100  
Scottsdale, AZ 85254  
(480) 385-5183  
www.allamericanoutdoorliving.com

### ADDITIONAL LOCATIONS: (1)

Arizona (Chandler)

### CONTACT:

Todd Singer, President

### ALL SEASONS LIVING

4439 South Buttermilk Court, Suite 100  
Hudsonville, MI 49426  
(616) 532-4610  
www.liveallseasons.com

### CONTACT:

Jodi Boer, General Manager

### AMERICAN BACKYARD

310 North Point Circle  
Alpharetta, GA 30022  
(770) 754-5750  
www.americanbackyard.com

### CONTACT:

Tracy Luckino, CFO

## AMERICAN CASUAL LIVING

315 Shawnee North Drive, Suite 750  
Suwanee, GA 30024  
(770) 325-0500 Fax: (770) 325-0818  
www.americancasualiving.com

### CONTACT:

Lee Recchia, Owner

### AMINI'S GALLERY

17377 Chesterfield Airport Road  
Chesterfield, MO 63005  
(636) 537-9200  
www.aminis.com

### ADDITIONAL LOCATIONS: (3)

Kansas (Overland Park), Oklahoma (Oklahoma City, Tulsa)

### CONTACT:

Rebecca Steinberg, Design Consultant

### AMISH CRAFTSMEN GUILD II

W60 N119 Cardinal Avenue  
Cedarburg, WI 53012  
(262) 618-2105  
www.amishcraftsmenguild.com

### CONTACT:

Laura Armstrong Goss, Owner/President

### ARROWHEAD NURSERY AND FURNITURE

9 Wampanoag Way  
Nantucket, MA 02554  
(508) 228-1961  
www.arrowheadnursery.com

### CONTACTS:

David Lombardi, Owner  
Karl Smith, Store Manager

### ARTEPATIO

2782 Northwest 79th Avenue  
Doral, FL 33178  
(786) 538-8633  
www.artepatio.com

### CONTACT:

Josefina Giordano, Owner

### ATLANTA HOME AND PATIO

100 Kathi Avenue  
Fayetteville, GA 30214  
(770) 719-1802  
www.atlantahomepatio.com

### CONTACT:

Pamela Mulcahy Dobbins, Owner/General Manager

## B

### BACKYARD ENVIRONMENTS, LLC

9644 Ben Hogan Lane  
Fort Worth, TX 76244  
(817) 838-9991  
www.backyardenvironments.net

### CONTACT:

Billy Sullivan, Founder



## ICFA RETAILERS

### BACKYARD EXPRESSIONS

6811 Warner Avenue  
Huntington Beach, CA 92647  
(714) 848-1071  
[www.backyardexpressionsoc.com](http://www.backyardexpressionsoc.com)  
**ADDITIONAL LOCATIONS: (2)**  
California (Laguna Hills, Yorba Linda)  
**CONTACT:**  
Jim Montgomery, *Owner*

### BACKYARD LIVING

235 Franklin Avenue  
Ridgewood, NJ 07450  
(201) 689-9111  
[www.bynj.com](http://www.bynj.com)  
**CONTACT:**  
Tom Vielbig, *Owner*

### BACKYARD RETREATS, INC.

554 Johnnie Dodds Boulevard  
Mt. Pleasant, SC 29466  
(843) 856-0049 Fax: (843) 856-8553  
[www.backyardretreatssc.com](http://www.backyardretreatssc.com)  
**CONTACT:**  
Tammy Browning, *Owner*

### BACON'S FURNITURE

17701 Murdock Circle  
Port Charlotte, FL 33948  
(941) 625-4661 Fax: (941) 743-7946  
[www.baconsfurniture.com](http://www.baconsfurniture.com)  
**CONTACT:**  
William Bacon, *President*

### BASSEMIERS FIREPLACE AND PATIO, INC.

4220 East Morgan Avenue  
Evansville, IN 47715  
(812) 479-6338 Fax: (812) 402-1356  
<https://bassemiers.com>  
**CONTACT:**  
Diane Bassemier, *President*

### BAY BREEZE PATIO

32 Forest Shore Drive  
Destin, FL 32550  
(850) 269-4666  
<https://baybreezepatio.com>  
**CONTACT:**  
Susan Kiley, *Owner*  
Wayne Paul, *Co-Owner*

### BEST FIRE, INC.

1760 Central Avenue  
Albany, NY 12205  
(518) 869-9600 Fax: (518) 869-1931  
[www.bestfire.com](http://www.bestfire.com)  
**CONTACT:**  
Lucas Stritsman, *President*

### BOBO'S SKI & PATIO

4205 Longknife Road  
Reno, NV 89519  
(775) 742-3262  
[www.bobos.com](http://www.bobos.com)  
**CONTACT:**  
Mary Weneta, *Co-Owner*

### BOWMAN'S STOVE & PATIO, INC.

1060 Division Highway  
Ephrata, PA 17522  
(717) 733-4973 Fax: (717) 738-0815  
[www.bowmansstove.com](http://www.bowmansstove.com)  
**CONTACT:**  
Dustin Bowman, *Manager*

### BUCKS COUNTRY GARDENS

1057 North Easton Road  
Doylestown, PA 18902  
(215) 766-7800 Fax: (215) 766-3534  
[www.buckscountrygardens.com](http://www.buckscountrygardens.com)  
**CONTACT:**  
Thomas Hebel, *President*

## C

### CAAN FLORAL & GREENHOUSES

4422 South 12th Street  
Sheboygan, WI 53081  
(920) 452-4111  
[www.caanfloral.com](http://www.caanfloral.com)  
**CONTACT:**  
Kris Shepard, *Owner/President*

### CASUAL CREATIONS PATIO & FIREPLACE

13203 Perkins Road,  
Baton Rouge, LA 70810  
(225) 766-0101 Fax: (225) 766-0040  
[www.casualcreationsbr.com](http://www.casualcreationsbr.com)  
**CONTACT:**  
Richard Alan Bucy, *Partner*

### CASUAL LIVING OUTFITTERS

1084 Mapes Drive  
Ripon, WI 54971  
(920) 748-9088  
**CONTACT:**  
Heidi Semenske, *Owner*

### CASUAL MARKETPLACE

400 Hockessin Corner  
Hockessin, DE 19707  
(302) 234-4800 Fax: (302) 234-4810  
[www.casualmarketplace.com](http://www.casualmarketplace.com)  
**CONTACT:**  
Stephanie DelliCompagni, *President*

## ICFA RETAILERS

### CLASSIC PATIO FURNITURE

3740 South El Camino Real  
San Mateo, CA 94403  
(510) 750-6055

[www.classicpatio.com](http://www.classicpatio.com)

#### ADDITIONAL LOCATIONS: (3)

California (Danville, Hayward, Los Altos)

#### CONTACT:

Harry Singh, *President*

### COASTAL PATIO FURNITURE REPAIR & SALES

7236 Snaffle Lane  
Mechanicsville, VA 23111  
(804) 885-0311

[www.coastalpatiofurniture.com](http://www.coastalpatiofurniture.com)

#### CONTACT:

Matt Bricker, *Owner*

### COMBINED POOL & SPA, INC.

3520 South Western Avenue  
Sioux Falls, SD 57105  
(605) 306-5467

[www.combinedpoolandspa.com](http://www.combinedpoolandspa.com)

#### CONTACT:

Rachael Junck, *VP*

### CUSTOM OUTDOOR FURNITURE & RESTRAPPING

2415 Highway 17 South  
Garden City, SC 29576  
(843) 651-9633 Fax: (843) 651-3212

<https://customoutdoorfurniture.com>

#### CONTACT:

Sam Cox, *CEO*

### CYPRUS AIR

7525 Richmond Highway  
Alexandria, VA 22306  
(703) 765-3300

[www.gasfireplaces.com](http://www.gasfireplaces.com)

#### ADDITIONAL LOCATIONS: (2)

Maryland (Rockville), Virginia (Falls Church)

#### CONTACT:

Mark Ramos, *General Manager*

## D

### DAN'S PORCH & PATIO

3710 North Clinton Street  
Fort Wayne, IN 46805  
(260) 482-3267 Fax: (260) 482-3268

[www.dansporchandpatio.com](http://www.dansporchandpatio.com)

#### CONTACT:

Jen Weinstock, *Owner*

### DAYLIGHT HOME, LIGHTING & PATIO

2745 Theater Drive  
Paso Robles, CA 93446  
(805) 238-0178 Fax: (805) 438-5346

[www.daylighthome.com](http://www.daylighthome.com)

#### CONTACT:

John Billings, *Owner*

### DOWN TO EARTH

1040 Route 45  
Pomona, NY 10970  
(845) 354-8500 Fax: (845) 354-8284

[www.dteliving.com](http://www.dteliving.com)

#### CONTACT:

Stuart Leventhal, *General Manager*

## E

### ELEGANT OUTDOOR LIVING

28811 South Tamiami Trail, Suite One  
Bonita Springs, FL 34134  
(239) 495-0900 Fax: (239) 495-1136

[www.elegantoutdoors.com](http://www.elegantoutdoors.com)

#### ADDITIONAL LOCATIONS: (2)

Florida (Naples, Sarasota)

#### CONTACT:

Debbie Stegman, *President*

### EMIGH'S OUTDOOR LIVING

3535 El Camino Avenue  
Sacramento, CA 95821  
(916) 486-9500 Fax: (916) 486-3606

[www.emighsoutdoorliving.com](http://www.emighsoutdoorliving.com)

#### ADDITIONAL LOCATIONS: (1)

California (El Dorado Hills)

#### CONTACT:

Brian Lawrence, *VP*

## F

### FLORIDA BACKYARD

8270 Arlington Expressway  
Jacksonville, FL 32211  
(904) 722-1885

[www.flbackyard.com](http://www.flbackyard.com)

#### ADDITIONAL LOCATIONS: (1)

Florida (Jacksonville)

#### CONTACT:

Sabrina Ebel, *President*

### FORSHAW OF ST. LOUIS, INC.

825 South Lindbergh Boulevard  
St. Louis, MO 63131  
(314) 993-5570

[www.forshaw.com](http://www.forshaw.com)

#### ADDITIONAL LOCATIONS: (1)

Missouri (Ellisville)

#### CONTACT:

Rick Forshaw, *CEO/President*

### FOWLER BROTHER COMPANY HOME & PATIO

1903 East 24th Street Place  
Chattanooga, TN 37404  
(423) 493-7629

[www.fowlerbrothersco.com](http://www.fowlerbrothersco.com)

#### CONTACT:

Carter Fowler, *Owner*

Mike Hartley, *Buyer/Manager*

## ICFA RETAILERS

### FRUEHAUF'S PATIO AND GARDEN

6795 West 88th Avenue  
Westminster, CO 80031  
(303) 449-9551 Fax: (303) 449-9553  
www.fruehaufs.com

#### CONTACT:

Mariah Maydew, *CEO/President*

## G

### GASPER HOME & GARDEN SHOWPLACE

316 Tanyard Road  
Richboro, PA 18954  
(215) 953-9004 Fax: (215) 396-8040  
www.gasper.net

#### ADDITIONAL LOCATIONS: (1)

Pennsylvania (Furlong)

#### CONTACT:

Eli Hymer, *Buyer*

### GEORGETOWN FIREPLACE & PATIO

8 Sierra Way  
Georgetown, TX 78626  
(512) 863-8574 Fax: (512) 863-0687  
www.georgetownfire-patio.com

#### CONTACT:

Linda Henry, *Secretary/Treasurer*

### GREATHOUSE

9050 Kenamar Drive  
San Diego, CA 92121  
(858) 271-9400  
www.greathouse.com

#### CONTACT:

Paul Rees, *Executive VP*

## H

### HAUSER'S PATIO

1180 Morena Boulevard  
San Diego, CA 92110  
(619) 275-4770  
www.hauserspatio.com

#### CONTACT:

Jeremy Hodges, *President*

### HB HOME FURNISHINGS

303 Paterson Plank Road  
Carlstadt, NJ 07072  
(330) 732-7630  
www.hbhomefurnishings.com

#### CONTACT:

Dan Pucci, *Senior Director of Sales*

### HEARTH & PATIO

4332 Monroe Road  
Charlotte, NC 28205  
(704) 332-4139  
www.thehearthandpatio.com

#### CONTACT:

Cindy Marze, *Buyer*

### HEAT N SWEEP

2041 West Grand River  
Okemos, MI 48864  
(517) 349-2555 Fax: (517) 347-0119  
www.heatnsweep.com

#### CONTACT:

Don Davis, *Owner*

### HOME & PATIO

1047 NE Loop 410  
San Antonio, TX 78209  
(210) 828-2807 Fax: (210) 828-2804  
www.homeandpatio.com

#### ADDITIONAL LOCATIONS: (1)

Texas (San Antonio)

#### CONTACT:

Judy Kelley, *President*

### HOUSE 'N GARDEN

250 East Westmore Road  
Tucson, AZ 85705  
(520) 888-2800  
www.housengarden.com

#### CONTACTS:

Tom Tudor, *Co-Owner*

Joanne Tudor, *Co-Owner*

## I

### INSIDEOUT HOME RECREATION

1251 Conant Street  
Maumee, OH 43537  
(419) 893-3202  
www.insideoutrecreation.com

#### ADDITIONAL LOCATIONS: (2)

Ohio (Northwood, Toledo)

#### CONTACT:

Dave Fritz, *Partner*

### ISLAND LIVING & PATIO, INC.

1700 Upland Road  
West Palm Beach, FL 33409  
(561) 683-7373  
www.islandlivingpatio.com

#### CONTACT:

Karen Brams, *Owner*

### ISLAND TRADING, LTD.

93 Reid Street  
Hamilton HM19, Bermuda  
(441) 292-0400  
www.islandtrading.bm

#### CONTACT:

Laura Farge-Lowe, *Managing Director*

## ICFA RETAILERS

### J

#### **JACK WILLS OUTDOOR LIVING**

5891 South Garnett Road  
Tulsa, OK 74146  
(918) 459-3730 Fax: (918) 254-8004  
[www.jackwills.net](http://www.jackwills.net)

#### **ADDITIONAL LOCATIONS: (1)**

Arkansas (Springdale)

#### **CONTACT:**

Jack Wills, *President*

#### **JACOBS CUSTOM LIVING**

16023 East Sprague Avenue  
Spokane Valley, WA 99037  
(509) 926-4230 Fax: (509) 924-3916  
[www.jacobscustomliving.com](http://www.jacobscustomliving.com)

#### **CONTACT:**

David Jacobs, *President/CFO*

#### **JONES AT HOME INTERIORS**

703B North Lamar Boulevard  
Oxford, MS 38655  
(662) 232-8690

[info@joneshomeoxford.com](mailto:info@joneshomeoxford.com)

[www.joneshomeoxford.com](http://www.joneshomeoxford.com)

#### **CONTACT:**

Charles Jones, *Owner*

### K

#### **KEEP IT CASUAL**

106 South Industrial Road  
Tupelo, MS 38801  
(662) 840-6145 Fax: (662) 840-6147  
[www.KeepItCasual.com](http://www.KeepItCasual.com)

#### **CONTACT:**

Meredith Deas Tollison, *Owner*

#### **KEN RASH'S OF ARKANSAS**

11220 North Rodney Parham, Suite 1400  
Little Rock, AR 72212  
(501) 663-1818 Fax: (501) 663-0696  
[www.kenrashsoutdoorfurniture.com](http://www.kenrashsoutdoorfurniture.com)

#### **CONTACT:**

Lawrie Rash, *Owner/President*

#### **KOLO COLLECTION, INC.**

763-A Trabert Avenue  
Atlanta, GA 30318  
(404) 355-1717 Fax: (404) 355-5521  
[www.kolocollection.com](http://www.kolocollection.com)

#### **ADDITIONAL LOCATIONS: (1)**

Tennessee (Nashville)

#### **CONTACT:**

Greg Martin, *President*

### L

#### **LABADIE'S SUMMER PLACE CASUALS**

14000 U.S. 31 South  
Beulah, MI 49617  
(231) 325-6000 Fax: (231) 325-3030  
[www.summerplacecasuals.com](http://www.summerplacecasuals.com)

#### **CONTACT:**

David Sylvester, *SVP/CFO*

#### **LAWN & LEISURE**

103 Douglas Court  
Sterling, VA 20166  
(703) 471-6699  
[www.tworothers@yahoo.com](mailto:www.tworothers@yahoo.com)

#### **CONTACT:**

Thomas Criscuolo, *Sales Manager/Buyer*

#### **LEISURE LIVING, INC.**

2208 South 900 East  
Salt Lake City, UT 84106  
(801) 487-3289  
[www.leisurelivinginc.com](http://www.leisurelivinginc.com)

#### **CONTACT:**

Michelle McDonald-Ross, *Merchandise Manager*

#### **LEISURE WORLD CASUAL FURNITURE**

6629 Market Street  
Wilmington, NC 28405  
(910) 392-7748

#### **CONTACT:**

Trey Folcher, *Owner*

#### **LITEHOUSE PRODUCTS, LLC**

10883 Pearl Road, Suite 301  
Strongsville, OH 44136  
(440) 638-2350 Fax: (440) 879-0017  
[www.lighthouse.com](http://www.lighthouse.com)

#### **ADDITIONAL LOCATIONS: (14)**

Ohio (Akron, Aurora, Canton, Cuyahoga Falls, Mansfield, Medina, Mentor, North Olmstead, Parma, Ravenna, Sandusky, Sheffield, Wickliffe), Pennsylvania (Erie)

#### **CONTACT:**

Chris Curcio, *President*

#### **LOGAN GARDENS**

351 Peachtree Hills Avenue, Suite 506  
Atlanta, GA 30305  
(404) 231-4808  
[www.logangardens.com](http://www.logangardens.com)

#### **CONTACT:**

Bill Logan, *Owner*

### M

#### **MADISON FIREPLACE & PATIO**

1437 Highland Colony Parkway  
Madison, MS 39110  
(601) 853-6699  
[www.madisonfireplacepatio.com](http://www.madisonfireplacepatio.com)

#### **CONTACT:**

Thomas Stallings, *Founder*

## ICFA RETAILERS

### MOUNTAIN HOME CENTER

11403 Brockway Road  
Truckee, CA 96161  
(530) 587-6681  
[www.mountainhomecenter.com](http://www.mountainhomecenter.com)

**CONTACT:**

Jody Poe, *Director of Marketing*

### MULHALL'S

3615 North 120th Street  
Omaha, NE 68164  
(402) 616-2042  
[www.mulhalls.com](http://www.mulhalls.com)

**CONTACT:**

Molly Pool, *Buyer*

## N

### NASHVILLE BILLIARD AND PATIO

927 Eighth Avenue South  
Nashville, TN 37203  
(615) 254-7882 Fax: (615) 255-1894  
[www.nashvillebilliard.com](http://www.nashvillebilliard.com)

**CONTACT:**

Ronnie Gilchrist, *Owner*

### NASHVILLE BILLIARD AND PATIO

3175 Corners North Court  
Peachtree Corners, GA 30071  
(770) 903-1220 Fax: (770) 903-4413  
[www.northatlantafireplace.com](http://www.northatlantafireplace.com)

**CONTACT:**

David Esau, *Owner/President*

## O

### O'MALIA'S LIVING

115 Medical Drive  
Carmel, IN 46032  
(317) 846-6812  
[www.omaliasliving.com](http://www.omaliasliving.com)

**CONTACT:**

Scott Horvath, *President*

### OFFENBACHERS HOME ESCAPES

292 Sunset Park Drive  
Herndon, VA 20170  
(703) 467-1700  
[www.outbackpatiofurnishings.com](http://www.outbackpatiofurnishings.com)

**ADDITIONAL LOCATIONS: (3)**

Maryland (Annapolis, Rockville), Virginia (Gainesville)

**CONTACT:**

Dave Cintorino, *Owner*

### OUTBACK PATIO FURNISHINGS, LLC

2000 U.S. Highway 281 South  
Marble Falls, TX 78654  
(830) 798-9761  
[www.outbackpatiofurnishings.com](http://www.outbackpatiofurnishings.com)

**ADDITIONAL LOCATIONS: (1)**

Texas (Kerrville)

**CONTACT:**

Judy Miller, *Owner*  
[www.ahfa.us](http://www.ahfa.us)

### OUTDOOR ELEGANCE

3795 Damien Avenue  
La Verne, CA 91750  
(909) 592-5711 Fax: (909) 305-8834  
[www.outdoorelegance.com](http://www.outdoorelegance.com)

**CONTACT:**

Douglas Sanicola, *President*

### OUTDOOR KITCHEN & PATIO

12100 West Center Road, Suite 707  
Omaha, NE 68144  
(402) 333-2282 Fax: (402) 333-2283  
[www.outdoorkitchen.com](http://www.outdoorkitchen.com)

**CONTACT:**

Kelly Walters, *Owner*

### OUTDOOR LIVING

735 South Bluff Street  
St. George, UT 84770  
(435) 467-9601  
[www.stgeorgeoutdoorliving.com](http://www.stgeorgeoutdoorliving.com)

**CONTACT:**

Collins Stuart, *Owner*

### OUTDOOR LIVING CENTER

1331 North Highway 190, Suite 600  
Covington, LA 70433  
(985) 893-8008  
[www.outdoorlivingcenter.com](http://www.outdoorlivingcenter.com)

**CONTACT:**

Mona Vinturella, *Owner*

### OUTDOOR ROOMS BY DESIGN

11966 State Highway 13  
Kimberling City, MT 65686  
(417) 739-1019  
<https://outdoorrooms.net/>

**CONTACT:**

Sharon Renyer, *Co-Owner*

### OUTER

2216 Main Street, Suite 204  
Santa Monica, CA 90405  
(310) 695-5425  
[www.liveouter.com](http://www.liveouter.com)

**CONTACT:**

Lauren Ifegwu, *Senior Sales Leader*

### OUTPOST SUNSPORT

931 East Harmony Road #1  
Fort Collins, CO 80525  
(970) 225-1455 Fax: (970) 225-0089  
[www.outpostsunsport.com](http://www.outpostsunsport.com)

**CONTACT:**

Matt Sisko, *Manager*

## P

### PACIFIC PATIO FURNITURE, LLC

28505 Canwood Street  
Agoura Hills, CA 91301  
(818) 949-6120  
[www.pacpatio.com](http://www.pacpatio.com)

**CONTACT:**

Teresa Elkins, *Owner*



## ICFA RETAILERS

### **PADDY O'FURNITURE, INC.**

24688 North 19th Avenue  
Phoenix, AZ 85085  
(602) 569-0815 Fax: (602) 569-7463  
www.paddyo.com

#### **ADDITIONAL LOCATIONS: (7)**

Arizona (Gilbert, Scottsdale, North Scottsdale, Peoria,  
South Scottsdale and Tempe), Tennessee (Nashville)

#### **CONTACT:**

Tony Schindler, *Owner*

### **PAINE'S PATIO**

P.O. Box 538  
West Falmouth, MA 02574  
(508) 563-7557  
www.painespatio.com

#### **CONTACT:**

Kristin Shearer, *Owner*

### **PATIO FACTORY SUPERCENTER**

6616 257th Street East  
Myakka City, FL 34251  
(941) 739-7711  
www.patiofactorysupercenter.com

#### **ADDITIONAL LOCATIONS: (3)**

Florida (Bradenton, Port Charlotte, Sarasota)

#### **CONTACT:**

Kim Beede, *President*

### **PATIO FURNITURE**

1552 East Gateway Drive, Suite 9  
St. George, UT 84770  
(435) 922-1323  
www.furniturepatios.com

#### **ADDITIONAL LOCATIONS: (1)**

Nevada (Henderson)

#### **CONTACT:**

Dave Anderson, *Manager*

### **PATIO LAND USA**

1913 East Bearss Avenue  
Tampa, FL 33613  
(813) 632-8070 Fax: (813) 362-8112  
www.patiolandusa.com

#### **CONTACT:**

Lizandra Davila, *Sales Associate*

### **PATIO PLACE AT SKI HAUS**

317 South Broadway  
Salem, NH 03079  
(603) 898-1722 Fax: (603) 898-8882  
www.patioplaceatskihaus.com

#### **ADDITIONAL LOCATIONS: (2)**

Massachusetts (Framingham, Woburn)

#### **CONTACT:**

Kelly Byrnes Pilla, *Owner*

### **PATIO PRODUCTIONS**

2161 Hancock Street  
San Diego, CA 92110  
(888) 994-9196  
www.patioproductions.com

#### **CONTACT:**

Ben Harvey, *President/Owner*

### **PATIO STYLE**

2680 West Highway 434  
Longwood, FL 32779  
(407) 862-4600 Fax: (407) 862-1596  
www.patiostylefl.com

#### **CONTACTS:**

Chris Ratelle, *President*

Claudine Ratelle, *VP*

### **PATIOS PLUS**

71619 Highway 111  
Rancho Mirage, CA 92270-4441  
(760) 346-3948 Fax: (760) 341-8436  
www.thepatiosplus.com

#### **CONTACT:**

Kristine Schultz-Hutchinson, *President*

### **PENN STONE OUTDOOR LIVING**

190 West Ross Street  
Lancaster, PA 17603  
(717) 735-1922 Fax: (717) 397-7574  
www.pennstone.com

#### **CONTACT:**

John McGrann, *Owner*

### **PETTIS POOLS & PATIO**

825 Fairport Road  
East Rochester, NY 14445  
(585) 383-0700 Fax: (585) 383-1701  
www.pettisools.com

#### **ADDITIONAL LOCATIONS: (1)**

New York (Hilton)

#### **CONTACT:**

Kathy Zinone, *Furniture Buyer/Manager*

### **PIT STOP & OUTDOORS**

2190 North Causeway Boulevard  
Mandeville LA 70471  
(985) 773-8506  
www.pitstopandoutdoors.com

#### **CONTACT:**

Todd Frazier, *Owner*

### **PLANSON OUTDOOR FURNISHINGS, LLC**

1401 Doug Baker Boulevard, Suite 100  
Birmingham, AL 36242  
(205) 567-9181  
www.pavillionoutdoor.com

#### **CONTACT:**

Lori Planson, *Owner*

### **PORCH & PATIO CASUAL LIVING**

50 Maple Street  
Warwick RI 02888  
(401) 461-1300 Fax: (401) 461-1301  
www.porchandpatiocasual.com

#### **ADDITIONAL LOCATIONS: (1)**

Connecticut (Mystic)

#### **CONTACT:**

Carla Singman, *Manager*

## ICFA RETAILERS

### PORCH CONCEPTS

7036 Market Street  
Wilmington, NC 28411  
(910) 777-4786  
[www.porchconcepts.com](http://www.porchconcepts.com)

#### CONTACT:

Paul Maki, *Owner*

### PURE PATIO

13800 West McDowell Road  
Goodyear AZ 85395  
(623) 299-8000 Fax: (888) 542-2799  
[www.pure-patio.com](http://www.pure-patio.com)

#### ADDITIONAL LOCATIONS: (1)

Arizona (Surprise)

#### CONTACT:

Anesia St. Clair, *President*

## R

### RECREATION OUTFITTERS

1507 131st Avenue NE  
Lake Stevens, WA 98258  
(425) 330-5120  
<https://recreation-outfitters.com>

#### CONTACT:

Marc Bryce

### RG DECOR

4349 West 96th Street  
Indianapolis, IN 46268  
(317) 331-0456  
[www.rgdecor.com](http://www.rgdecor.com)

#### CONTACT:

Tom King, *Owner*

### RICH'S FOR THE HOME

16504 Highway 99  
Lynnwood, WA 98037  
(425) 742-7283 Fax: (425) 742-2310  
[www.richshome.com](http://www.richshome.com)

#### ADDITIONAL LOCATIONS: (6)

Oregon (Portland), Washington (Bellevue, Bremerton,  
Mount Vernon, Tacoma, Tukwila)

#### CONTACT:

Jon Chapman, *CEO*

### RIVIERA OUTDOOR DÉCOR

5818 Lago Vista Drive  
Corpus Christi, TX 78414  
(361) 765-2495  
[www.rivieraoutdoordecor.com](http://www.rivieraoutdoordecor.com)

#### CONTACT:

Melissa P. Hammann, *Owner*

### ROOMS TO GO OUTDOOR

4004 Summit Boulevard NE, Suite 600  
Atlanta, GA 30319  
(561) 703-4336  
[www.roomstogo.com](http://www.roomstogo.com)

#### ADDITIONAL LOCATIONS: (38)

Georgia, Florida, Louisiana, North Carolina, South  
Carolina, Texas, Virginia

#### CONTACT:

Paul Otowchits, *VP Outdoor Merchandising*

### ROSE POOL & PATIO

P.O. Box 176  
Winfield, PA 17889  
(570) 524-5971 Fax: (570) 523-9311  
[www.rosepoolnpatio.com](http://www.rosepoolnpatio.com)

#### CONTACT:

Lawrence Rose, *President*

## S

### SABINE POOLS, SPAS & FURNITURE

3205 Common Street  
Lake Charles, LA 70601  
(337) 433-1173 Fax: (337) 310-3846  
<https://sabinepools.com>

#### ADDITIONAL LOCATIONS: (2)

Louisiana (Lafayette, Gonzales)

#### CONTACT:

Joey Tassin, *President*

### SALTWATER PORCH & PATIO

3405 Frederica Road  
St. Simons Island, GA 31522  
(912) 434-9485  
[www.saltwaterssi.com](http://www.saltwaterssi.com)

#### CONTACT:

Sissy Blanchard, *Co-Owner*

### SALVATORE OUTDOOR

106 Whichwood Drive  
North Wales, PA 19454  
(215) 918-9965  
[www.salsnurseries.com](http://www.salsnurseries.com)

#### CONTACT:

Tamara Fellowes, *Design Team Director*

### SANCTUARY HOME FURNISHINGS

31896 Plaza Drive E7  
San Juan Capistrano, CA 92675  
(949) 248-9772 Fax: (949) 248-9774  
[www.sanctuaryhf.com](http://www.sanctuaryhf.com)

#### CONTACT:

Dennis Penman, *President*

### SEASONAL SPECIALTY STORES

120 Route 101A  
Amherst, NH 03031  
(603) 880-8471 Fax: (603) 883-9535  
[www.seasonalstores.com](http://www.seasonalstores.com)

#### CONTACTS:

Eric Slaughenaupt, *Buyer*  
Maggie Mimeault, *Buyer*

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## ICFA RETAILERS

### SEASONS FOUR, INC.

1265 Massachusetts Avenue  
Lexington, MA 02420-3825  
(781) 861-1200 Fax: (781) 674-4123  
www.seasonsfour.com

#### CONTACT:

Laura Hopkins, *Manager*

### SISSET'S, LLC

3429 West University Avenue  
Gainesville, FL 32607  
(352) 224-5192 Fax: (352) 224-6870  
www.sissetts.com

#### CONTACTS:

Jay McGriff, *Owner*

Melissa Glikes, *Consultant*

### SKH MANAGEMENT CO. (dba Stauffers of Kissel Hill)

120 West Airport Road  
Lititz, PA 17543  
(717) 626-4771 Fax: (717) 626-0499  
www.skh.com

#### CONTACT:

Steven Norman, *COO*

### SKYLAR'S HOME & PATIO, INC.

2840 State Street  
Carlsbad, CA 92008  
(760) 729-3100  
www.skylarshomeandpatio.com

#### CONTACT:

Skylar Iretton, *Owner*

### SOUTHERN LIVING DESIGN

844 Southdown Road  
Mississauga, ON, Canada L5J 2Y4  
(905) 823-3036 Fax: (905) 822-4994  
<https://southernlivingdesign.ca>

#### CONTACT:

Carol Edick, *Owner*

### SOUTHERN SPA & PATIO, LLC

8 North Main Street  
Watkinsville, GA 30677  
(706) 310-7007 Fax: (706) 310-7009  
www.southernspaandpatio.com

#### CONTACT:

Casey Thornton, *Owner*

### SPAYD'S OUTDOOR ENVIRONMENTS, INC.

3225 Pricetown Road  
Fleetwood, PA 19522  
(610) 929-2026  
www.spayds.com

#### CONTACT:

Missy Kauffman, *VP*

### STOVER HEARTH & PATIO

6905 Baltimore National Pike  
Frederick, MD 21702  
(301) 473-7970 Fax: (301) 473-4256  
www.stoverhearthpatio.com

#### CONTACT:

Christine Stover, *COO/General Manager*

### SUMMER CLASSICS HOME - ANNAPOLIS

1910 Towne Center Boulevard, Suite 100  
Annapolis, MD 21401  
(443) 569-8500  
www.summerclassics.com

#### CONTACT:

Brandon Trippett, *Store Manager*

### SUMMER CLASSICS HOME - ATLANTA

855 Holcomb Bridge Road  
Roswell, GA 30075  
(770) 998-5555  
www.summerclassics.com

#### CONTACT:

Rebecca Kamm, *Store Manager*

### SUMMER CLASSICS HOME - AUSTIN

9900 RM 620  
Austin, TX 78726  
(512) 953-2650  
www.summerclassics.com

#### CONTACT:

Jamesetta Bunn, *Store Manager*

### SUMMER CLASSICS HOME - CHARLOTTE

1308 West Morehead Street  
Charlotte, NC 28208  
(704) 372-0095  
www.summerclassics.com

#### CONTACT:

Renee Smith, *Store Manager*

### SUMMER CLASSICS HOME - CHESTNUT HILL

8040 Germantown Avenue  
Philadelphia, PA 19118  
(215) 247-7600  
www.summerclassics.com

#### CONTACT:

Tracy Meyne, *Store Manager*

### SUMMER CLASSICS HOME - CHICAGO

1850 Second Street, Suite 162  
Highland Park, IL 60035  
(847) 926-3069  
www.summerclassics.com

#### CONTACT:

Bruce Erickson, *President*

### SUMMER CLASSICS HOME - DALLAS

4514 Travis Street, Suite 101  
Dallas, TX 75205  
(469) 620-6853  
www.summerclassics.com

#### CONTACT:

Pam Tyndal, *Store Manager*

### SUMMER CLASSICS HOME - JACKSONVILLE

1104 West Adams Street  
Jacksonville, FL 32204  
(904) 862-2225  
www.summerclassics.com

#### CONTACT:

Vanessa Collins-Reese, *Store Manager*

## ICFA RETAILERS

### SUMMER CLASSICS HOME - LOUISVILLE

1321 Herr Lane, Suite 160  
Louisville, KY 40222  
(502) 426-1808 Fax: (502) 426-1828  
www.summerclassics.com

**CONTACT:**

Allison Carothers, *Owner*

### SUMMER CLASSICS HOME - NASHVILLE

2600 12th Avenue South  
Nashville, TN 37204  
(615) 783-1889  
www.summerclassics.com

**CONTACT:**

Cynthia Guillory, *Store Manager*

### SUMMER CLASSICS HOME - PELHAM

3140 Pelham Parkway  
Pelham, AL 35124  
(205) 358-9200  
www.summerclassics.com

**CONTACT:**

Jason Bigbie, *Store Manager*

### SUMMER CLASSICS HOME - RALEIGH

6125 Six Forks Road  
Raleigh, NC 27609  
(919) 847-5070  
www.summerclassics.com

**CONTACT:**

Michael Sherman, *Store Manager*

### SUMMER CLASSICS HOME - RICHMOND

7905 West Broad Street  
Richmond, VA 23294  
(804) 527-2253  
www.summerclassics.com

**CONTACT:**

Traci Lantzy, *Owner*

### SUMMER CLASSICS HOME - SAN ANTONIO

1201 North Loop 1604 West, Suite 112  
San Antonio, TX 78258  
(210) 223-4610  
www.summerclassics.com

**CONTACT:**

Jason Matej, *Store Manager*

### SUMMER CLASSICS HOME - SCOTTSDALE

6340 North Scottsdale Road  
Scottsdale, AZ 85253  
www.summerclassics.com

**CONTACT:**

Debi Moore, *Store Manager*

### SUMMER CLASSICS HOME - WINTER PARK

620 West Fairbanks Avenue  
Winter Park, FL 32789  
(407) 775-2155  
www.summerclassics.com

**CONTACT:**

Shardai Batts, *Store Manager*

### SUN COUNTRY LEISURE PRODUCTS, INC.

343 Ontario Street  
St. Catharines, ON, Canada L2R 5L3  
(905) 685-0062 Fax: (905) 685-7121  
www.suncountryleisure.com

**ADDITIONAL LOCATIONS: (1)**

Ontario (Burlington)

**CONTACT:**

Andy Paul, *President*

### SUNNYLAND OUTDOOR LIVING

7879 Spring Valley Road, Suite 125  
Dallas, TX 75254-2885  
(972) 239-3716 Fax: (972) 239-3719  
www.sunnylandfurniture.com

**ADDITIONAL LOCATIONS: (1)**

Texas (Frisco)

**CONTACT:**

David E. Schweig, *President*

### SUNRAY PATIO

5105 Broadway Street  
Galveston, TX 77511  
(409) 443-5159  
www.sunraypatio.com

**CONTACT:**

Corrine O'Brien

### SUNSHINE FURNITURE

1295 US Highway 1  
Vero Beach, FL 32960  
(772) 569-0460 Fax: (772) 569-9050  
www.sunshinefurniturecasual.com

**CONTACT:**

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2794 Yonge Street  
Toronto, ON, Canada M4N 2J2  
(416) 488-2118 Fax: (416) 488-0172  
www.thesigntoronto.com

**CONTACT:**

Paul de Merlis, *Owner*

### THE WICKERY

30 Flint Road  
South Toms River, NJ 08757  
(732) 286-2322  
www.thewickery.com

**CONTACT:**

Panatda Hengboonyaphan, *Owner*

### TRI-SUPPLY BACKYARD AND PATIO STORE

12501 Highway 71 West  
Bee Cave, TX 78738  
(737) 802-3191  
www.trisupplyhome.com

**ADDITIONAL LOCATIONS: (5)**

Texas (Austin (2), Beaumont, Conroe, Temple)

**CONTACT:**

Jamie Ruscigno, *Patio Furniture Buyer*

## ICFA RETAILERS

### TROPIC AIRE PATIO GALLERY

1404 Charleston Highway  
West Columbia, SC 29169  
(803) 796-3237 Fax: (803) 796-6941  
**CONTACT:**  
Judy Singleton, *Owner*

## V

### VILLA TERRAZZA PATIO & HOME

869 Broadway  
Sonoma, CA 95476  
(707) 933-8286 Fax: (707) 933-8275  
www.villa-terrazza.com  
**CONTACT:**  
Michael Robertori, *CEO*

### VILLAGE GREEN HOME AND GARDEN

6101 East Riverside Boulevard  
Rockford, IL 61114  
(815) 877-9559 Fax: (815) 877-4990  
www.villagegreenrockford.com  
**CONTACT:**  
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### VIRIDIEN

7025 Smith Corners Boulevard  
Charlotte, NC 28269  
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www.fhcasual.com  
**CONTACT:**  
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### WANNEMAKER'S

1940 Ogden Avenue  
Downers Grove, IL 60515  
(630) 852-0700  
www.wannemakers.com  
**CONTACT:**  
Joe Wannemaker, *Managing Partner*

### WATSON'S

2721 East Sharon Road  
Cincinnati, OH 45241  
(513) 326-1120 Fax: (513) 326-1110  
www.watsons.com

#### **ADDITIONAL LOCATIONS: (15)**

Illinois, Indiana, Kentucky, Michigan, Missouri,  
New York, Ohio

**CONTACT:**  
Erik Mueller, *CEO*

### WATSON'S FIREPLACE & PATIO

1616 York Road  
Lutherville, MD 21093  
(410) 321-5855 Fax: (410) 321-8593  
www.watsonsfireplaceandpatio.net  
**CONTACT:**  
Steve Watson, *President*

### WILLIAMSBURG WICKER & PATIO

7422 Richmond Road  
Williamsburg, VA 23188  
(757) 565-3620 Fax: (757) 565-2313  
www.williamsburgwicker.com  
**CONTACT:**  
Katie Carpenter, *Owner*

### WRAPSODY OUTDOOR LIVING

6082 Appalachian Highway  
Blue Ridge, GA 30513  
(404) 985-1363  
www.wrapsodyoutdoorliving.com  
**CONTACT:**  
Amy Arant, *Owner*

## Y

### YARD ART PATIO & FIREPLACE

1850 Diplomat, Suite 200  
Farmers Branch, TX 75234  
(972) 594-4800 Fax: (972) 594-4885  
www.myyardart.com

#### **ADDITIONAL LOCATIONS: (6)**

Texas (Allen, Colleyville, Ft. Worth, Grapevine,  
Plano, Prosper)

**CONTACT:**  
Butch Wallace, *General Manager*

### YOUNGBLOOD'S RV CENTER, INC.

2132 State Route 45 North  
Mayfield, KY 42066  
(270) 247-8591  
www.youngbloodrv.com

#### **ADDITIONAL LOCATIONS: (1)**

Kentucky (Paducah)  
**CONTACT:**  
Tammie Youngblood, *Owner*

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Maitland, FL  
(407) 497-2279  
jeanie@alfrescoliving.com

### CONTACT:

Jeanie Redmon, *Owner/President/Manager*

## BELLASERRA OUTDOOR

Minneapolis, MN  
(612) 747-3224  
david@bellaserraoutdoor.com

### CONTACT:

David Sunderland, *Showroom Manager*

## BRIAN MEHLER DESIGN

Long Beach, CA  
(949) 813-7198  
brimehbiz@gmail.com

### CONTACT:

Brian Mahler, *Founder*

## DESIGN ELEMENTS LIMITED, LLC

Trumbull, CT  
(203) 268-6979  
dverespy@rockspringdesign.com

### CONTACT:

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## DESIGNER'S PATIO

Farmers Branch, TX  
(817) 966-0837  
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## KACY & COMPANY

Tuscaloosa, AL  
(205) 292-0729  
lfields@fieldscompanies.com

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## J. MICHELLE DESIGNS, LLC

Langley, WA  
(360) 440-7552  
jennifer@jmichelledesigns.com

### CONTACT:

Jennifer Michelle Parrick, *Principal*

## MIDWEST OUTDOOR FURNISHINGS

Yorkville, IL  
(630) 333-8633  
katie@midwestoutdoorfurnishings.com

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## SEBASTIAN SOLLOA

180 Mills Run Drive  
Savannah, GA 31405  
(912) 323-4223  
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## STREAMLINER FOLDING CHAIR

West Columbia, SC  
(772) 453-7640  
sommersell.florida@gmail.com

### CONTACT:

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## WILLOW STREET PICTURES, INC.

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### CONTACT:

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doug.robinson@3acomposites.com  
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**CONTACT:**  
Douglas E. Robinson, *Sales Manager*

## A

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(888) 612-6239  
marketing@anderinger.com  
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**CONTACTS:**  
Pam Baker, *Corporate Marketing Manager*  
Rachel Renaudette, *Marketing Analyst*



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dbrown@arctransit.com  
www.arctransit.com  
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**CONTACTS:**  
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**CONTACT:**  
Belen Comas, *Product Manager*



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#### **CONTACT:**

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Michelle Crow, *CIAO*

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209 South Main Street, High Point, NC 27260  
475 South Grand Central Parkway, Suite 1615  
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Atlanta, GA 30303  
High Point: (336) 888-3700  
Las Vegas: (702) 599-3300  
Atlanta: (800) 285-6278  
[www.andmore.com](http://www.andmore.com)

#### PRODUCTS/SERVICES:

ANDMORE, formerly International Market Centers, is an omnichannel wholesale marketmaker that fuels opportunities for wholesale buyers and sellers to connect, grow, and prosper through physical markets, design centers and digital channels. The company owns and operates more than 20 million square feet of premium event and showroom space, hosting live events in Atlanta, High Point (NC), Las Vegas and New York City. By pairing face-to-face events with always-on digital tools, ANDMORE provides truly omnichannel business platforms for its global wholesale customer base.

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#### PRODUCTS/SERVICES:

Ardent is an industry leading digital freight forwarder that serves the furniture industry as well as the importing and exporting community at large.

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[www.ardwynbinding.com](http://www.ardwynbinding.com)

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(843) 388-5884 Fax: (843) 628-1206  
[pousley@asflogistics.com](mailto:pousley@asflogistics.com)  
[www.asflogistics.com](http://www.asflogistics.com)

#### PRODUCTS/SERVICES:

Full service international logistics provider, freight forwarder, NVOCC and customs house broker providing customers with solutions for the optimum flow of goods, materials and information.

#### CONTACT:

Phillip Ousley, President

### ATLANTIC CORPORATION

2835 Tate Boulevard SE  
Hickory, NC 28602  
(828) 328-1886 Fax: (828) 327-2410  
[mikec@atlanticpkg.com](mailto:mikec@atlanticpkg.com)  
[www.atlanticpkg.com](http://www.atlanticpkg.com)

#### PRODUCTS/SERVICES:

Packaging materials, including shrink bags and guns, as well as upholstery supplies (thread, bobbins, spring twine, tacking strips, etc.)

#### CONTACT:

Mike Clapp, Sales

## B

### B. WALTER & COMPANY

655 Factory Street  
Wabash, IN 46992  
(260) 563-2181 Fax: (260) 563-6301  
[sbuehrer@bwalter.com](mailto:sbuehrer@bwalter.com)  
[www.bwalter.com](http://www.bwalter.com)

#### PRODUCTS/SERVICES:

B. Walter & Company produces custom fabricated metal and wire-formed products for customers seeking volume production. Products include anti-tip restraints and functional hardware as well as law labels.

#### CONTACTS:

Scott Buehrer, President  
Paul Goyette, VP Sales & Marketing



## SOLUTION PARTNERS MEMBERS



### **BENCHMARK INTERNATIONAL, LLC**

2710 West Fifth Avenue

Eugene, OR 97402

(541) 484-9212

[www.benchmark-intl.com](http://www.benchmark-intl.com)

#### **PRODUCTS/SERVICES:**

Certification and testing services for wood, chemical emissions testing, Lacey Act auditing and compliance, product performance and durability testing, supply chain auditing and third-party inspection services.

#### **CONTACTS:**

Joel Oser, *SVP/General Manager*

Chris Battin, *Chief Technical Officer*

### **BENNETT INTERNATIONAL**

1001 Industrial Parkway

McDonough, GA 30253

(704) 956-0456

[wes.leonard@bennettig.com](mailto:wes.leonard@bennettig.com)

[www.bennettig.com](http://www.bennettig.com)

#### **PRODUCTS/SERVICES:**

Innovative logistics and transportation for companies across America, offering a suite of trucking and specialized logistics services, including 3PL/4PL logistics, customs brokerage and warehousing.

#### **CONTACT:**

Wes Leonard, *Director of Sales*

### **BLISS PERFORMANCE FABRICS CITEL**

101 North Tryon Street, Suite 112

Charlotte, NC 28246

(919) 776-3731 Fax: (786) 471-6711

[sales@citel.es](mailto:sales@citel.es)

[www.blissfabrics.us](http://www.blissfabrics.us)

#### **PRODUCTS/SERVICES:**

100 percent solution-dyed acrylic performance fabric.

#### **CONTACT:**

Natalie Scott, *Director*



**BLUEWATER**  
LOGISTICS GROUP LLC

### **BLUEWATER LOGISTICS GROUP, LLC**

*Specialized Furniture Carrier*

315 Wilkesboro Boulevard NE, Suite 2A

Lenoir, NC 28645

(828) 759-9142

[info@bluewaterlogisticsgroup.com](mailto:info@bluewaterlogisticsgroup.com)

[www.bluewaterlogisticsgroup.com](http://www.bluewaterlogisticsgroup.com)

#### **PRODUCTS/SERVICES:**

Third-party logistics, warehousing, common carriers, consolidation, drayage, home delivery, warehousing and consolidation services.

#### **CONTACTS:**

Tiffany Bowman, *CEO/President*

Pat Smith, *Chief Development Officer*

Cody Anderson, *VP Pricing & Operations*



**BUREAU  
VERITAS**

### **BUREAU VERITAS CONSUMER PRODUCTS SERVICES**

100 Northpointe Parkway

Buffalo, NY 14228

(800) 277-3300 Fax: (716) 505-3301

[richard.rosati@bureauveritas.com](mailto:richard.rosati@bureauveritas.com)

[www.cps.bureauveritas.com](http://www.cps.bureauveritas.com)

#### **PRODUCTS/SERVICES:**

World leader in testing, inspection and certification services to help companies manage risk, improve product quality and reduce recalls and non-compliant products.

#### **CONTACT:**

Richard Rosati, *VP Governmental Affairs and Industry Standards*

C



**CARPENTER**

*We bring comfort to your life.®*

### **CARPENTER CO.**

5016 Monument Avenue

Richmond, VA 23230

(804) 359-0800

[jeremy.copeland@carpenter.com](mailto:jeremy.copeland@carpenter.com)

[www.carpenter.com](http://www.carpenter.com)

#### **PRODUCTS/SERVICES:**

Manufacturer and supplier of polyurethane foam, fiber and chemicals for furniture, bedding, consumer products, carpet cushioning, acoustics and many other uses.

#### **CONTACT:**

Jeremy Copeland, *Regional Sales Manager*



### **CERTIPUR-US® FOAM CERTIFICATION**

1382 Springwood Lane

Rochester Hills, MI 48309

(828) 455-6192 Fax: (888) 437-8494

[info@certipur.us](mailto:info@certipur.us)

[www.certipur.us](http://www.certipur.us)

#### **PRODUCTS/SERVICES:**

Chemical emissions testing, analysis and certification of flexible polyurethane foam.

#### **CONTACT:**

Michael Crowell, *Executive Director*



***BLUEWATER***  
LOGISTICS GROUP LLC

***FROM SHORE TO DOOR  
AND ALL ROUTES IN BETWEEN***

**BLUEWATERLOGISTICSGROUP.COM**

**info@bluewaterlogisticsgroup.com | (828) 759-9142**

**315 Wilkesboro Blvd., Suite 2A, Lenoir, NC 28645**

## SOLUTION PARTNERS MEMBERS

### **CJR, LLC**

310 Greenwood Avenue  
Lake Forest, IL 60045  
(773) 720-5605  
reinhardt2@mac.com

#### **PRODUCTS/SERVICES:**

Merchandising and product assortment consulting, as well as product design and development.

#### **CONTACT:**

Christine Reinhardt, *Owner*

### **COOKE TRUCKING COMPANY, INC.**

*Specialized Furniture Carrier*  
1759 South Andy Griffith Parkway  
Mount Airy, NC 27030  
(336) 786-5181 Fax: (336) 789-7132  
www.cooketrucking.com

#### **PRODUCTS/SERVICES:**

Common carrier offering furniture transportation to Washington, Oregon, Idaho, Nevada, California, Utah, Colorado, Arizona, New Mexico and El Paso, Texas.

#### **CONTACT:**

Jay Boaz, *COO*

### **COOLEY, LLP**

3 Embarcadero Center, 20th Floor  
San Francisco, CA 94111  
(202) 776-2053  
mhowsare@cooley.com  
www.cooley.com

#### **PRODUCTS/SERVICES:**

Global product safety and product liability legal services.

#### **CONTACT:**

Matt Howsare, *Chair - North American Product Safety Practice*

### **CULP, INC.**

410 West English Road, Suite 551  
High Point, NC 27262  
(336) 889-5161  
tgbuckner@culp.com  
www.culp.com

#### **PRODUCTS/SERVICES:**

Innovative woven and knitted mattress ticking fabric, stain repellency enhancements, anti-microbial protection, moisture management, specialty fibers and finishes, FR solutions with laminated barriers and adhesives as well as upholstery fabrics.

#### **CONTACTS:**

Iv Culp, *CEO*  
Tammy Buckner, *SVP Marketing & Design*  
David Strickland, *VP International Operations*  
Boyd Chumbley, *President of Upholstery Fabrics Division*



### **CV INTERNATIONAL**

*Specialized Furniture Carrier*  
Lake Pointe Corporate Center  
3735 Glen Lake Drive, Suite 100C  
Charlotte, NC 28208  
(704) 357-1444 Fax: (704) 357-1848  
bsmith@cvinternational.com  
www.cvinternational.com

#### **PRODUCTS/SERVICES:**

International logistics solutions for the furniture industry utilizing a world class global network, best in class technology, customs compliance expertise and professional personnel who care for your cargo.

#### **CONTACT:**

Bill Smith, *VP Business Development & Sales*

### **CYNCLY**

1255 Crescent Green Drive, Suite 100  
Cary, NC 27518  
(919) 319-0888  
marketing@cyncly.com  
www.cyncly.com

#### **PRODUCTS/SERVICES:**

Cyncly enables digital transformation for manufacturers, retailers and professional designers in the furniture industries. Inspire the imagination of customers and drive day-to-day manufacturing operations with software and services from the world-leading digital solutions provider.

#### **CONTACT:**

Bethany Chambers, *Enterprise Marketing Specialist*

## D

### **DAP AMERICA, INC.**

5875 Peachtree Industrial Boulevard, Suite 220  
Norcross, GA 30092  
(770) 446-8162 Fax: (770) 446-7521  
ricardodossantos@dapamerica.com  
www.dapamerica.com

#### **PRODUCTS/SERVICES:**

Sewing machines, welding machines and automation robotics.

#### **CONTACTS:**

Ricardo Dos Santos, *Sales Director of Fashion, Furniture and Technical Textiles*  
Julie Ward, *Accounting Manager*

## SOLUTION PARTNERS MEMBERS

### DE JONG ENTERPRISES, INC.

*Specialized Furniture Carrier*

261 Woodall Way, Woodstock, ON, Canada N4T 0K9  
184 Buck's Industrial Park, Statesville, NC 28677  
(800) 668-6755 or (519) 602-2202 Fax: (519) 602-2203  
sdejong@dejong.com  
www.dejong.com

#### PRODUCTS/SERVICES:

Canadian specialized furniture carrier offering international transportation and customs brokerage with exceptional customer service and care.

#### CONTACTS:

Scott De Jong, *President*  
Daryl Spyksma, *VP*  
Tyler Meijaard, *Account Manager*  
Flad Kraja Meijaard, *General Manager*

### DELIVERIGHT LOGISTICS, INC.

*Specialized Furniture Carrier*

168 LFI Complex Lane  
Lexington, NC 27292  
(862) 279-7332  
doug@deliveright.com  
www.deliveright.com

#### PRODUCTS/SERVICES:

A delivery network operating on proprietary technology that provides real-time tracking, route optimization, quality control and more. Mobile technology documents deliveries and provides customers with instant updates on delivery completions and any reported issues.

#### CONTACTS:

Doug Ladden, *CEO*  
Ori Anavim, *CTO*  
Kevin Walker, *EVP Sales & Marketing*  
Joyce Gross, *Human Resources*

### DYNABRADE

8989 Sheridan Drive  
Clarence, NY 14031  
(716) 631-0100 Fax: (716) 631-2073  
customerservice@dynabrade.com  
www.dynabrade.com

#### PRODUCTS/SERVICES:

Manufacturer of orbital, in-line, detail and contour sanders, along with dust collection and downdraft table systems for woodworking industries.

#### CONTACTS:

Michael Buffamonti, *President*  
Michael Saraf, *VP*  
Andrew Mandell, *Marketing Manager*

## E

### ELEVATE TEXTILES

40 Emery Street  
Greenville, SC 29605  
(864) 240-2712  
john.pierce@elevatetextiles.com  
www.elevatetextiles.com

#### PRODUCTS/SERVICES:

Elevate Textiles is the umbrella for Burlington Industries, Cone Mills, Safety Components, A&E sewing thread and several other textile companies. Safety Components has a brand of outdoor fabrics called "WeatherMAX".

#### CONTACT:

John Pierce, *Director of Engineered Fabrics*



### ENCOMPASS360 PRIVATE CLIENT LOGISTICS CORPORATION

20191 Windrow Drive, Suite B  
Lake Forest, CA 92630  
(949) 387-4414  
info@360pcl.com  
www.360pcl.com

#### PRODUCTS/SERVICES:

Private Client Logistics (PCL) was thoughtfully designed and built from the ground up to ensure we deliver comprehensive, integrated, discreet movement solutions to the most demanding clientele in need of complex logistics services. Speciality areas include moving and delivery, private client logistics and secure storage.

#### CONTACT:

Rene Suarez, *Founder*

### ESPUMADOS MEDELLIN S.A.

Cra 48 No 98 Sur 05  
La Estrella, Antioquia, Colombia 055468  
+(57) 301 766 5966  
ib.manager@grupospumados.com  
www.grupospumados.com

#### PRODUCTS/SERVICES:

We offer innovative rest and comfort solutions tailored for your market or industry. We have a wide portfolio of foams in different densities and firmness, optimal for the performance of various sectors: health, home (furniture and mattresses), textile (cosmetics), automotive, construction, leather goods, cleaning and acoustic.

#### CONTACT:

Giovanni Aycardi, *International Sales Manager*

## SOLUTION PARTNERS MEMBERS



Modern Testing Services

### EUROFINS | MODERN TESTING SERVICES

349 Lenox Street  
Norwood, MA 02062  
(508) 837-1777  
paul.marchand@cpt.eurofinsus.com  
www.mts-global.com

#### PRODUCTS/SERVICES:

Eurofins | MTS is dedicated to being the most responsive, knowledgeable and client-focused testing lab in the industry. We work to develop customized solutions for your specific needs and to enable continuous improvement to help you meet and exceed customer expectations.

#### CONTACTS:

Paul Marchand, *VP Global Account Manager*  
Matt Ferris, *Global Marketing Manager*  
Jennifer Thompson, *VP Retailer, Brands & Associations*

## F

### FINISHWORKS (RPM Industrial Coatings Group)

2220 US Highway 70 SE, Suite 100  
Hickory, NC 28602  
(828) 261-0325 Fax: (800) 721-1545  
www.finishworks.com

#### PRODUCTS/SERVICES:

A leading manufacturer and distributor of industrial wood and metal coatings, recognized as a leader in tailored coating solutions that combine trend-setting finish design with outstanding color consistency.

#### CONTACTS:

Charles Schell, *President - Wood Finishes Group*  
Wayne Koshmider, *VP/General Manager*

### FRAGILEPAK

*Specialized Furniture Carrier*  
2270 Corporate Circle, Suite 220  
Henderson, NV 89074  
(720) 535-4139 Ext. 801 Fax: (408) 649-5240  
www.fragilepak.com

#### PRODUCTS/SERVICES:

Nationwide network providing damage-free delivery of oversize bulk and heavy shipments.

#### CONTACTS:

Joel Ritch, *Executive Chairman*  
T.J. O'Connor, *CEO*  
Julian Ludlow, *President*

### FS TOOL CORPORATION

210 South Eighth Street  
Lewiston, NY 14092-1702  
(800) 387-9723 Fax: (800) 361-5010  
marketing@fstoolcorp.com  
www.fstoolcorp.com

#### PRODUCTS/SERVICES:

FS Tool Corporation is a leader in cutting tools for the North American woodworking industry. It offers saw blades, CNC tooling, router bits, cutters, drill bits and accessories for work with solid and composite wood.

#### CONTACTS:

Tony Colangelo, *President*  
Frank Horvath, *Marketing Coordinator*

### FULTERER USA, INC.

542 Townsend Avenue  
High Point, NC 27263  
(336) 431-4646 Fax: (336) 431-4620  
www.fultererusa.com

#### PRODUCTS/SERVICES:

A world leader in drawer slide technology for over 60 years. Design innovation is combined with the latest technology and fine craftsmanship to produce the highest quality drawer slides available.

#### CONTACT:

Herbert Mueller, *President*

### FURNITURE MANUFACTURERS CREDIT ASSOCIATION (FMCA)

1840 Eastchester Drive, Suite 202  
High Point, NC 27265  
(336) 889-2877 Fax: (336) 889-2285  
david@fmcainc.com  
www.fmcainc.com

#### PRODUCTS/SERVICES:

Commercial Collections, Credit Reports & Interchange, Accounts Receivable Management

#### CONTACTS:

David Johnston, *VP/General Manager*  
Wendy Tester, *President - FMCA Board of Directors*  
Renee Whitley, *Administrative Manager*

### FURNITUREDEALER.NET

507 East Travelers Trail  
Burnsville, MN 55337  
(952) 345-7171 Fax: (480) 393-4803  
a.bernstein@furnituredealer.net  
www.furnituredealer.net

#### PRODUCTS/SERVICES:

A home furnishings internet company that works closely with manufacturers and wholesalers to publish, manage and distribute product information to help local brick and mortar furniture retailers leverage the internet to grow their businesses.

#### CONTACTS:

Andy Bernstein, *Founder/CEO*  
Karl Heinritz, *Senior Import Strategist*



## SOLUTION PARTNERS MEMBERS

### **FUTURE FOAM, INC.**

1610 Avenue North  
Council Bluffs, IA 51501  
(712) 323-9122 Fax: (712) 323-0158  
ff\_corporate@futurefoam.com  
www.futurefoam.com

#### **PRODUCTS/SERVICES:**

Foam pouring and fabrication capabilities for the bedding, furniture and consumer products industries.

#### **CONTACTS:**

Robert Heller, *VP*  
Kevin Kolesar, *Regional Sales Manager*

### **FXI**

100 Matsonford Road  
5 Radnor Corporate Center, Suite 300  
Radnor, PA 19087  
(610) 744-2300 or (877) 319-9224  
www.fx.com

#### **PRODUCTS/SERVICES:**

A leading provider of innovative comfort solutions and products to the bedding and furniture industries.

#### **CONTACTS:**

Harold Earley, *CEO/President*  
Bill Morgan, *SVP/General Manager Bedding OEM*

## G

### **GARY McCRAY DESIGN AND DEVELOPMENT**

48 Burroughs Hall  
Kiawah Island, SC 29455  
(336) 953-9353

#### **PRODUCTS/SERVICES:**

Product design and development, sourcing and management advisory services focused on the outdoor furniture category and bringing over 30 years of senior level experience to companies already in or looking to enter this segment.

#### **CONTACT:**

Gary McCray, *Principal*



### **GES LOGISTICS**

*Specialized Furniture Carrier*  
2709 Water Ridge Parkway, Suite 100  
Charlotte, NC 28217  
(704) 575-3326  
terry.kanzigg@geslogistics.com  
www.geslogistics.com

#### **PRODUCTS/SERVICES:**

GES Logistics is a service provider for both international imports and exports as well as domestic transportation and delivery services.

#### **CONTACT:**

Terry Kanzigg, *National Sales Manager*



### **GIGA CLOUD TECHNOLOGY**

118 Brea Canyon Road  
Walnut, CA, 91789  
(818) 650-3333  
iman.schrock@gigacloudtech.com  
www.gigacloudtech.com

#### **PRODUCTS/SERVICES:**

GigaCloud Technology is a leading B2B marketplace provider, striving to empower the future of the global e-commerce landscape. Leveraging our robust logistics and warehousing infrastructure, the GigaCloud B2B Marketplace facilitates seamless and efficient transactions for both suppliers and resellers with value-added offerings including Last-Mile Delivery and 3PL to further streamline the supply chain process and build a cohesive global ecosystem.

#### **CONTACT:**

Iman Schrock, *President*



### **GLOBAL REGISTRATION SERVICES, INC.**

(American Law Label, Inc.)  
1677 South Research Loop  
Tucson, AZ 85710  
(312) 405-9467  
info@globalrsinc.com  
www.globalrsinc.com

#### **PRODUCTS/SERVICES:**

Global Registration Services is the pioneer and worldwide leader in compliance for stuffed articles of bedding, furniture and more by partnering with manufacturers, suppliers, and leading retailers to make compliance simple, transparent, and hassle-free.

#### **CONTACT:**

Deven Wisner, *VP*

### **GLOBAL SHOP SOLUTIONS**

975 Evergreen Circle  
The Woodlands, TX 77380  
(800) 364-5958  
marketing@gssmail.com  
www.globalshopsolutions.com

#### **PRODUCTS/SERVICES:**

We simplify your manufacturing. Experience real-time inventory accuracy, increased on-time delivery and lower administrative costs with Global Shop Solutions ERP software.

#### **CONTACT:**

Steve Taylor, *Sales*



## SOLUTION PARTNERS MEMBERS



### GULFSTREAM SHIPPERS ASSOCIATION

*Specialized Furniture Carrier*

315 Wilkesboro Boulevard NE, Suite 2A

P.O. Box 3330

Lenoir, NC 28645

(828) 759-9124

freddie@shipgulfstream.com

garrett@shipgulfstream.com

www.shipgulfstream.com

#### PRODUCTS/SERVICES:

Ocean, air and trucking transportation for the home furnishings, building materials and manufacturing industries. Logistics consulting, consolidation and drayage.

#### CONTACTS:

Freddie Davis, *Chairman*

Garrett Bowman, *CEO - Gulfstream*

Tiffany Bowman, *CEO - Bluewater*

Keith Stamey, *COO*

Teresa Davis, *VP*

Scott Lombardo, *Client Solutions Director*

Alan Wood, *Partner*

### GUM TREE FABRICS, INC.

4002 South Eason Boulevard

Tupelo, MS 38802

(662) 844-9329 Fax: (662) 841-1925

dmarecle@gumtreefabrics.com

www.gumtreefabrics.com

#### PRODUCTS/SERVICES:

Wholesale stocking distributor of upholstery textiles for the manufacturing, hospitality, bedding, jobber and retail furniture markets.

#### CONTACTS:

Donna Marecle, *President*

Jane Livingston, *CFO*

## H

### HANES INDUSTRIES (Leggett & Platt)

500 North McLin Creek Road

Conover, NC 28613

(828) 464-4673 Fax: (828) 464-0459

www.hanescompanies.com

#### PRODUCTS/SERVICES:

Upholstery Fabrics, Upholstery Fabrics-

Outdoor/Performance, Packaging Materials

#### CONTACT:

Danny Campolieta, *Furniture Market Manager*

### HANGMAN PRODUCTS

685 East Cochran Street #180A

Simi Valley, CA 93065

(818) 610-0487 Fax: (818) 610-0488

sheila@hangmanproducts.com

www.hangmanproducts.com

#### PRODUCTS/SERVICES:

U.S. hardware manufacturer of ASTM-compliant anti-tip devices, as well as mirror, headboard and floating cabinet/shelf systems. Products sold to and developed for domestic and international OEM manufacturers, as well as retail distribution worldwide.

#### CONTACT:

Sheila Gallien, *Marketing Director*



### HICKORY SPRINGS

#### HICKORY SPRINGS

235 2nd Avenue NW

Hickory, NC 28603

(828) 328-2201 Fax: (828) 328-5501

www.hickorysprings.com

#### PRODUCTS/SERVICES:

One of the nation's largest integrated manufacturers in the home furnishings market, offering design expertise and advanced assembly for a variety of furniture components, including springs, sleeper and motion mechanisms for incliners, rockers and swivel bases, as well as foam fabrication for furniture and bedding.

#### CONTACTS:

Mark Jones, *CEO*

Jason Porter, *VP Sales - Furniture*

### HPMKT

The Home of  
Home Furnishings.

High Point Market

### HIGH POINT MARKET AUTHORITY

164 South Main Street, Suite 700

High Point, NC 27260

(336) 869-1000

www.highpointmarket.org

#### PRODUCTS/SERVICES:

Trade Show Sponsor

#### CONTACTS:

Tammy Nagem, *CEO/President*

Ashley Grigg, *VP Strategic Growth & Partnerships*

Ben Muller, *VP Marketing & Communications*

Terry Venable, *VP Operations & Finance*

## SOLUTION PARTNERS MEMBERS



### **IDEAL TRANSPORT, INC.** *Specialized Furniture Carrier*

1515 Fourth Street SW  
Conover, NC 28613  
(828) 464-8247 Fax: (828) 464-8091  
terrye@idealtransportinc.com  
www.idealtransportinc.com

#### **PRODUCTS/SERVICES:**

Specialized furniture carrier since 1989 servicing: Arizona, Colorado, Idaho, Iowa, Kansas, Minnesota, Missouri, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oklahoma, South Dakota, Utah and Wyoming. Terminals in Conover, NC, Evanston, WY and Southern California.

#### **CONTACTS:**

Terry Ward, *Owner/President*  
James Toler, *Operations Manager*  
Neil Taylor, *Sales Manager*  
Mark Johnston, *Safety Manager/Maintenance/Driver Recruiter*

### **INNOTEC**

441 East Roosevelt Avenue  
Zeeland, MI 49464  
(616) 990-5926  
mark.smith@innotecgroup.com  
www.innotecgroup.com

#### **PRODUCTS/SERVICES:**

Innviromass™ Counterweights provide custom, low-cost solutions for chests, dressers and other furnishings requiring counterweight to reduce tipping. Made of 100 percent recycled materials.

#### **CONTACT:**

Mark R. Smith, *Sales*

### **INSIGHT QUALITY SERVICES**

600 East Carpenter Freeway, Suite 246  
Irving, TX 75062  
(469) 586-5328  
www.insight-quality.com

#### **PRODUCTS/SERVICES:**

Delivers supply chain confidence and solves manufacturing problems for brands, importers, manufacturers and retailers. Provides custom-tailored quality solutions including audits, consulting, inspections and testing management services.

#### **CONTACT:**

Andy Church, *CEO/Founder*

### **INTERNATIONAL SOCIETY OF FURNITURE DESIGNERS**

P.O. Box 5445  
High Point, NC 27262  
(336) 307-0999  
info@isfd.org  
www.isfd.org

#### **PRODUCTS/SERVICES:**

Association advocating for outstanding design and the furniture designers whose creativity drives our industry.

#### **CONTACT:**

David Blair, *Executive Director*



Interstate Foam & Supply, Inc.

### **INTERSTATE FOAM & SUPPLY, INC.**

306 Comfort Drive  
Conover, NC 28613  
(828) 459-9700 Fax: (828) 459-0300  
mwebb@interstatefoam.com  
dwelch@interstatefoam.com  
www.interstatefoam.com

#### **PRODUCTS/SERVICES:**

Upholstery Foam

#### **CONTACTS:**

Mark A. Webb, *President*  
Dwayne Welch, *Chief Business Officer*

### **INTERTEK**

4700 Broadmoor Avenue SE, Suite 200  
Kentwood, MI 49512  
(616) 240-0987  
joseph.deyoung@intertek.com  
www.intertek.com

#### **PRODUCTS/SERVICES:**

Provider of chemical emissions testing, electrical safety standards testing, flammability testing, foam certification, Lacey Act auditing, law labels, packaging consulting, product performance and durability testing, Prop 65 compliance and safe harbor assessments, supply chain auditing and third party inspection services.

#### **CONTACT:**

Joey DeYoung, *Key Account Specialist*

## SOLUTION PARTNERS MEMBERS

### J



#### **J.B. HUNT**

*Specialized Furniture Carrier*  
615 J.B. Hunt Corporate Drive  
Lowell, AR 72745  
(800) 4JBHUNT  
finalmile@jbhunt.com  
www.jbhunt.com

#### **PRODUCTS/SERVICES:**

Warehousing, logistics and distribution services across the United States, Puerto Rico and the USVI. Threshold, room-of-choice and white glove delivery options.

#### **CONTACTS:**

John Vargo, *SVP Operations*  
Brian Webb, *EVP - Final Mile*  
Josh Delay, *VP Business Development*  
Jenni Kimpel, *Senior Director, Sales*  
Brin Perryman, *Business Development Executive*  
Lou Greco, *Business Development Manager*  
JoAnne Wiley, *Manager of Marketing Strategy*

#### **JARRETT LOGISTICS**

*Specialized Furniture Carrier*  
1347 North Main Street  
Orrville, OH 44667  
(330) 684-0095 Fax: (330) 682-0271  
anussbaum@gojarrett.com  
www.gojarrett.com

#### **PRODUCTS/SERVICES:**

Family-owned specialized furniture carrier that provides B2B deliveries to Ohio and Western Pennsylvania. We also provide over 300,000 square feet of warehouse space in Orrville, Ohio.

#### **CONTACTS:**

Mike Jarrett, *President*  
Aaron Nussbaum, *Director of Logistics Operations*

#### **JB MARTIN COMPANY**

321 South East Avenue  
Leesville, SC 29070  
(803) 532-6277 Fax: (803) 532-8112  
dtaylor@jbmartin.com  
www.jbmartin.com

#### **PRODUCTS/SERVICES:**

A sixth generation, family-run business that is the world's oldest continuous operating manufacturer of woven velvets.

#### **CONTACT:**

David A. Taylor, *VP*

### K

#### **KM & ASSOCIATES / MERRILL LYNCH**

800 Green Valley Road, Suite 400  
Greensboro, NC 27408  
(336) 333-7404 Fax: (336) 283-0838  
christopher\_kohly@ml.com  
www.fa.ml.com/kmandassociates

#### **PRODUCTS/SERVICES:**

Financial Consulting & Services

#### **CONTACT:**

Christopher Kohly, *VP/Senior Wealth Planner*

#### **KRAVET INC.**

250 Crossways Park Drive  
Woodbury, NY 11797  
(516) 293-2000 Fax: (516) 293-2158  
nicole.eisenberg@kravet.com  
www.kravet.com

#### **PRODUCTS/SERVICES:**

The industry leader in to-the-trade fabric and furnishings, offering the widest array of colors, patterns and styles in every design style.

#### **CONTACT:**

Nicole Eisenberg, *In-House Counsel*

### L

#### **LAW LABEL SERVICES, LLC**

8206 Rockville Road, Suite 194  
Indianapolis, IN 46214  
(614) 543-0479 Fax: (614) 543-8348  
info@lawlabel.com  
www.lawlabel.com

#### **PRODUCTS/SERVICES:**

Guides your company through the process of registering with state agencies to sell certain products in those states, including pillows and upholstered furniture. "Vendor Validation" helps eliminate violations and possible fines.

#### **CONTACT:**

Todd Johnston, *President*



**LECTRA**

*Generations of Innovation*

#### **LECTRA**

5000 Highlands Parkway, Suite 250  
Smyrna, GA 30082  
(770) 422-8050 Fax: (770) 422-1503  
h.corrigan@lectra.com  
www.lectra.com

#### **PRODUCTS/SERVICES:**

Lectra is a leading provider of integrated and connected cutting room manufacturing solutions to the upholstered furniture industry, covering product development, CAD, and automated cutting and cutting room optimization and cutting room data and analytics.

#### **CONTACT:**

Heather Corrigan, *Furniture Marketing Manager*

## SOLUTION PARTNERS MEMBERS



### LEGGETT & PLATT FURNITURE COMPONENTS

One Leggett Road  
Carthage, MO 64836  
(417) 358-8131 or (800) 888-4569  
Fax: (417) 358-6996  
homefurniturecomponents@leggett.com  
www.homefurniturecomponents.com

#### PRODUCTS/SERVICES:

Worldwide manufacturer of mechanisms for reclining chairs and sofa beds; advanced seating support systems; and supplies for upholstered furniture manufacturers.

#### CONTACT:

Sam Smith, *President - Home Furniture*



### LIGHTNING TRANSPORTATION, INC.

16820 C Blake Road  
Hagerstown, MD 21740-2179  
(800) 233-0624 Ext. 3124 Fax: (240) 850-3320  
mike@lightningtrans.com  
www.lightningtrans.com

#### PRODUCTS/SERVICES:

Common Carrier, Drayage, Transportation

#### CONTACT:

Michael J. Rankin, *President*



### LUXURY LIVING OUTDOORS, LLC

10926 David Taylor Road  
Charlotte, NC 28262  
(828) 242-6652  
mark@luxurylivingoutdoors.com  
www.luxurylivingoutdoors.com

#### PRODUCTS/SERVICES:

#### CONTACT:

Mark Peterson, *CEO*

## M



### MALAYSIAN TIMBER COUNCIL

700 Milam Street, Suite 1300  
Houston, TX 77002  
(346) 560-6815  
mtlai@mtc.com.my  
www.mtc.com.my

#### PRODUCTS/SERVICES:

Trade Promotion Council.

#### CONTACT:

Mei Theng Lai, *Regional Representative*

### MANN ARMISTEAD & EPPERSON, LTD.

119 Shockoe Slip  
Richmond, VA 23219  
(804) 644-1200 Fax: (804) 644-1226  
www.maeltd.com  
www.maeltd.com

#### PRODUCTS/SERVICES:

Business Valuations, Investment Analysis, Investment Banking Services, Mergers & Acquisitions

#### CONTACTS:

Howard Armistead, *Managing Director*  
Jerry Epperson, *Managing Director*



### MANUFACTURING SOLUTIONS CENTER AT CATAWBA VALLEY COMMUNITY COLLEGE

301 Conover Station SE  
Conover, NC 28613  
(828) 327-7000 Ext. 4151  
kalexander506@cvcc.edu  
www.manufacturingsolutionscenter.org

#### PRODUCTS/SERVICES:

The Manufacturing Solutions Center, part of Catawba Valley Community College, works with U.S. manufacturers to help improve quality and efficiency, retain and create jobs, increase sales and create a positive economic impact. It's a facility where innovative concepts, along with products and prototypes, are designed, developed, researched and tested. Manufacturing processes are fine-tuned and accurate cost and product studies are performed as well. These services are all available to manufacturers to help them stay at the forefront of their industry.

#### CONTACT:

Kathy Alexander, *Compliance Officer*

## SOLUTION PARTNERS MEMBERS



**Marsh McLennan  
Agency**

### **MARSH MCLENNAN AGENCY**

3625 North Elm Street, Suite 200  
Greensboro, NC 24755  
(336) 253-1099

barrett.plasman@marshmma.com

www.marshmma.com

#### **PRODUCTS/SERVICES:**

Business insurance, employee health and benefits, retirement and private client insurance solutions to organizations and individuals across North America. Personalized local consulting with the global resources of the world's leading professional services firm.

#### **CONTACT:**

Barrett Plasman, *VP Employee Health & Benefits*



**MASSOOD  
LOGISTICS**

### **MASSOOD LOGISTICS**

*Specialized Furniture Carrier*

537 Archdale Boulevard  
Archdale, NC 27263

(336) 635-4500

www.massoodlogistics.com

#### **PRODUCTS/SERVICES:**

Consolidation Services, Distribution, Home Delivery, Warehousing

#### **CONTACTS:**

Edward Massood, *President*

Tara Massood Prevo, *VP*



### **MERCHANT COST CONSULTING**

754 East Broadway, Unit C  
Boston, MA 02119

(508) 733-7622

patrick@merchantcostconsulting.com

www.merchantcostconsulting.com

#### **PRODUCTS/SERVICES:**

Merchant Cost Consulting is a cost reduction/consulting firm that helps furniture businesses reduce their merchant service fees without having to switch vendors.

#### **CONTACT:**

Patrick MacLellan, *Director of Business Development*

### **MEXICIO BUSINESS ASSOCIATES, LLC**

9805 Statesville Road, Suite 4056  
Charlotte, NC 28269

(704) 885-6773

john.hyatt@mexicobusinessassociates.com

www.mexicobusinessassociates.com

#### **PRODUCTS/SERVICES:**

We assist U.S. firms with manufacturing and developing supply chains in Mexico and Latin American countries.

#### **CONTACT:**

John Hyatt, *CEO*

### **MILLIKEN & COMPANY**

920 Milliken Road  
Spartanburg, SC 29303

(864) 316-4114

benji.bagwell@milliken.com

www.decor.milliken.com

#### **PRODUCTS/SERVICES:**

Milliken provides customers with forward-thinking solutions that enhance their products in commercial, residential and hospitality markets. Our residential product offering includes performance indoor/outdoor fabrics as well as yarn-dyed, highly decorative fabrics featuring a non-PFAS performance finish.

#### **CONTACTS:**

David Smith, *President*

Rene Vaughn, *Director of Sales - Milliken Décor*

### **MOHAWK FINISHING PRODUCTS**

(RPM Industrial Coatings Group)

2220 US Highway 70 SE, Suite 100

Hickory, NC 28602

(828) 261-0325 Fax: (800) 721-1545

www.mohawk-finishing.com

#### **PRODUCTS/SERVICES:**

Mohawk Finishing Products is the world's leading manufacturer and distributor of professional wood touch-up, repair and finishings products. In an industry that is rapidly changing, Mohawk is proud to remain at the forefront of both quality and service. Always bearing the technician in mind, Mohawk offers unmatched professional training, educational workshops and exceptional customer service.

#### **CONTACTS:**

Charles Shell, *President - Wood Finishes Group*

Shane Withers, *VP/General Manager - Mohawk Finishing Products*

Wayne Koshmider, *VP/General Manager - Finishworks*

Rodney McFalls, *Director of Color Styling & Design*

### **MOWRY & GRIMSON, PLLC**

5335 Wisconsin Avenue NW, Suite 810  
Washington, D.C. 20015

(202) 688-3610 Fax: (202) 595-8968

trade@mowrygrimson.com

www.mowrygrimson.com

#### **PRODUCTS/SERVICES:**

Trade Regulation, Import/Customs Regulation, Product Regulation

#### **CONTACT:**

Kristin H. Mowry, *Partner*

## SOLUTION PARTNERS MEMBERS



### MURROW'S TRANSFER, INC.

*Specialized Furniture Carrier*  
1660 Blair Street  
Thomasville, NC 27360  
(336) 475-6101 or (800) 669-2928  
Fax: (336) 475-1240  
dan@murrows.com  
www.murrows.com

#### PRODUCTS/SERVICES:

Truckload and LTL deliveries to Alabama, Arkansas, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maryland, Michigan, Mississippi, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia.

#### CONTACT:

Dan Hunt, *CEO/President*  
C.W. Dillon, *VP Operations*

## O

### OLD DOMINION FREIGHT LINE, INC.

500 Old Dominion Way  
Thomasville, NC 27360  
(336) 822-5942 Fax: (336) 822-5002  
chris.harrell@odfl.com  
www.odfl.com

#### PRODUCTS/SERVICES:

Transportation and logistics services.

#### CONTACTS:

Chris Harrell, *Director of Maintenance/Administration/Fuel*  
Robert Alexander, *Manager of Fuel*

### OUTDURA (Sattler Corporation)

447 Main Street  
Hudson, NC 28638  
(866) 688-3872 Fax: (828) 759-2156  
www.outdura.com

#### PRODUCTS/SERVICES:

100 percent solution-dyed acrylic fabrics for outdoor/indoor furniture manufacturers, designers and hospitality.

#### CONTACTS:

Ulrich Tombuelt, *CEO*  
Teresa Buelin, *Business Development/Marketing Manager*  
Chris Caldwell, *Sales Manager*  
Amy Smith, *Sales Manager*  
Melissa Miller, *Customer Service Manager*



### OUTLOOK INTERNATIONAL (SG) PTE. LTD.

21000 Harken Drive  
Cornelius, NC 28031  
(336) 687-1512  
www.outlook sourcing.com

#### PRODUCTS/SERVICES:

Outlook has established itself as the leader in managing the supply chain for home furnishing products. Outlook's owners and staff have focused their professional careers in furniture related industries, allowing them to become the foremost authority in developing, designing and managing the manufacture of home furnishing products for export from Asia.

#### CONTACT:

Ken Shanks, *Managing Director*

## P



### PAM TRANSPORT, INC.

297 West Henri de Tonti Boulevard  
Tontitown, AR 72770  
(479) 361-9111 Fax: (479) 361-5334  
dannd@pamt.com  
www.pamtransport.com

#### PRODUCTS/SERVICES:

PAM Transport, Inc. provides nationwide dry van truckload, expedited truckload, intermodal and logistics services to the manufacturing, retail and automotive industries. PAM serves the Canadian provinces of Ontario and Quebec as well as Mexico over border crossings in Laredo and El Paso, Texas.

#### CONTACTS:

Joseph A. Vitirito, *CEO*  
Dave Danner, *VP National Sales*

### PAX STUDIO

114 Unity Street  
Thomasville, NC 27360  
(336) 880-1647  
hello@pax.studio  
www.pax.studio

#### PRODUCTS/SERVICES:

PAX STUDIO is an award-winning boutique graphic design studio based in small-town North Carolina. Our purpose is to help our clients connect in a meaningful and memorable way with their clients.

#### CONTACT:

Paxton Taylor, *Owner*



## SOLUTION PARTNERS MEMBERS



**PHIFER, INC.**  
4400 Reese Phifer Avenue  
Tuscaloosa, AL 35401  
(800) 221-5497  
hugo.benitez@phifer.com  
www.phifer.com

### PRODUCTS/SERVICES:

Leading insect screening manufacturer and producer of high-performance indoor/outdoor sun shading and furniture fabrics, aluminum wire and wire mesh products.

### CONTACT:

Hugo Benitez, *National Sales Manager - Designed Fabrics*



### PHILLIPS TUBE GROUP, INC.

2205 Woodside Boulevard  
Middletown, OH 45044  
(513) 727-0080  
aphillips@phillipstube.com  
www.phillipstube.com

### PRODUCTS/SERVICES:

Phillips Tube Group is the quality leader in the steel tube industry, meeting the requirements of the most demanding OEMs and their suppliers. PTG is recognized as a reliable partner for steel tube in several industries including automotive, HVAC, appliance, RV and construction.

### CONTACT:

Angela Phillips, *CEO*

### PINNACLE SEARCH PARTNERS, LLC

5 Concourse Parkway, Suite 1625  
Atlanta, GA 30328  
(770) 693-5940  
bcreekmuir@pinnaclesearch.com  
www.pinnaclesearch.com

### PRODUCTS/SERVICES:

Executive search firm with a global scope.

### CONTACTS:

Bill Creekmuir, *President*  
Lori Ellis, *Home Furnishings Practice Leader*

### PLATAINE

168 Main Street  
P.O. Box 606  
Goshen, NY 10924  
(845) 294-9727  
clay.bolick@plataine.com  
www.plataine.com

### PRODUCTS/SERVICES:

Leading provider of intelligent automation solutions for advanced manufacturing. Patented, context-sensitive, industrial IoT-enabled technology integrates with existing infrastructure, enabling quick deployment and rapid ROI.

### CONTACT:

Clay Bolick, *VP Operations - North America*



PLUSTRADING SERVICES & SOLUTIONS INC.  
International Trading and Finance Solutions

### PLUSTRADING SERVICES AND SOLUTIONS, INC.

8228 NW 30th Terrace  
Doral, FL 33122  
(901) 279-4308  
paul.westbrook@plus-trading.com

### PRODUCTS/SERVICES:

Plywood, lumber, kiln sticks.

### CONTACTS:

Rodrigo Yokota, *Director*  
Paul Westbrook, *Sales*

## Q



### QARMA

Strandlodsvej 9a  
2300 Copenhagen S, Denmark  
(773) 551-2857 DK: +45 3158 4787  
jn@qarmainspect.com  
<https://qarmainspect.com>

### PRODUCTS/SERVICES:

Qarma offers simple quality control and compliance software to help companies get a full overview of their quality activities, standardize and improve processes and streamline communication and collaboration with staff, third parties or suppliers.

### CONTACT:

Jacob Nedergaard, *CEO/Co-Founder*

## R

### RALPH'S FRAME WORKS, INC.

2231 Shore Street  
High Point, NC 27263  
(336) 431-2168 Fax: (336) 431-5366  
ralphframe@aol.com  
www.ralphsframe.com

### PRODUCTS/SERVICES:

High-end wood frames for the residential, hospitality and healthcare upholstered furniture industries.

### CONTACT:

Tommy Rice, *President*

### RECASENS USA, LLC

10130 Perimeter Parkway, Suite 200  
Charlotte, NC 28216  
(704) 602-5299  
customerservices@recasensusa.com  
doug@recasensusa.com  
www.recasensusa.com

### PRODUCTS/SERVICES:

Solution-dyed acrylic outdoor fabrics.

### CONTACTS:

Doug Dubay, *General Manager*  
Yusra Whipple, *Customer Service Manager*

## SOLUTION PARTNERS MEMBERS

### REVOLUTION PERFORMANCE FABRICS

515 Marie Street  
Kings Mountain, NC 28086  
(704) 860-8262

[www.revolutionfabrics.com](http://www.revolutionfabrics.com)

#### PRODUCTS/SERVICES:

Upholstery Fabrics-Outdoor/Performance

#### CONTACT:

Anderson Gibbons, *VP Marketing*

### RICHARD FRINIER DESIGN STUDIO

P.O. Box 41700  
Long Beach, CA 90853  
(562) 773-1200

[www.richardfrinier.com](http://www.richardfrinier.com)

#### PRODUCTS/SERVICES:

Over 40 years of award-winning indoor and outdoor furniture, textile, lighting and accessory design for residential, contract and hospitality environments.

#### CONTACTS:

Richard Frinier, *Principal/Managing Partner*

Catherine Frinier, *Principal/Managing Partner*

### RICHELIEU AMERICA, LTD.

213 North Road  
Thomasville, NC 27360  
(336) 880-1922

[www.richelieu.com](http://www.richelieu.com)

#### PRODUCTS/SERVICES:

An importer, manufacturer and distributor of specialty hardware and complementary products with nationwide distribution. An agent for change in a dynamic and creative industry. Richelieu offers a full line of materials for both upholstery and case goods.

#### CONTACT:

Jerry Lloyd, *Sales Manager*

### RPM EXPEDITE USA

5501 Sandshell Drive, Suite 221  
Fort Worth, TX 76137  
1671 Greenbourne Drive  
Greensboro, NC 27409  
(336) 689-2878

[dmorgan@rpmexpediteusa.com](mailto:dmorgan@rpmexpediteusa.com)

[www.rpmexpediteusa.com](http://www.rpmexpediteusa.com)

#### PRODUCTS/SERVICES:

RPM Expedite is a hybrid LTL and full truckload carrier with both asset and non-asset divisions that provide coast-to-coast service in less than 10 days. RPM's mission is to create long-term industry partnerships while improving customers' logistics processes, providing customized solutions, reducing damages, improving efficiencies and providing overall recognizable cost savings to customer's bottom line.

#### CONTACT:

Darin Morgan, *Director of Sales & Business Development*



### RPM INDUSTRIAL COATINGS GROUP

7625 Thorndike Road  
Greensboro, NC 27409  
(828) 261-0325 Fax: (800) 721-1545

[cshell@rpmicg.com](mailto:cshell@rpmicg.com)

[www.finishworks.com](http://www.finishworks.com) or [www.mohawk-finishing.com](http://www.mohawk-finishing.com)

#### PRODUCTS/SERVICES:

RPM Industrial Coatings Group is home to six industry-leading coatings and finishings brands: FinishWorks, Mohawk Finishing Products, TCI, KopCoat Protection Products, Modern Recreational Technologies and Morrells Wood Finishes. RPM Industrial Coatings Group is a division of RPM International, Inc., a \$7.3 billion global company with market- and industry-leading brands in specialty coating, sealants, building materials and related services.

#### CONTACT:

Johnny Green, *President*

## S

### SELBY FURNITURE HARDWARE COMPANY, INC.

321 Rider Avenue  
Bronx, NY 10451

(718) 993-3700 or (800) 224-0058 Fax: (800) 224-0059

[nbruckner@selbyhardware.com](mailto:nbruckner@selbyhardware.com)

[www.selbyhardware.com](http://www.selbyhardware.com)

#### PRODUCTS/SERVICES:

A one-stop shop for all furniture and cabinet hardware needs. Wall bed mechanisms, electric lifts and a complete range of hinges, drawer slides, locks and catches.

#### CONTACTS:

Neil Bruckner, *President*

Tine McCarr, *Representative*

### SERGE FERRARI

504 Hillsboro Technology Drive  
Deerfield Beach, FL 33441  
(954) 942-3600

[marketing.us@sergeferrari.com](mailto:marketing.us@sergeferrari.com)

[www.sergeferrari.com/us](http://www.sergeferrari.com/us)

#### PRODUCTS/SERVICES:

Upholstery, Sling Fabrics

#### CONTACT:

Laurent Pellequer, *Market Development Manager*

## SOLUTION PARTNERS MEMBERS



### SGS NORTH AMERICA, INC.

96 Allen Boulevard, Suite A-G  
Farmingdale, NY 11735  
(631) 293-8944 Fax: (631) 293-8956  
govmark.testing@sgs.com  
www.sgs.com/govmark

#### PRODUCTS/SERVICES:

The world's leading testing, inspection and certification company. Our value to society is enabling a better, safer and more interconnected world.

#### CONTACTS:

Bobby Brown, *Director of Operations*  
Michael Magee, *Lab Manager*



### SHERWIN-WILLIAMS

113 Stage Coach Trail  
Greensboro, NC 27409  
(336) 880-1469  
mark.harms@sherwin.com  
www.sherwin-williams.com

#### PRODUCTS/SERVICES:

Sherwin-Williams delivers the best in paint and coatings products to the world and has one of the industry's most recognized portfolios of branded and private-label products. Sherwin-Williams supplies a broad range of highly engineered solutions for the construction, industrial, packaging and transportation markets in more than 120 countries around the world.

#### CONTACT:

Mark Harms, *Global Segment Director - Furniture*



### SHIP4WD

5801 Lake Wright Drive  
Norfolk, VA 23502  
ran.leitman@ship4wd.com  
www.ship4wd.com

#### PRODUCTS/SERVICES:

Ship4wd revolutionizes international shipping for small and medium-sized businesses. Designed with SMBs in mind, Ship4wd ensures that international shipping is no longer a complex or frustrating task. Instantly quote, book and track shipments, on-the-go, right from your mobile. With 24/7 live chat expert assistance, support is always at your fingertips. Our platform offers transparent pricing and seamless access to flexible payment terms and credit lines, effortlessly handling all logistics from door to port, including customs, insurance and quality inspections.

#### CONTACTS:

Carmit Glik, *CEO*  
Ron Leitman, *Head of Products*

### SHOPTELLIGENCE, INC.

330 East Liberty Street  
Ann Arbor, MI 48104  
(212) 328-1440  
lkhoury@shoptelligence.com  
www.shoptelligence.com

#### PRODUCTS/SERVICES:

Shoptelligence is a leader in home furnishings data and analytics. Harnessing AI to transform product data into style-centric experiences for shoppers, they partner with brands and retailers to directly increase revenue. With unwavering commitment to marrying cutting-edge shopper experiences with rigorous measurement across the physical and digital, clients maximize marketing effectiveness and customer lifetime value.

#### CONTACTS:

Laura Khoury, *CEO*  
Scott Axonovitz, *Chief Revenue Officer*  
Manal Ilayan, *VP Sales & Marketing*



SMITH LEONARD  
Accountants & Consultants

### SMITH LEONARD, PLLC

4035 Premier Drive, Suite 300  
High Point, NC 27265  
(336) 883-0181 Fax: (336) 841-8764  
awright@smith-leonard.com  
www.smith-leonard.com

#### PRODUCTS/SERVICES:

Audit and tax services, business valuations, employee benefits consulting and services, financial consulting and services, management consulting, mergers and acquisitions, buy and sell side due diligence, financial planning and wealth management, along with estate and gift tax planning.

#### CONTACTS:

Ken Smith, *Partner*  
Mark Laferriere, *Partner*  
Andrew Wright, *Partner*

### SOFTTOUCH POS & PAYMENTS

45 Old Solomons Island Road, Suite 102  
Annapolis, MD 21401  
(443) 214-7785  
icfagroup@softtouchpos.com  
www.softtouchpos.com

#### PRODUCTS/SERVICES:

The center point of technology, team and transparency. These elements are brought together to scale and create value-oriented payment solutions that can easily be integrated or customized for your unique business process.

#### CONTACTS:

Evan Fytros, *CEO*  
Jay Cantor, *EVP*

## SOLUTION PARTNERS MEMBERS



### **SOUTHEAST STREAMLINE, INC.**

2472 Carrollton Pike  
Woodlawn, VA 24381  
(540) 320-3277 Fax: (800) 758-6220  
jennifer@southeaststreamline.com  
www.southeaststreamline.com

#### **PRODUCTS/SERVICES:**

Southeast Streamline is a truck brokerage fully aligned with professional partners able to provide a full range of intermodal trucking to meet logistics needs. We are an environmentally-friendly logistics company committed to reducing inland freight costs and unnecessary container traffic by street-turning import containers.

#### **CONTACTS:**

Ryan Turman, *President*  
Jennifer Bianco, *VP Sales and Operations*

### **STORIS, INC.**

400 Valley Road, Suite 302  
Mount Arlington, NJ 07856  
(888) 4-STORIS  
sales@storis.com  
www.storis.com

#### **PRODUCTS/SERVICES:**

STORIS is the leading provider of retail software solutions and services to the home furnishings industry. Over 450 clients utilize STORIS' Unified Commerce Solution, which includes point of sale, eCommerce, customer experience management, mobile POS, inventory control, buying tools, business intelligence, supply chain management, accounting and more.

#### **CONTACTS:**

Don Surdoval, *CEO*  
Doug Culmone, *President/COO*  
Kevin Claypoole, *Director of Sales*  
Daniel McClelland, *Marketing Manager*



### **STUMP & COMPANY**

2101 Rexford Road, Suite 134E  
Charlotte, NC 28211  
(704) 905-2058  
tim@stumpnet.com  
www.stumpnet.com

#### **PRODUCTS/SERVICES:**

Investment bankers to the furniture and furnishings industries, specializing in mergers and acquisitions in all sectors of the global furniture industry.

#### **CONTACTS:**

Timothy Stump, *President*  
Stuart Stump Mullens, *Partner*  
Bo Stump, *Partner*

### **SUN DELIVERY** (American West Worldwide Express)

*Specialized Furniture Carrier*  
13 Stanley Avenue  
Thomasville, NC 27360  
(336) 472-5000 Fax: (336) 472-5189  
sales@sundeliveryinc.com  
www.sundeliveryLLC.com

#### **PRODUCTS/SERVICES:**

Nationwide white-glove, in-home and threshold delivery provider proudly operating as an extension of American West with daily pickups and linehaul services.

#### **CONTACTS:**

Josh Brown, *Chairman*  
Dan Hunt, *CEO*  
Aimee Boozer, *VP In-Home Delivery*  
Wes Williams, *VP Sales*



### **SUN WAREHOUSING AND DISTRIBUTION**

*Specialized Furniture Carrier*  
115 Morrison Avenue  
Thomasville, NC 27360  
(336) 687-0416  
sales@sun-wd.com  
www.sun-wd.com

#### **PRODUCTS/SERVICES:**

Offering a complete warehouse management system that allows real-time access to inventory at any time through a user-friendly web interface. Services include container unloading, inspection and deluxing, consolidation and kitting, and same-day delivery.

#### **CONTACTS:**

Rick Phillips, *Chairman/CEO*  
Aimee Boozer, *President/COO*



### **SUNBELT FURNITURE XPRESS, INC.**

*Specialized Furniture Carrier*  
P.O. Box 487  
Hickory, NC 28603  
(828) 464-7240 Fax: (828) 465-3560  
shipsunbelt@sbfx.com  
www.sbfxc.com

#### **PRODUCTS/SERVICES:**

Now servicing 40 states and two Canadian Provinces of British Columbia. Visit our website at www.sbfxc.com for more information regarding our services of LTL, TL, brokerage and residential deliveries.

#### **CONTACTS:**

Stan Froneberger, *VP/General Manager*  
Ed Fleming, *National Sales Manager*

## SOLUTION PARTNERS MEMBERS



### SUNBRELLA / GLEN RAVEN, INC.

1831 North Park Avenue  
Glen Raven, NC 27217  
(336) 227-6211 or (800) 347-4536 Fax: (336) 586-1169  
sroberts@glenraven.com  
www.sunbrella.com / www.glenraven.com

#### PRODUCTS/SERVICES:

Sunbrella/Glen Raven designs, develops and produces quality fabrics and textiles while offering exceptional distribution, logistics and marketing to our clients. Our textiles, including our flagship Sunbrella® brand, are some of the most trusted and leading names serving the furniture, marine, shade and home fashion industries.

#### CONTACTS:

Leib Oehmig, *CEO - Glen Raven, Inc.*  
David Swers, *President - Glen Raven, Inc.*  
Suzie Roberts, *VP/General Manager*  
Tom Notaro, *Senior Director of Sales*  
Greg Voorhis, *Senior Design Director*  
Sarah Dooley, *Marketing Director*  
Jason Burgess, *Sales Manager*



### SURRY CHEMICALS, INC.

241 Hickory Street  
Mount Airy, NC 27030  
(336) 786-4607  
r.craddock@surrychemicals.com  
www.surrychemicals.com

#### PRODUCTS/SERVICES:

Surry Chemicals is a privately-owned family business manufacturing and distributing premier quality chemicals, with a focus on diesel exhaust fluid and other automotive products. We are a PEAK/ BlueDEF distributor that offers DEF in all sizes: 2.5-gallon jugs, 55-gallon drums, 275/330-gallon totes and 3000-plus-gallon tanks. We service North and South Carolina, Tennessee and Virginia.

#### CONTACTS:

Will Sheppard, *President*  
Pete Sheppard, *VP*  
Paul Stroup, *Director of Sales*  
Robert Craddock, *Sales*

### SWAVELLE GROUP

135 Fifth Avenue, 10th Floor  
New York, NY 10010  
(212) 532-8670  
gthomases@swavelle.com  
www.swavelle.com

#### PRODUCTS/SERVICES:

Established in 1982, Swavelle Group is a leader in the textile industry supplying furniture manufacturers, retailers and both residential and contract jobbers. Home of Swavelle USA, TFA, Bella Dura and Bella Dura Home.

#### CONTACTS:

Greg Thomases, *CEO*  
David Thomases, *EVP - Outdoor Sales*  
Greg Van Dyke, *Director of Furniture Sales*  
Barbara Rogers, *Director of Marketing*

## T



### T.G.S. LOGISTICS, INC.

2735 South Willow Avenue  
Fresno, CA 93725  
(800) 522-3032 Fax: (559) 486-3219  
pschneider@tgstrans.com  
www.tgstrans.com

#### PRODUCTS/SERVICES:

T.G.S. is an international and domestic intermodal drayage provider that specializes in the import and export of dry and reefer cargo, retail, industrial and everyday goods. Headquartered in California, T.G.S. provides service at the ports of Los Angeles, Long Beach and Oakland for international drayage and rail ramps in Lathrop, Stockton and Oakland as well as Reno, Nevada.

#### CONTACT:

Peter Schneider, *President*

### TD POINT OF PURCHASE SOLUTIONS

1313 North Market Street  
Wilmington, DE 19801  
(908) 392-3699  
craig.mcguinness@td.com  
www.tdcomplete.com

#### PRODUCTS/SERVICES:

TD Complete delivers a convenient end-to-end credit application, processing and settlement platform seamlessly connecting you with multiple providers, helping approve more customers, increasing your sales and gaining efficiency — all with no integration or costs.

#### CONTACTS:

Craig McGuinness, *VP/Senior National Account Manager*

## SOLUTION PARTNERS MEMBERS

### TEMPOTEST USA

720 Anderson Ferry Road  
Cincinnati, OH 45238  
(972) 512-3534 Fax: (972) 512-3544  
sales@tempotestusa.com  
www.tempotestusa.com

#### PRODUCTS/SERVICES:

Vertically integrated Italian fabric producer specializing in acrylic and polyester performance fabrics, cotton, linen and blended fabrics, piece-dyed and printed. Digital and rotary prints on synthetic and natural fiber fabrics.

#### CONTACTS:

Tim Niehaus, *President*  
Dante Gerome, *VP Sales*  
Zac Bryant, *Director of Tempotest Home Fabrics*



### TRINITY TRANSPORT, INC.

317 Green Needles Avenue  
Lexington, NC 27265  
(336) 956-6200 Fax: (336) 956-6300  
sennis@shiptrinity.com  
www.shiptrinity.com

#### PRODUCTS/SERVICES:

Trinity has a fleet of nearly 100 tractors and over 375 trailers that service the entire continental United States, with dedicated service east of the Mississippi. In addition to asset-based trucking and freight brokerage, Trinity also has multiple 3PL customers and handles warehousing, logistics management, yard management and more.

#### CONTACT:

Steve Ennis, *VP*

### TRIVANTAGE

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### TRIVANTAGE, LLC

1831 North Park Avenue  
Glen Raven, NC 27217-1100  
(336) 586-1679  
jbarnhardt@trivantage.com  
www.trivantage.com

#### PRODUCTS/SERVICES:

As a one-stop shop for upholstery fabrics, Trivantage® provides over 9,000 products from industry-leading brands, including an extensive catalog of Sunbrella® and other wholesale fabrics by the yard, along with hardware, thread, trim, cord and more for the home furnishings industry.

#### CONTACT:

Jimmy Barnhardt, *Sales Manager - Decorative Fabrics*

### TRUECOMMERCE - ECUTOPIA

P.O. Box 5000 PMB 519  
Rancho Santa Fe, CA 92067  
(619) 823-8877  
ron.sellers@truecommerce.com  
www.ecutopia.com

#### PRODUCTS/SERVICES:

Provider of cloud-based, supply chain solutions for mid-tier businesses. The solutions are from basic EDI order management to highly integrated track and trace capability with the company's third-party logistics provider.

#### CONTACT:

Ron Sellers, *SVP*



### TÜV RHEINLAND OF NORTH AMERICA, INC.

2713 SE Otis Corley Drive  
Bentonville, AR 72712  
(616) 536-0659  
stephan.pesch@tuv.com  
www.tuv.com

#### PRODUCTS/SERVICES:

TÜV Rheinland's highly qualified experts test technical systems and products around the world, support innovations in technology and business, train people in numerous professions and certify management systems according to international standards.

#### CONTACT:

Stephan Pesch, *Senior International Regulatory Compliance Specialist*



### TÜV SÜD AMERICA

401 Edgewater Place, 5th Floor  
Wakefield, MA 01880  
(508) 930-0889  
sandeep.khatua@tuvsud.com  
www.tuvsud.com/us

#### PRODUCTS/SERVICES:

For more than 150 years, TÜV SÜD has worked progressively towards being the trusted partner of choice for safety, security and sustainability solutions, adding tangible value to clients globally. With over 25,000 employees across more than 1,000 locations, TÜV SÜD's community of experts are equipped to work alongside customers to anticipate and capitalize on technological developments.

#### CONTACT:

Sandeep Khatua, *Global Technical Director*



# SOLUTION PARTNERS MEMBERS

## TWITCHELL TECHNICAL PRODUCTS

4031 Ross Clark Circle  
Dothan, AL 36303  
(334) 792-0002  
roberta@twitchellcorp.com  
www.twitchellcorp.com

### PRODUCTS/SERVICES:

Outdoor fabric

### CONTACTS:

Allen Andrews, *National Sales Manager*  
Robert Appling, *Sales & Marketing Coordinator*

## U



## UL SOLUTIONS

3480 Windquest Drive  
Holland, MI 49424  
(616) 928-0791  
RCP@ul.com  
www.ul.com/furniture

### PRODUCTS/SERVICES:

Residential furniture services including UL product safety certifications, quality assurance testing, chemical compliance, GREENGUARD certification, among other sustainability programs. In addition, UL Solutions offers test equipment and fixtures for conducting your own in-house testing as well as turnkey ASTM F2057 test kits.

### CONTACTS:

Brian Kneibel, *Global Commercial Director*  
Brayden West, *Furniture Product Specialist*



## USI INSURANCE SERVICES, LLC

7031 Albert Pick Road, Suite 104  
Greensboro, NC 27409  
(336) 409-9695  
jonathon.davis@usi.com  
www.usi.com

### PRODUCTS/SERVICES:

USI is one of the largest insurance brokerage and consulting firms in the world. We leverage the USI ONE Advantage®, an interactive platform that integrates proprietary and innovative client solutions, networked local resources and enterprise-wide collaboration to deliver customized results with positive, bottom line impact.

### CONTACTS:

Jonathon Davis, *VP/Commercial Risk Advisor*  
Jason Garfinkle, *VP/Employee Benefits Consultant*

## V

## VALDESE WEAVERS

## VALDESE WEAVERS, LLC

1000 Perkins Road SE  
Valdese, NC 28690  
(828) 874-2181  
info@valdeseweavers.com  
www.valdeseweavers.com

### PRODUCTS/SERVICES:

Valdese Weavers is a leading designer and manufacturer of decorative textiles in the United States for use in residential and contract markets. The company operates four facilities in Burke County, N.C., and trades under the brand names Valdese Weavers, InsideOut Performance Fabrics, Sustain Performance Fabrics, Circa 1801, Valdese International Products (VIP), Dicey Fabrics and Valdese Weavers Contract.

### CONTACTS:

Blake Millinor, *CEO/President*  
Patrick Shelton, *VP Sales*  
Christy Almond, *VP Product Development & Marketing*

## VANTAGE INNOVATIVE ELECTRONICS, LLC

30235 Aldine Westfield Drive  
Spring, TX 77386  
(832) 567-0924  
delaina\_bradshaw@yahoo.com

### PRODUCTS/SERVICES:

Electronics for furniture.

### CONTACT:

DeLaina Bradshaw, *Owner*

## W

## WARD-KRAFT, INC.

2401 Cooper Street  
Fort Scott, KS 66701  
(620) 202-0362 Fax: (620) 224-2265  
russell@wardkraft.com  
www.wardkraft.com

### PRODUCTS/SERVICES:

A trade-only print manufacturer of adhesive labels, law labels, deck labels and more.

### CONTACT:

Ray Russell, *Marketing*



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sustain®  
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## SOLUTION PARTNERS MEMBERS



### **WESTERN LOGISTICS, INC.**

*Specialized Furniture Carrier*  
1555 Brigantine Drive  
Coquitlam, BC, Canada V3K 7C2  
(800) 661-6267 Fax: (604) 420-6500  
solutions@westernlogistics.com  
www.westernlogistics.com

#### **PRODUCTS/SERVICES:**

Asset-based LTL transportation solutions company established in 1990. Provides services for contract/home furniture manufacturers, retailers and dealers in the United States and Canada. Lanes from North Carolina, West Michigan and Southern California direct to Canadian markets. Ten intra-Canadian terminals with flexible storage and staging. Home delivery available in major Canadian cities.

#### **CONTACTS:**

Mary Waring, CEO  
Domenic Russo, *President*  
Sue deWinter, *National Sales Manager - USA & Canada*  
Nathan Hansen, *Account Executive*



### **WOMBLE BOND DICKINSON (US), LLP**

300 North Greene Street, Suite 1900  
Greensboro, NC 27401  
(336) 574-8050  
jack.hicks@wbd-us.com  
www.womblebond dickinson.com/us

#### **PRODUCTS/SERVICES:**

Legal Services

#### **CONTACTS:**

Jack B. Hicks, *Partner*  
Michael Sullivan, *Partner*



### **WRIGHT CREATIVE BRANDING & LABELS**

5115 Prospect Street  
Thomasville, NC 27360  
(336) 472-4200 Fax: (336) 476-8554  
info@wrightlabels.com  
www.wrightlabels.com

#### **PRODUCTS/SERVICES:**

Built on a foundation of creativity and craftsmanship, Wright Creative Branding & Labels is the leading provider of brand labels, deck labels, compliance labels, dimensional badges, hang tags, in-store signage and large format graphics. We are proud to be an American manufacturer and a UL Solutions authorized label supplier program participant.

#### **CONTACT:**

Greg Wright, *CEO/President*

## Z

### **Z-WOVENS, LLC**

312 South Hamilton Street, Suite 101  
High Point, NC 27260  
(336) 210-2630 Fax: (336) 882-5013  
chip.finneran@z-wovens.com  
www.z-wovens.com

www.sunbelievable.com

#### **PRODUCTS/SERVICES:**

Manufacturer of luxury performance fabrics made from yarn-dyed components. Brands include Z-Free, Z-Cycle recycled fabrics and solution-dyed outdoor/indoor Sunbelievable fabrics.

#### **CONTACT:**

Chip Finneran, *VP Sales*

### **ZUND AMERICA**

8142 South Sixth Street  
Oak Creek, WI 53154  
(414) 433-0700  
infous@zund.com  
www.zund.com

#### **PRODUCTS/SERVICES:**

Zund offers modular, single and dual-beam digital cutting solutions with application-specific capabilities for capture, nesting and pattern matching. Zund systems make cutting many different upholstered furniture materials (including leather, textiles, foam and chipboard) productive and profitable.

#### **CONTACTS:**

Manuel Merkt, *President*  
Bill Richards, *Sales Director*  
Bryan Timmerman, *Market Segment Manager*

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# PRODUCT GUIDE

## Components Parts, Materials & Supplies

### Anti-Tip Restraints

B. Walter & Company  
Hangman Products  
Richelieu America, Ltd.  
Selby Furniture Hardware Company, Inc.

### Back Panels

BHK of America, Inc.

### Bed Frames

Hickory Springs  
Leggett & Platt Furniture Components

### Counterweights For Tip Prevention

Innotec

### Cross Banding

3A Composites USA

### Drawer Components

BHK of America, Inc.  
Malaysian Timber Council  
Richelieu America, Ltd.

### Drawer Interlocks

Richelieu America, Ltd.

### Fasteners

Hickory Springs  
Selby Furniture Hardware Company, Inc.

### Finishing Materials

FinishWorks  
Mohawk Finishing Products  
Trivantage, LLC

### Hardware - Decorative

Fulterer USA, Inc.  
Richelieu America, Ltd.  
Selby Furniture Hardware Company, Inc.

### Hardware - Functional

B. Walter & Company  
Fulterer USA, Inc.  
Hangman Products  
Hickory Springs  
Leggett & Platt Furniture Components  
Richelieu America, Ltd.  
Selby Furniture Hardware Company, Inc.  
Trivantage, LLC

### Laminates

3A Composites USA

### Lighting

Richelieu America, Ltd.  
Selby Furniture Hardware Company, Inc.

### Mattresses

Carpenter Co.  
Hickory Springs

### Metal Components

B. Walter & Company  
Hickory Springs  
Leggett & Platt Furniture Components  
Phillips Tube Group, Inc.

### Mirror Hangers

Hangman Products  
Selby Furniture Hardware Company, Inc.

### Plywood

BHK of America, Inc.  
Malaysian Timber Council  
Plustrading Services and Solutions, Inc.

### Recliner & Motion Mechanism

Hickory Springs  
Leggett & Platt Furniture Components

### Tags & Labels

B. Walter & Company  
American Law Label, Inc.  
Atlantic Corporation  
Law Label Services, LLC  
Ward/Kraft, Inc.  
Wright Creative Branding & Labels

### TV Lifts

Richelieu America, Ltd.  
Selby Furniture Hardware Company, Inc.

### Upholstery Fabrics

Bliss Performance Fabrics Citel  
Culp, Inc.  
Gum Tree Fabrics, Inc.  
Hanes Industries  
JB Martin Company  
Kravet Inc.  
Milliken & Company  
Outdura (Sattler Corporation)  
Phifer, Inc.  
Recasens USA, LLC  
Sunbrella/Glen Raven, Inc.  
Swavelle Group  
Tempotest USA  
Toray Ultrasuede  
Trivantage, LLC  
Valdese Weavers, LLC  
Z-Wovens, LLC

### Upholstery Fabrics - Mattress Ticking

Culp, Inc.

### Upholstery Fabrics - Outdoor/Performance

Agora Fabrics  
Bliss Performance Fabrics Citel  
Culp, Inc.  
Elevate Textiles  
Hanes Industries



# PRODUCTS GUIDE

JB Martin Company  
Milliken & Company  
Outdura (Sattler Corporation)  
Phifer, Inc.  
Recasens USA, LLC  
Revolution Performance Fabrics  
Serge Ferrari  
Sunbrella/Glen Raven, Inc.  
Swaville Group  
Tempotest USA  
Toray Ultrasuede  
Trivantage, LLC  
Twitchell Technical Products  
Valdese Weavers, LLC  
Z-Wovens, LLC

## Upholstery - Fire Safe Materials

Culp, Inc.  
Hickory Springs  
Sunbrella/Glen Raven, Inc.

## Upholstery Foam

Carpenter Co.  
Espumados Medellin S.A.  
Future Foam, Inc.  
FXI  
Hickory Springs  
Interstate Foam & Supply

## Upholstery Springs & Support Systems

Hickory Springs  
Leggett & Platt Furniture Components

## Upholstery Supplies

Atlantic Corporation  
Hickory Springs  
Leggett & Platt Furniture Components

## Upholstery Trim - Decorative

Ardwyn Binding Products Company, Inc.  
Kravet, Inc.  
Trivantage, LLC

## Veneer

3A Composites USA

## Wood Components

BHK of America, Inc.  
Ralph's Frame Works, Inc.

## Wood Finishes & Coatings

FinishWorks  
Mohawk Finishing Products  
RPM Industrial Coatings Group  
Sherwin-Williams

# Equipment & Machinery

## Automated Upholstery Cutting Machinery

Hickory Springs  
Lectra  
Zund America

## Finishing Equipment, Systems & Services

Dynabrade  
Mohawk Finishing Products  
RPM Industrial Coatings Group

## Pneumatic Staplers & Nailers

Dynabrade

## Sanding Machines/Equipment

Dynabrade

## Sewing Machines

DAP America, Inc.  
Hickory Springs

## Tooling

FS Tool Corporation

## Woodworking Machinery

Dynabrade  
FS Tool Corporation



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[www.ahfa.us/Events](http://www.ahfa.us/Events)

**AHFA**  
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# SERVICES GUIDE

## Cleaning, Repair & Restoration Products

### Furniture Cleaners & Protectants

Mohawk Finishing Products  
Trivantage, LLC  
Sherwin-Williams  
Sunbrella/Glen Raven, Inc.

### Touch-Up & Repair Products

Mohawk Finishing Products  
Trivantage, LLC  
Sherwin-Williams

## Compliance & Certification

### Chemical Emissions Testing & Certification

Benchmark International, LLC  
CertiPUR-US® Foam Certification  
Intertek  
Eurofins I Modern Testing Services  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Electrical Safety Standard Testing

Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Intertek  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Factory Compliance Audit & Inspection

Benchmark International, LLC  
Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Insight Quality Services  
Intertek  
Qarma  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America

### Flammability Testing

Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Global Registration Services, Inc.  
Insight Quality Services  
Intertek  
SGS North America, Inc.  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Foam Certification

CertiPUR-US® Foam Certification  
Intertek  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America

### Lacey Act Auditing & Compliance

Benchmark International, LLC  
Intertek  
Qarma  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Law Labels

American Law Label, Inc.  
B. Walter & Company  
Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Global Registration Services, Inc.  
Intertek  
Law Label Services, LLC  
Qarma  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions  
Ward/Kraft, Inc.  
Wright Creative Branding & Labels

### Packaging Testing

Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Qarma  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Product Performance, Stability & Durability Testing

Benchmark International, LLC  
Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Intertek  
Manufacturing Solutions Center at CVCC  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Prop 65 Compliance & Safe Harbor Assessments

Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Global Registration Services, Inc.  
Intertek  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Supply Chain Auditing

Benchmark International, LLC  
Bureau Veritas Consumer Products Services  
Eurofins I Modern Testing Services  
Insight Quality Services  
Intertek  
Qarma  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

## SERVICES GUIDE

### Third Party Inspection Services

Bureau Veritas Consumer Products Services  
Intertek  
TÜV Rheinland of North America, Inc.  
TUV SÜD America  
UL Solutions

## Consulting Services

### Employee Benefits Consulting & Services

Marsh McLennan Agency  
Smith Leonard, PLLC  
USI Insurance Services, LLC

### Environmental Consulting & Services

TUV SÜD America

### Financial Consulting & Services

KM & Associates / Merrill Lynch  
Mann Armistead & Epperson, Ltd.  
Marsh McLennan Agency  
Merchant Cost Consulting  
Smith Leonard, PLLC  
Stump & Company

### Management Consulting

Gary McCray Design and Development  
Smith Leonard, PLLC

### Merchandising & Product Assortment

CJR, LLC

### Packaging Consulting

Intertek

### Technical Operations Consulting

Plataine  
STORIS, Inc.  
TUV SÜD America

## Design Services

### 3D Furniture Rendering

Cyncly

### Product Design/Development

B. Walter & Company  
CJR, LLC  
Gary McCray Design and Development  
Manufacturing Solutions Center at CVCC  
Outlook International (SG) Pte. Ltd.  
Richard Frinier Design Studios

## Financial Services

### Audit & Tax Services

Smith Leonard, PLLC

### Business Valuations

Mann, Armistead & Epperson, Ltd.  
Smith Leonard, PLLC  
Stump & Company

### Commercial Collections

Furniture Manufacturers Credit Association (FMCA)

### Credit Reports & Interchange

Furniture Manufacturers Credit Association (FMCA)

### Investment Analysis

Mann, Armistead & Epperson, Ltd.  
Stump & Company

### Investment Banking Services

KM & Associates / Merrill Lynch  
Mann, Armistead & Epperson, Ltd.  
Stump & Company

### Mergers & Acquisitions

KM & Associates / Merrill Lynch  
Mann, Armistead & Epperson, Ltd.  
Smith Leonard, PLLC  
Stump & Company

### Operations Audits & Analysis

Plataine

### Real Estate Brokers

Stump & Company

### Wealth Management

KM & Associates / Merrill Lynch  
Smith Leonard, PLLC

## Information Technology

### Bar Code Systems

Global Shop Solutions  
Plataine  
STORIS, Inc.  
Trinity Transport, Inc.

### CAD/CAM Software

Cyncly  
Lectra  
Plataine

### Digital Catalog Development

Cyncly  
FurnitureDealer.Net

### EDI Services

Cyncly  
Trinity Transport, Inc.

### ERP Software

Cyncly  
Global Shop Solutions  
STORIS, Inc.

### Information Technology Systems & Software

Cyncly  
FurnitureDealer.Net  
Global Shop Solutions  
Plataine  
STORIS, Inc.

## SERVICES GUIDE

### Inventory Management Software

Cyncly  
Global Shop Solutions  
Plataine  
STORIS, Inc.  
Trinity Transport, Inc.

### Optimization, Nesting & Automation Software

Cyncly  
Global Shop Solutions  
Plataine

### Product Data Management

Cyncly  
Global Shop Solutions  
TÜV Rheinland of North America, Inc.

### Product Visualization/Price Configuration

Cyncly  
Global Shop Solutions

### Website Design/Development

FurnitureDealer.Net  
STORIS, Inc.

## Insurance

Marsh McLennan Agency  
USI Insurance Services, LLC

## Legal Services

Cooley, LLC  
Mowry & Grimson, PLLC  
Womble Bond Dickinson (US), LLP

## Marketing / Public Relations

Advertising  
ANDMORE

### Marketing Services

Pax Studio, Inc.  
Shoptelligence, Inc.

### Trade Publications

ANDMORE

### Trade Show Exhibition Space

High Point Market Authority  
ANDMORE

## Packaging

### Amazon Packaging Certification

Bureau Veritas Consumer Products Services  
Eurofins | Modern Testing Services  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America

### Corrugated Inner-Packaging

UL Solutions

### ISTA Performance Testing

Bureau Veritas Consumer Products Services  
TÜV Rheinland of North America, Inc.  
TÜV SÜD America  
UL Solutions

### Packaging Materials

Atlantic Corporation  
Hanes Industries  
Hickory Springs  
Morrisette Packaging  
UL Solutions

### Shrink Guns & Bags

Atlantic Corporation

## Recruitment / Search Services

Ariail & Associates  
Pinnacle Search Partners, LLC

## Research / Analysis

Mann, Armistead & Epperson  
Smith Leonard, PLLC  
Stump & Company

## Trade Promotion / Data

Malaysian Timber Council  
Outlook International (SG) Pte. Ltd.

## Transportation, Logistics & Warehousing

### Common Carriers

Bluewater Logistics Group, LLC  
Cooke Trucking Company, Inc.  
Jarrett Logistics  
Lightning Transportation, Inc.  
Morrow's Transfer, Inc.  
Old Dominion Freight Line, Inc.  
Sunbelt Furniture Xpress, Inc.  
Sun Delivery (American West Worldwide Express)  
Trinity Transport, Inc.

### Consolidation Services

A.N. Deringer, Inc.  
American West Worldwide Express  
Bluewater Logistics Group, LLC  
GES Logistics  
Gulfstream Shippers Association  
Ideal Transport, Inc.  
Jarrett Logistics  
Massood Logistics  
Morrow's Transfer, Inc.  
Sun Delivery (American West Worldwide Express)  
Sun Warehousing and Distribution  
SunBelt Furniture Xpress, Inc.

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# SERVICES GUIDE

## Customs Brokers

A.N. Deringer, Inc.  
Ardent Global Logistics  
ASF Logistics  
Bennett International  
CV International  
De Jong Enterprises, Inc.  
GES Logistics  
Gulfstream Shippers Association  
Jarrett Logistics  
Sun Delivery (American West Worldwide Express)

## Drayage

A.R.C. Transit, Inc. (Evans Delivery)  
Ardent Global Logistics  
Bluewater Logistics Group, LLC  
GES Logistics  
Gulfstream Shippers Association  
Jarrett Logistics  
Lightning Transportation, Inc.  
Southeast Streamline, Inc.  
T.G.S. Logistics, Inc.

## Freight Forwarding

A.N. Deringer, Inc.  
Ardent Global Logistics  
ASF Logistics  
Bluewater Logistics Group, LLC  
CV International  
De Jong Enterprises, Inc.  
GES Logistics  
Gulfstream Shippers Association  
Jarrett Logistics  
Ship4wd  
Sun Delivery (American West Worldwide Express)

## Home Delivery

American West Worldwide Express  
Bluewater Logistics Group, LLC  
Deliveright Logistics, Inc.  
FragilePAK  
GES Logistics  
GigaCloud Technology  
J.B. Hunt  
Jarrett Logistics  
Massood Logistics  
Sun Delivery (American West Worldwide Express)  
SunBelt Furniture Xpress, Inc.

## Logistics Consulting

Ardent Global Logistics  
GES Logistics  
Gulfstream Shippers Association  
Sun Delivery (American West Worldwide Express)

## Non-Vessel Operating Common Carrier (NVOCC)

A.N. Deringer, Inc.  
ASF Logistics  
GES Logistics

## Ocean Container Services

Ardent Global Logistics  
ASF Logistics  
Bluewater Logistics Group, LLC

CV International  
GES Logistics  
Gulfstream Shippers Association  
Jarrett Logistics  
Southeast Streamline, Inc.  
Sun Delivery (American West Worldwide Express)

## Pool Distribution

American West Worldwide Express  
GES Logistics  
Southeast Streamline, Inc.  
Sun Delivery (American West Worldwide Express)

## Small Package Shipping

Jarrett Logistics  
Trinity Transport, Inc.

## Specialized Furniture Carriers

A.R.C. Transit, Inc. (Evans Delivery)  
American West Worldwide Express  
ASF Logistics  
Bluewater Logistics Group, LLC  
Cooke Trucking Company, Inc.  
CV International  
De Jong Enterprises, Inc.  
Deliveright Logistics, Inc.  
FragilePAK  
GES Logistics  
Gulfstream Shippers Association  
Ideal Transport, Inc.  
J.B. Hunt  
Jarrett Logistics  
Massood Logistics  
Morrow's Transfer, Inc.  
RPM Expedite USA  
Sun Delivery (American West Worldwide Express)  
Sun Warehousing and Distribution  
SunBelt Furniture Xpress, Inc.  
Trinity Transport, Inc.  
Western Logistics, Inc.

## Third Party Logistics

A.N. Deringer, Inc.  
A.R.C. Transit, Inc. (Evans Delivery)  
American West Worldwide Express  
Ardent Global Logistics  
Bennett International  
Bluewater Logistics Group, LLC  
CV International  
De Jong Enterprises, Inc.  
Deliveright Logistics, Inc.  
Encompass360 Private Client Logistics Corporation  
GES Logistics  
GigaCloud Technology  
Gulfstream Shippers Association  
Ideal Transport, Inc.  
J.B. Hunt  
Jarrett Logistics  
Old Dominion Freight Line, Inc.  
PAM Transport, Inc.  
RPM Expedite USA  
Sun Delivery (American West Worldwide Express)  
SunBelt Furniture Xpress, Inc.  
Trinity Transport, Inc.

## SERVICES GUIDE

### Transportation

A.R.C. Transit, Inc. (Evans Delivery)  
American West Worldwide Express  
Ardent Global Logistics  
ASF Logistics  
Bluewater Logistics Group, LLC  
Cooke Trucking Company, Inc.  
CV International  
De Jong Enterprises, Inc.  
Deliveright Logistics, Inc.  
FragilePAK  
GES Logistics  
GigaCloud Technology  
Gulfstream Shippers Association  
Ideal Transport, Inc.  
Jarrett Logistics  
Lightning Transportation, Inc.  
Massood Logistics  
Murrow's Transfer, Inc.  
Old Dominion Freight Line, Inc.  
PAM Transport, Inc.  
RPM Expedite USA  
Sun Delivery (American West Worldwide Express)  
SunBelt Furniture Xpress, Inc.  
T.G.S. Logistics, Inc.  
Trinity Transport, Inc.  
Western Logistics, Inc.

### Warehousing

A.N. Deringer, Inc.  
American West Worldwide Express  
Ardent Global Logistics  
ASF Logistics  
Bennett International  
Bluewater Logistics Group, LLC  
De Jong Enterprises, Inc.  
FragilePAK  
GES Logistics  
GigaCloud Technology  
Gulfstream Shippers Association  
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Trinity Transport, Inc.  
Western Logistics, Inc.





**Don't miss AHFA's 2024  
Marketing/PR Conference !**

**Complete agenda and hotel  
information online at  
[www.ahfa.us/Events](http://www.ahfa.us/Events).**

**February 6-7**

**The Conference Center at  
Guilford Technical Community College  
Colfax, NC**

1387041426



# 2024 *event calendar*

## **February 6-7**

AHFA Marketing/PR Conference  
The Conference Center at Guilford Technical  
Community College • Colfax, NC

## **February 18-21**

ELEVATE 2024 / ICFA Educational Conference  
Hotel Valley Ho • Scottsdale, AZ

## **May 14-15**

AHFA Board of Directors Meeting  
Westin Washington DC Downtown  
Washington, DC

## **June 17-19**

Annual Logistics Conference  
Francis Marion Hotel • Charleston, SC

## **July 15-18**

Casual Market Atlanta  
AmericasMart • Atlanta

## **August 7-8**

Annual Regulatory Summit  
The Conference Center at Guilford Technical  
Community College • Colfax, NC

## **September 16-18**

Fall Casual Market  
AmericasMart • Atlanta

## **September 25**

Solution Partners 33rd Annual  
Education Golf Tournament  
Lake Hickory Country Club • Hickory, NC

## **October**

ICFA Membership Meeting & Planning  
Workshop  
Pasadena, CA

## **November 7-10**

AHFA Annual Meeting & CEO Conference  
The Estate Yountville • Yountville, CA

Please check [ahfa.us](https://ahfa.us) and [icfanet.org](https://icfanet.org) frequently for  
registration information and program updates.

**In the world of furnishings and design, we know the importance of weaving threads together to create something beautiful.**

**We invite you to join us in weaving a different thread —  
The Common Thread for the Cure.**

### **THE POWER OF YOUR SUPPORT**

Every day, individuals within our industry and their family members face the daunting challenge of breast cancer. When it strikes, it doesn't just affect health; it impacts finances, daily life, and the very essence of hope.

### **A LIFELINE IN TOUGH TIMES**

Donations to The Common Thread for the Cure Foundation fund grants that provide financial relief in areas where insurance may not apply. These grants help enhance the quality of life for those confronting the disease by addressing essential household needs including paying bills, paying for transportation to medical appointments and more. By contributing, you will help individuals maintain their normal lifestyle as much as possible during their battle with breast cancer.

### **BE THE THREAD OF HOPE**

Join us in supporting The Common Thread for the Cure. Your donations and sponsorships, no matter how big or small, have the power to uplift lives and strengthen the bonds of our community.

**DONATE TODAY AND HELP US  
WEAVE A BRIGHTER FUTURE FOR  
THOSE WHO NEED IT MOST**



[www.commonthreadforthecure.org/donate-now](http://www.commonthreadforthecure.org/donate-now)

If you would like to request a call to learn more about sponsorships and corporate donations please email [Kathy@tmm.agency](mailto:Kathy@tmm.agency)



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**SAVE  
the  
DATE**

**Don't miss AHFA's 2024  
REGULATORY SUMMIT**  
**August 7 – 8**

.....

The Conference Center at  
Guilford Technical Community College  
Colfax, NC

# New Bills Spell Headaches for Furnishing Compliance

Can consumers view your stuffed products' law labels online? If you answered "No," there's good news and bad news on the horizon.

The bad news is that new legislation would require action on every retailer's part to stay compliant. The good news is that there's already an accepted solution in place to help you avoid fines and headaches.

## Utah Sets A New Bar for Law Labels

In early 2023, the state of Utah updated their Bedding, Upholstered Furniture, and Quilted Clothing Inspection Act<sup>1</sup> to take aim at the online sale of stuffed articles, including furniture, mattresses and toys.

If a stuffed article is sold online, Utah will require it to have a digital law label in addition to the physical label on the product itself. That digital label must be available online to consumers ahead of purchase.

Suppliers and retailers will need to take action by January 1, 2024 to remain compliant with these new regulations, or risk facing fees and store violations.

## The Compliance Trend Continues

Utah is the first to enact legislation requiring law labels to be available ahead of purchase, but others are in conversation about adding similar requirements. California and Washington, D.C. are also considering updates that would be similar to Utah's.

Online regulation has been a hot topic across the compliance industry, and labeling is no different. Stuffed article regulators agree that these bills are just the beginning, and other regulatory agencies are anticipated to follow suit in the near future.

## A Regulatory Agency-Accepted Solution

After lengthy conversations with Utah, California, and Washington, D.C. over the past year, one leader in compliance has developed a solution to comply with these regulations.

Developed by Global Registration Services (GRS), Law Label Lookup<sup>TM</sup> is an online database that allows consumers and regulatory agencies to view law labels before purchase.

**Made by experts, accepted by agencies** — Thanks to GRS' long-standing involvement with the compliance industry and communication with regulatory agencies, Law Label Lookup<sup>TM</sup> is an accepted solution to online law label requirements.

**See your compliance status at a glance** — Law Label Lookup<sup>TM</sup> creates one simple, convenient dashboard where you can quickly view the compliance status for all of your labels.

**Thousands of labels, one URL** — Rather than wrestling with thousands of unique webpages for each of your products, Law Label Lookup<sup>TM</sup> houses your entire inventory's labels in one easy URL.

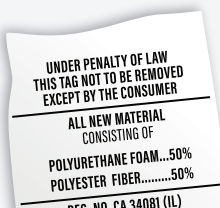
**Reclaim your working hours** — Law Label Lookup<sup>TM</sup> makes it easy for your suppliers and manufacturers to upload their own labels, saving time for all parties involved.

**Constant compliance management** — GRS' team of compliance specialists offers law label audits to ensure all of your labels are compliant with the latest regulations.

## A Trusted Partner In Compliance

Law Label Lookup<sup>TM</sup> is the latest solution from Global Registration Services, a long-time leader in stuffed article compliance. GRS is a trusted compliance partner for the top names in retail, including Walmart, Sam's Club, Macy's, and Hallmark.

GRS offers a full suite of compliance support for retailers, suppliers, and manufacturers of stuffed articles of all kinds. With decades of experience and close relationships with regulatory agencies, GRS helps businesses avoid unnecessary costs, increase efficiency, and save time while navigating the complex world of compliance.



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To learn more about Law Label Lookup<sup>TM</sup> and enroll in the program, visit [globalsinc.com/law-label-lookup](https://globalsinc.com/law-label-lookup)

<sup>1</sup>Utah Office of Administrative Rules. (n.d.).

# Free Resources

Are your sales and marketing teams taking advantage of all the free tools we offer? Registered manufacturers and retailers have permission to use our highly regarded name and logo. We also provide free listings in our online consumer directory, a free certificate course, free information flyers, free videos, a free 8-page guide to the program and more.

**Turn consumer demand for certified foam into sales. Start here:**  
**[certipur.us/furniture](http://certipur.us/furniture)**

